

DEFENSE SPENDING BY STATE

FISCAL YEAR 2015



U.S. Department of Defense
Office of Economic Adjustment

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EXECUTIVE SUMMARY

In the first decade of the 21st century, U.S. defense spending grew at a strong pace of 66% when adjusted for inflation from fiscal year (FY) 2000 to 2010.^{1,2} Spending on national defense has been in decline since FY 2011, however, as U.S. forces have been drawn down in both Iraq and Afghanistan and the Budget Control Act of 2011 forced significant cuts in defense spending. Since FY 2011, defense spending has declined 16.6%; it is, however, expected to increase 3.4% through FY 2021 according to the *Budget of the United States Government, Fiscal Year 2017*.³

The impact of defense spending cuts, which depends in part on the number of defense personnel and amount of defense contract revenue in each state and region, will continue to be uneven across states. Some states that benefited from the Department of Defense's (DoD) budget expansion are now grappling with budget issues caused by cuts to military personnel and defense contract spending. The extent of the impact of reduced defense expenditures on states that have been the recipients of relatively little defense spending will be minimal; certain regions within these states, however, may face relatively large impacts. This report highlights factors, such as the reliance of regions on military bases or private contractors, which can be used to evaluate each state's potential exposure to projected declines in defense spending.

The *Defense Spending by State Fiscal Year 2015* report examines U.S. defense spending in FY 2015 at the state and local levels for the 50 states and Washington, D.C. The personnel and payroll data were provided by the DoD's Defense Manpower Data Center.⁴ The contract spending data are from Chmura's proprietary FedSpendTOP data which are derived from USASpending.gov data.⁵ FedSpendTOP data provide a more accurate picture of federal spending based on the time of performance when compared with published federal awards data.⁶ In addition, state gross domestic product (GDP) data used in this report are from the Bureau of Economic Analysis while population estimates are from the U.S. Census Bureau.⁷

In FY 2015, the DoD spent \$408 billion on payroll and contracts in the United States or approximately 2.3% of U.S. GDP.⁸ On a per capita basis, this represents spending of \$1,270 per U.S.

In FY 2015, the DoD spent \$408 billion on payroll and contracts in the United States or approximately 2.3% of U.S. GDP.

resident. From FY 2012 to 2013, DoD contract spending in the United States declined from \$320.4 billion to \$302.6 billion; in FY 2014 it further decreased to \$281.8 billion before falling to \$273.5 billion in FY 2015.⁹

¹ The U.S. federal government's fiscal year begins on October 1 of the previous calendar year and ends on September 30. For example, FY 2001 began October 1, 2000 and ended September 30, 2001.

² Office of Management and Budget's Table 8.2-Outlays by Budget Enforcement Act Category in Constant (FY 2009) Dollars: 1962-2021.

³ Sequestration went into effect in March 2013 and required across-the-board cuts to defense and non-defense programs from FY 2013 to 2021. Over this period, it was anticipated that defense spending would be reduced by a total of \$454 billion.

⁴ Payroll figures do not include pension payments. Active duty pay in this report includes Air Force, Army, and Navy/Marine Corps payrolls.

⁵ Due to federal guidelines, the USASpending.gov database does not contain information on every subcontractor. In addition, a June 2014 Government Accountability Office (GAO) study found underreporting and data inconsistencies in the USASpending.gov database, but these issues were more prevalent with grants or loans than contract awards.

⁶ In addition to adjusting for the length of the contract, FedSpendTOP data are adjusted for associated subcontractors' place of performance. That is, regional spending is based on place of performance (note: subcontract performance may not be in the same region where the prime contract is performed). FedSpendTOP data include purchases by non-DoD agencies which end up in DoD products. The data set has also been corrected for errors identified during the quality control process. Based on research, manual adjustments were made to DoD contract revenue in the following states: Virginia in FY 2012-2015; Connecticut, Rhode Island, and Maine in FY 2013-2015; Alabama and Colorado in FY 2014-2015; and Georgia in FY 2008-2015. Chmura's data adjustments and quality assurance processes improve the quality of the data, but Chmura does not guarantee that there are no errors in its FedSpendTOP data set.

⁷ July 2015 population estimates were used to calculate per resident spending.

⁸ Grant spending, which represents about 1% of total DoD spending, is not included in this report.

⁹ In nominal dollars (i.e., not adjusted for inflation). DoD contract spending in the United States in FY 2012, 2013, and 2014 differs slightly from what was reported in the *Defense Spending by State FY 2013* and *Defense Spending by State FY 2014* reports due to revisions and updates to past contract data in the USASpending.gov database. Awards can be modified for numerous reasons including the cancellation of a project, price revisions, or corrections of estimates previously recorded as obligations.

Table 1 shows the ten states with the largest defense spending as a share of GDP. Virginia tops the list with 11.2% of its GDP in FY 2015 reliant on military spending. The \$53.0 billion of defense spending in Virginia included \$36.0 billion in contract spending and \$17.0 billion in defense payrolls. Several large defense contractors, including Huntington Ingalls and General Dynamics, are headquartered in Virginia, which is also home to large military installations such as Naval Air Station Norfolk, Joint Base Langley-Eustis, and Fort Lee.

Hawaii had the second-largest military spending as a percent of its GDP in FY 2015. At \$7.8 billion, defense spending in Hawaii accounted for 9.8% of the state's GDP. About 74% of the \$7.8 billion went to defense personnel payrolls.

In FY 2015, Alaska had the third-highest military spending as a share of its GDP at 6.1%. Three-fifths (60%) of this spending was in Anchorage. Rounding out the top 10 states with the highest defense spending as a share of state GDP were Alabama, Maryland, the District of Columbia, Mississippi, Maine, Kentucky, and Connecticut.

Table 1: Highest Defense Spending as a % of State GDP

| Rank | State | Share of State GDP |
|------|----------------------|--------------------|
| 1 | Virginia | 11.2% |
| 2 | Hawaii | 9.8% |
| 3 | Alaska | 6.1% |
| 4 | Alabama | 5.9% |
| 5 | Maryland | 5.7% |
| 6 | District of Columbia | 5.7% |
| 7 | Mississippi | 4.9% |
| 8 | Maine | 4.7% |
| 9 | Kentucky | 4.7% |
| 10 | Connecticut | 3.8% |

Sources: Bureau of Economic Analysis, Defense Manpower Data Center, and Chmura Economics & Analytics.

At 0.6%, Oregon had the smallest military spending as a percent of its GDP in FY 2015 (see Table 2). The \$1.3 billion of defense spending represented 0.3% of total U.S. defense spending. New York had the second-lowest defense spending as a share of its GDP followed by Michigan—both at 0.6%. Other states with very low defense spending as a percent of GDP include West Virginia (0.7%), Tennessee (0.8%), Wisconsin

(0.8%), Iowa (0.8%), Wyoming (0.9%), Illinois (0.9%), and Idaho (1.0%).

Table 2: Lowest Defense Spending as a % of State GDP

| Rank | State | Share of State GDP |
|------|---------------|--------------------|
| 1 | Oregon | 0.6% |
| 2 | New York | 0.6% |
| 3 | Michigan | 0.6% |
| 4 | West Virginia | 0.7% |
| 5 | Tennessee | 0.8% |
| 6 | Wisconsin | 0.8% |
| 7 | Iowa | 0.8% |
| 8 | Wyoming | 0.9% |
| 9 | Illinois | 0.9% |
| 10 | Idaho | 1.0% |

Sources: Bureau of Economic Analysis, Defense Manpower Data Center, and Chmura Economics & Analytics.

Average DoD spending by state was approximately \$8.0 billion in FY 2015. As seen in Table 3, DoD spending was highest in Virginia, followed by California, Texas, Maryland, and Florida. The ten states with the highest DoD spending accounted for almost three-fifths of total DoD spending in the nation.

Table 3: Top 10 States by Total Defense Spending

| Rank | State | Defense Spending (in billions) |
|--------------------------------|---------------|--------------------------------|
| 1 | Virginia | \$53.0 |
| 2 | California | \$49.3 |
| 3 | Texas | \$37.9 |
| 4 | Maryland | \$20.5 |
| 5 | Florida | \$17.6 |
| 6 | Pennsylvania | \$12.7 |
| 7 | Georgia | \$12.6 |
| 8 | Washington | \$12.6 |
| 9 | Alabama | \$12.2 |
| 10 | Massachusetts | \$12.2 |
| Total for Top 10 States | | \$240.7 |
| Total for United States | | \$408.5 |

Sources: Defense Manpower Data Center and Chmura Economics & Analytics.

2.3%

% OF US GDP

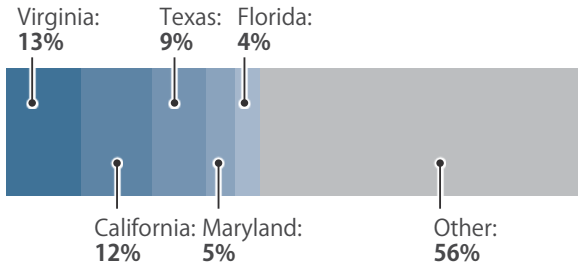
\$408.3

SPENDING IN U.S.
(IN BILLIONS)

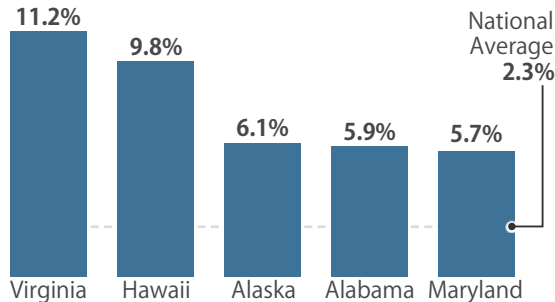
\$1,270

PER RESIDENT SPENDING

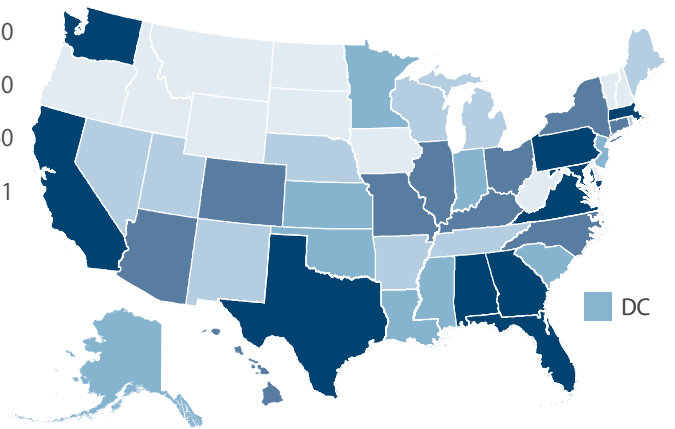
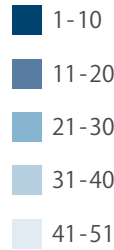
Top Five States by Total Defense Spending



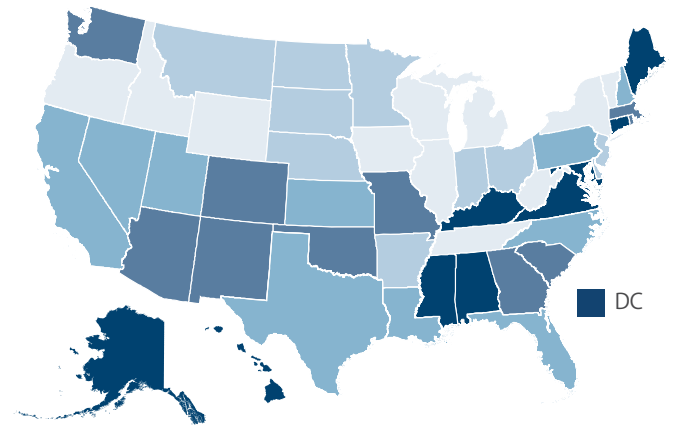
Top Five States by Defense Spending as a Percent of State GDP



Ranking by Total Defense Spending in the State



Ranking by Defense Spending as a Share of State GDP

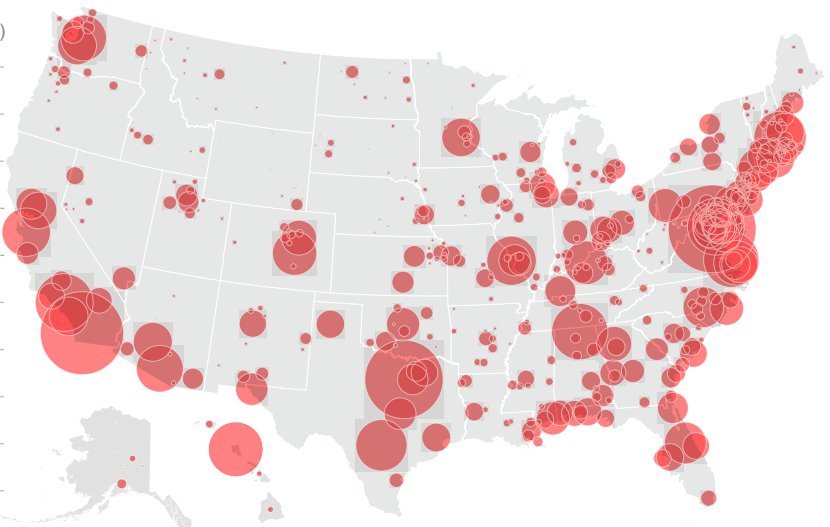


TOP DEFENSE SPENDING LOCATIONS (PERSONNEL AND CONTRACTS)

Top 10 Defense Spending Locations (Personnel and Contracts)

(B=billions)

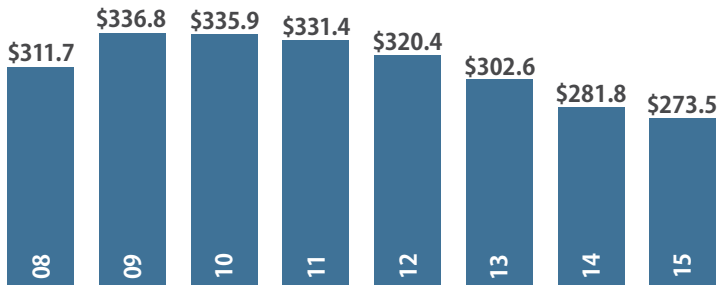
| | |
|---------------------------------|----------|
| Fairfax County, Virginia | \$17.0 B |
| San Diego County, California | \$15.3 B |
| Tarrant County, Texas | \$13.6 B |
| Los Angeles County, California | \$7.5 B |
| District of Columbia | \$7.2 B |
| Madison County, Alabama | \$7.1 B |
| Honolulu County, Hawaii | \$6.8 B |
| Newport News City, Virginia | \$6.8 B |
| Middlesex County, Massachusetts | \$6.1 B |
| Bexar County, Texas | \$5.9 B |



Sources: Defense Manpower Data Center, U.S. Bureau of Economic Analysis, U.S. Census Bureau, and Chmura Economics & Analytics.

CONTRACTS

Value of Contract Awards Performed (Billions)



Top Contractors

(B=billions)

| | |
|---------------------|----------|
| Lockheed Martin | \$30.8 B |
| Boeing | \$18.1 B |
| Raytheon | \$12.6 B |
| Huntington Ingalls | \$11.6 B |
| General Dynamics | \$10.0 B |
| United Technologies | \$6.7 B |
| L-3 Communications | \$5.7 B |
| Northrop Grumman | \$5.3 B |
| Humana | \$3.8 B |
| BAE Systems | \$3.8 B |

SUPPLIES & EQUIPMENT (\$ BILLIONS)

\$129.8

SERVICE (\$ BILLIONS)

\$104.0

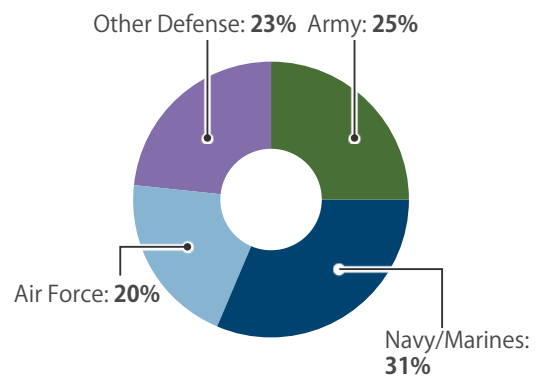
R & D (\$ BILLIONS)

\$28.9

CONSTRUCTION (\$ BILLIONS)

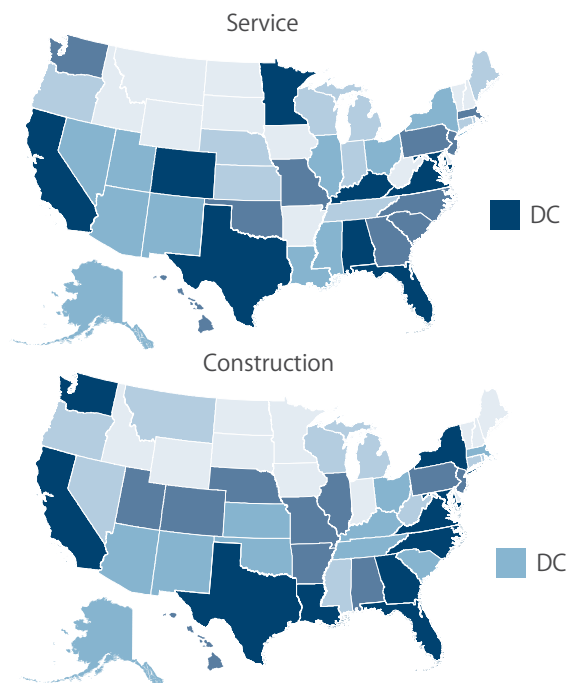
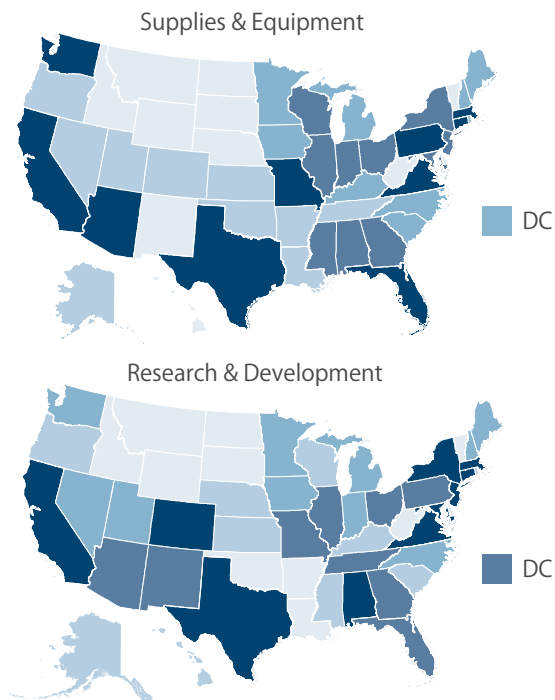
\$10.9

Spending By Service



Ranking By Type of Contract

1-10 11-20 21-30 31-40 41-51



Sources: Chmura Economics & Analytics.

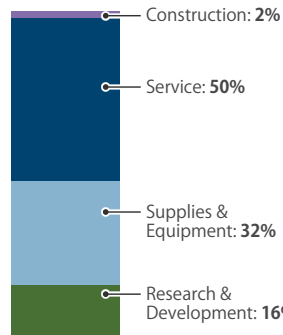
HOW TO READ THIS REPORT

Defense Spending By State

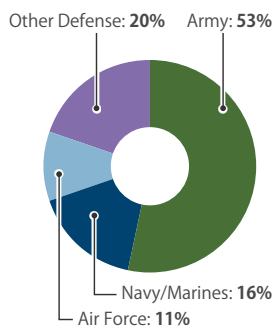
Fiscal Year 2015

CONTRACTS

By Type



By Service

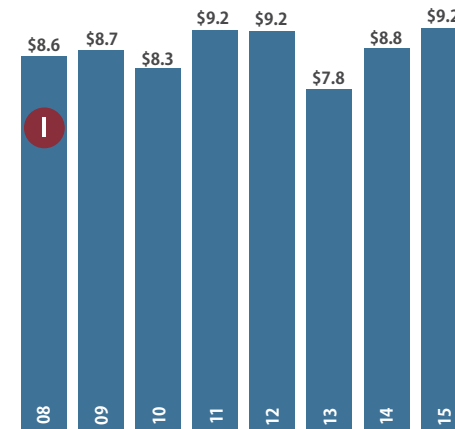


Top Contractors

(M=millions B=billions)

| | |
|-----------------------------------|-----------|
| Computershare (Austal) | \$1.2 B |
| L-3 Communications | \$597.8 M |
| Boeing | \$580.4 M |
| Leidos | \$474.7 M |
| Wyle Services | \$371.8 M |
| Northrop Grumman | \$370.1 M |
| Intuitive Research and Technology | \$295.5 M |
| Lockheed Martin | \$255.2 M |
| Redstone Defense Systems | \$226.3 M |
| Computer Sciences Corporation | \$221.3 M |

Value of Contract Awards Performed (Billions)



\$12.2 BILLION
SPENT IN STATE

#9
IN NATION

5.9%
OF STATE GDP

#4
IN NATION

% OF TOTAL U.S.
DEFENSE SPENDING

3.0%

PER RESIDENT
SPENDING

\$2,518

DEFENSE PERSONNEL

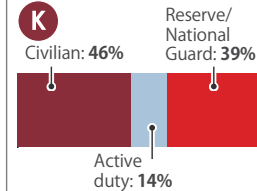
\$3.0 Billion

TOTAL PAYROLL

52,116

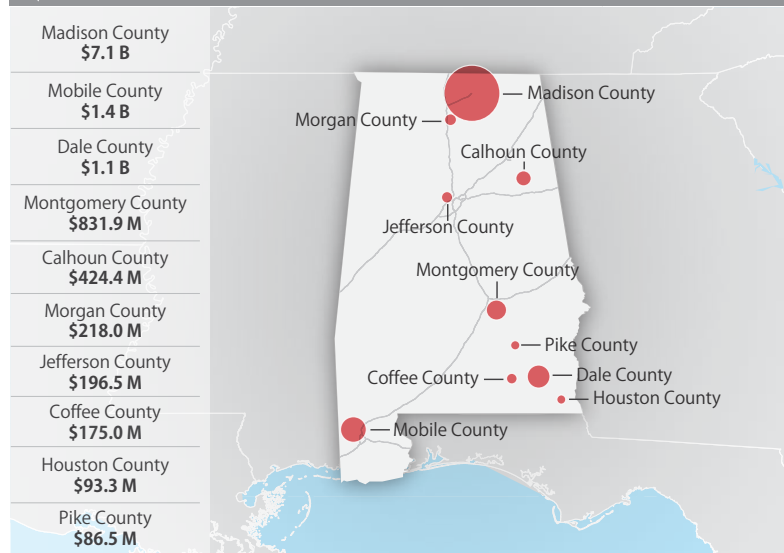
TOTAL PERSONNEL

Allocation, By Type



TOP DEFENSE SPENDING LOCATIONS

(M=millions B=billions)



Top Personnel Locations

| | | |
|----|-------------------|--------|
| 1 | Madison County | 15,635 |
| 2 | Montgomery County | 10,234 |
| 3 | Jefferson County | 4,636 |
| 4 | Calhoun County | 3,718 |
| 5 | Dale County | 2,954 |
| 6 | Coffee County | 2,347 |
| 7 | Mobile County | 2,265 |
| 8 | Houston County | 1,310 |
| 9 | Tuscaloosa County | 898 |
| 10 | Shelby County | 598 |

ALABAMA

Sources: Defense Manpower Data Center, U.S. Bureau of Economic Analysis, U.S. Census Bureau, and Chmura Economics & Analytics.
Office of Economic Adjustment – Defense Spending by State, FY2015

9

HOW TO READ THIS REPORT

- A** Ranking of and dollar amount spent by the Department of Defense (DoD) in the state including payroll and contracts.
- B** Ranking of and defense spending in the state as a share of state gross domestic product (GDP) as of June 14, 2016.
- C** State's share of total DoD spending in the 50 states and the District of Columbia.
- D** DoD spending in the state divided by the number of residents in the state. Spending is for FY 2015 and the number of residents is based on July 2015 population estimates.



CONTRACTS

- E** Contract spending data are from Chmura's proprietary FedSpendTOP data set which is derived from USASpending.gov data. FedSpendTOP data are adjusted for: (1) the length of the contract to present a more accurate picture of federal spending over time compared with raw, published federal awards data; (2) the place of performance, with out-of-region awards subcontracted into the area added in and in-region awards subcontracted out of the region subtracted out; (3) errors and omissions, where possible; and (4) manual adjustments made to Virginia DoD contract revenue in FY 2012 – 2015; Connecticut, Rhode Island, and Maine DoD contract revenue in FY 2013 – 2015; Alabama and Colorado contract revenue in FY 2014 – 2015; and Georgia contract revenue in FY 2008 – 2015. Due to federal guidelines, the USASpending.gov database does not contain information on every subcontractor. In addition, the database is known to contain errors and omissions including but not limited to inaccuracies about where work funded by an award is to be performed; please see <http://www.gao.gov/assets/670/664536.pdf> for further details.
- F** Shows the percentage of federal contract spending in the state by product and service type. All federal contract spending is classified as one of four product or service types (i.e., Research & Development, Service, Construction, and Supplies & Equipment). Percentages may not total 100 due to rounding.
- G** Shows the percentage of federal contract spending by service branch or contracting agency. Reserve and National Guard contract spending is included with the associated service branch or contracting agency (e.g., Air National Guard contracts are included as Air Force

contracts). Percentages may not total 100 due to rounding.

- H** The parent company was used to identify the contract recipient. Spending data are adjusted as noted in "E." In prior years' publications of this report, "H" included only prime awards (i.e., awards subcontracted out to other companies were not subtracted out) and manual adjustments were not included. Amounts greater than \$1 billion are rounded to the nearest \$100 million while amounts less than \$1 billion are rounded to the nearest \$0.1 million.
- I** Historical data are shown by fiscal year and are rounded to the nearest \$100 million. Spending data are adjusted as noted in "E." Data are not adjusted for inflation.



DEFENSE PERSONNEL

- J** Total payroll exceeding \$1 billion is rounded to the nearest \$100 million while total payroll less than \$1 billion is rounded to the nearest \$0.1 million. The personnel figure includes active duty, civilian, and Reserve and National Guard personnel. Active duty data include Air Force, Army, and Navy/Marine Corps.
- K** Shows the percentage of defense personnel in the state by type. Percentages may not total 100 due to rounding.
- L** All location data are as of September 2015. Active duty and civilian member counts are based on duty location; Reserve and National Guard member counts are based on assigned location. (County assignments are approximate and may not sum to the state total as they are distributed from ZIP-based data sources.)



TOP DEFENSE SPENDING LOCATIONS

- M** Shows the top ten locations in the state based on defense payroll and contract awards. The circles are drawn proportionally within a state but cannot be compared to circles in other states. For states with large spending differences within the top ten locations, a minimum circle size is applied. County payroll spending figures are approximate and may not sum to the state total as they are derived from ZIP-based data sources. Contract spending data are adjusted as noted in "E." Amounts greater than \$1 billion are rounded to the nearest \$100 million while amounts less than \$1 billion are rounded to the nearest \$0.1 million.

Sources: Defense Manpower Data Center, U.S. Bureau of Economic Analysis, U.S. Census Bureau, and Chmura Economics & Analytics.

\$408.3

\$408.3 BILLION
SPENT IN U.S.

2.3%

2.3%
OF U.S. GDP

\$1,270

PER RESIDENT
SPENDING

DEFENSE PERSONNEL

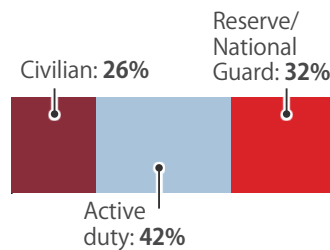
\$134.8 Billion

TOTAL PAYROLL

2,682,363

TOTAL PERSONNEL

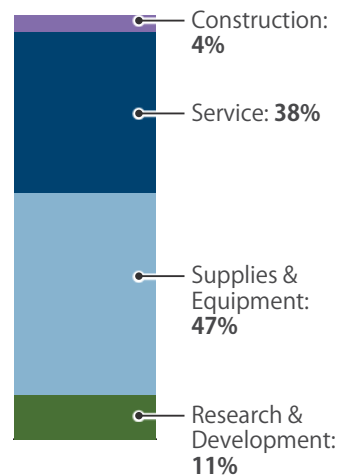
Allocation, By Type



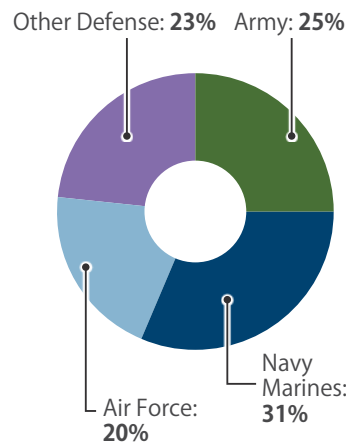
Top Personnel Locations

| | | |
|----|-----------------------|---------|
| 1 | San Diego County, CA | 110,204 |
| 2 | Honolulu County, HI | 62,951 |
| 3 | Bexar County, TX | 60,076 |
| 4 | Pierce County, WA | 50,113 |
| 5 | Cumberland County, NC | 46,428 |
| 6 | Onslow County, NC | 40,569 |
| 7 | Norfolk City, VA | 37,732 |
| 8 | El Paso County, CO | 35,688 |
| 9 | Bell County, TX | 34,167 |
| 10 | Shelby County, TN | 32,972 |

By Type



By Service

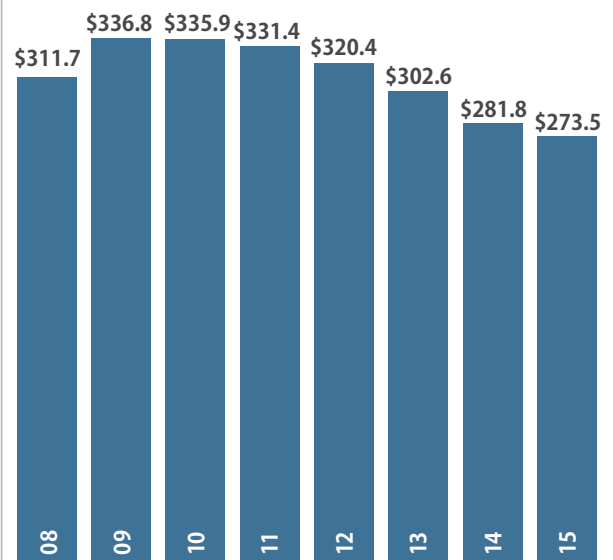


Top Contractors

(B=billions)

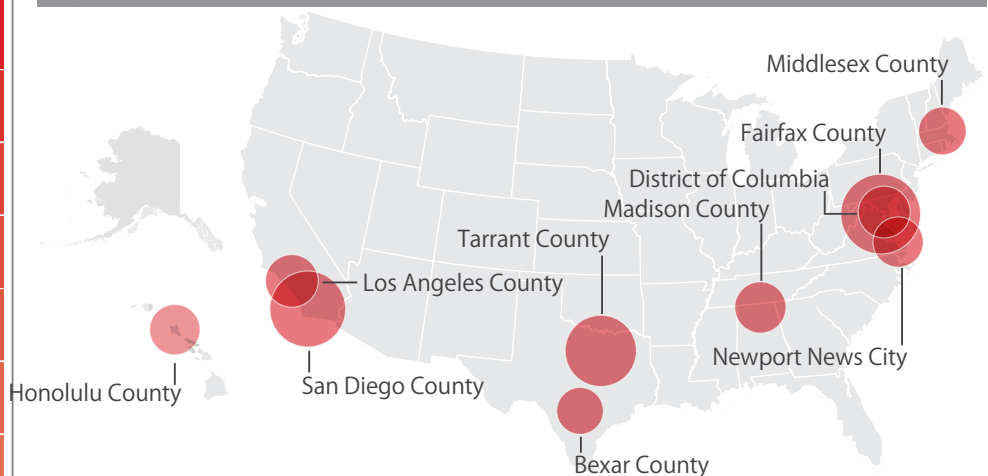
| | |
|---------------------|----------|
| Lockheed Martin | \$30.8 B |
| Boeing | \$18.1 B |
| Raytheon | \$12.6 B |
| Huntington Ingalls | \$11.6 B |
| General Dynamics | \$10.0 B |
| United Technologies | \$6.7 B |
| L-3 Communications | \$5.7 B |
| Northrop Grumman | \$5.3 B |
| Humana | \$3.8 B |
| BAE Systems | \$3.8 B |

Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

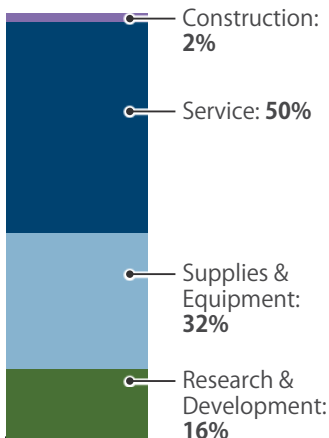
(B=billions)



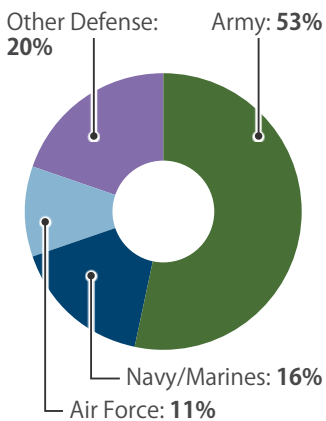
| | | | |
|--------------------------------|----------|---------------------------------|---------|
| Fairfax County, Virginia | \$17.0 B | Madison County, Alabama | \$7.1 B |
| San Diego County, California | \$15.3 B | Honolulu County, Hawaii | \$6.8 B |
| Tarrant County, Texas | \$13.6 B | Newport News City, Virginia | \$6.8 B |
| Los Angeles County, California | \$7.5 B | Middlesex County, Massachusetts | \$6.1 B |
| District of Columbia | \$7.2 B | Bexar County, Texas | \$5.9 B |

CONTRACTS

By Type



By Service

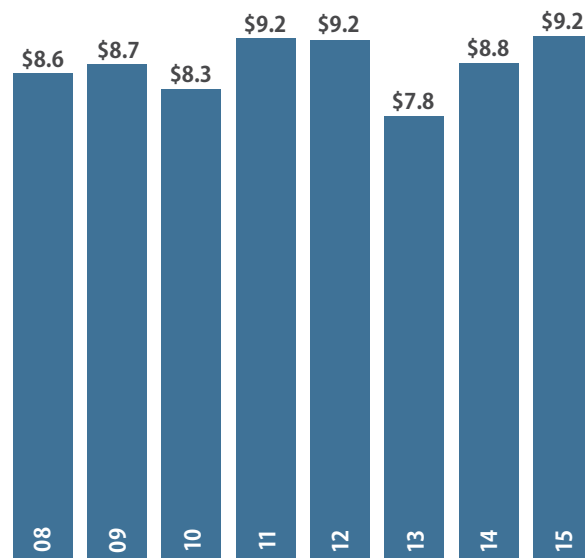


Top Contractors

(M=millions B=billions)

| | |
|-----------------------------------|-----------|
| Computershare (Austal) | \$1.2 B |
| L-3 Communications | \$597.8 M |
| Boeing | \$580.4 M |
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| Wyle Services | \$371.8 M |
| Northrop Grumman | \$370.1 M |
| Intuitive Research and Technology | \$295.5 M |
| Lockheed Martin | \$255.2 M |
| Redstone Defense Systems | \$226.3 M |
| Computer Sciences Corporation | \$221.3 M |

Value of Contract Awards Performed (Billions)



\$12.2 BILLION
SPENT IN STATE

5.9%
OF STATE GDP

% OF TOTAL U.S.
DEFENSE SPENDING

PER RESIDENT
SPENDING

#9
IN NATION

#4
IN NATION

3.0%

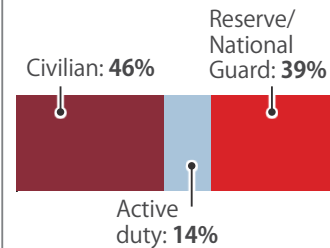
\$2,518

DEFENSE PERSONNEL

\$3.0 Billion
TOTAL PAYROLL

52,116
TOTAL PERSONNEL

Allocation, By Type

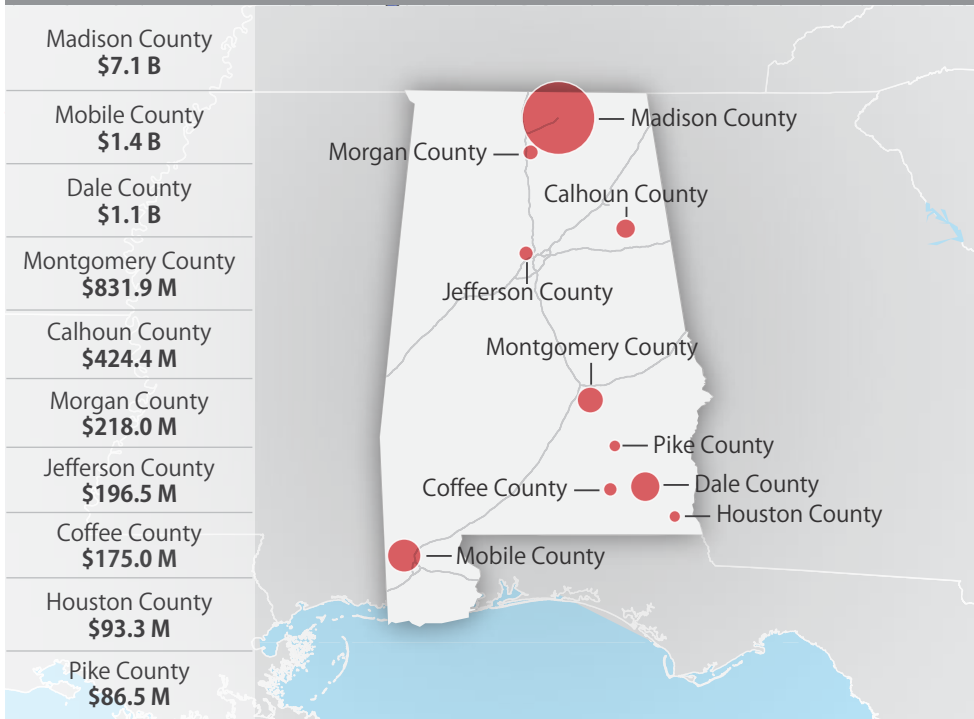


Top Personnel Locations

- Madison County**
15,635
- Montgomery County**
10,234
- Jefferson County**
4,636
- Calhoun County**
3,718
- Dale County**
2,954
- Coffee County**
2,347
- Mobile County**
2,265
- Houston County**
1,310
- Tuscaloosa County**
898
- Shelby County**
598

TOP DEFENSE SPENDING LOCATIONS

(M=millions B=billions)



ALABAMA

#30
IN NATION

\$3.3 BILLION
SPENT IN STATE

#3
IN NATION

6.1%
OF STATE GDP

0.8%

% OF TOTAL U.S.
DEFENSE SPENDING

\$4,446

PER RESIDENT
SPENDING

DEFENSE PERSONNEL

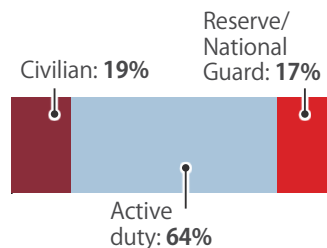
\$1.7 Billion

TOTAL PAYROLL

27,764

TOTAL PERSONNEL

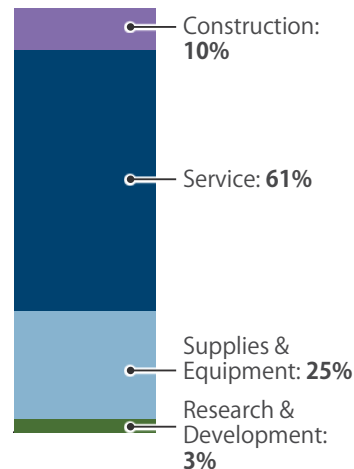
Allocation, By Type



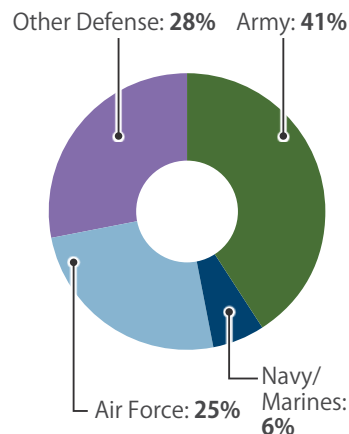
Top Personnel Locations

| | | |
|----|----------------------|--------|
| 1 | Anchorage | 16,463 |
| 2 | Fairbanks North Star | 9,571 |
| 3 | Southeast Fairbanks | 332 |
| 4 | Nome | 157 |
| 5 | North Slope | 151 |
| 6 | Kodiak Island | 147 |
| 7 | Bethel | 104 |
| 8 | Yukon-Koyukuk | 92 |
| 9 | Denali | 84 |
| 10 | Mantanuska-Susitna | 84 |

By Type



By Service

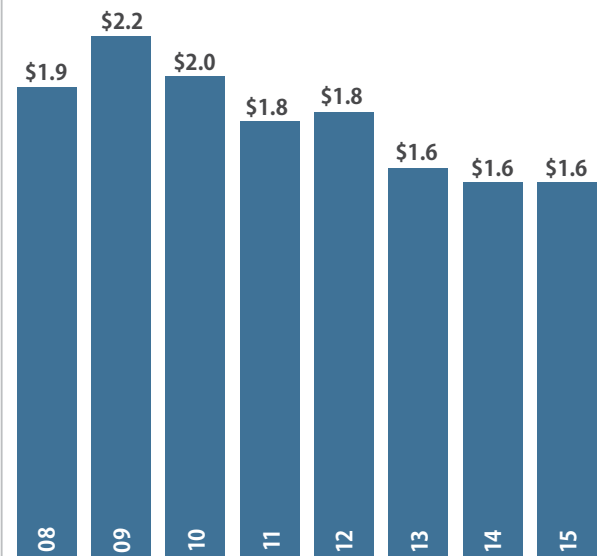


Top Contractors

(M=millions)

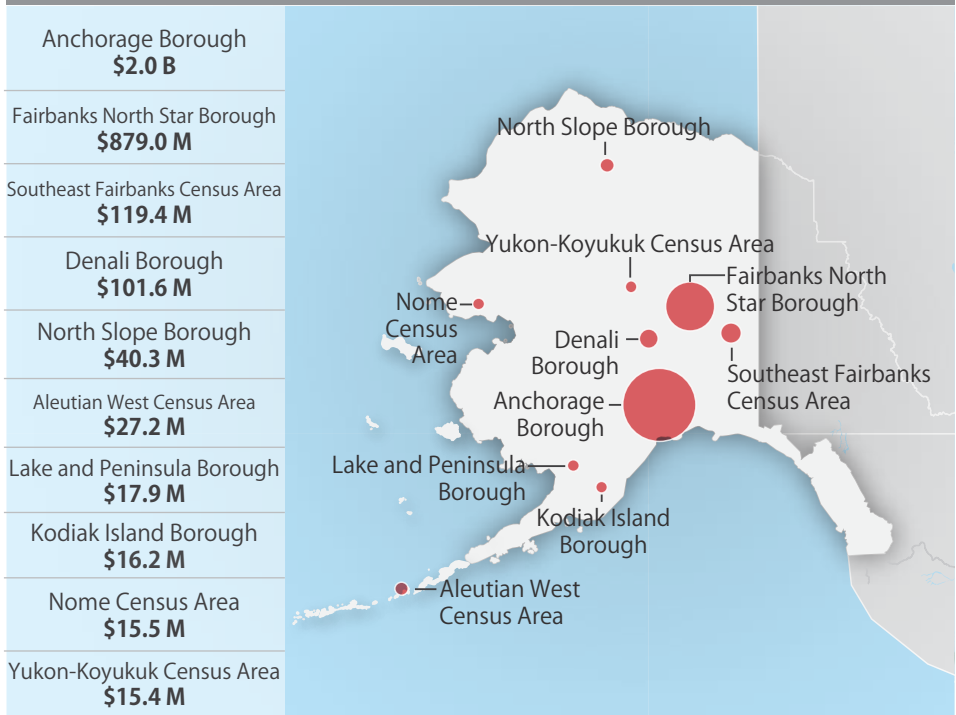
| | |
|-----------------------------------|-----------|
| Arctic Slope Regional Corporation | \$244.8 M |
| Crowley Petroleum Distribution | \$99.7 M |
| Doyon Utilities | \$69.1 M |
| BAE Systems | \$48.3 M |
| Chugach Alaska Corporation | \$44.7 M |
| Y-Tech | \$43.7 M |
| Afognak Native Corporation | \$40.8 M |
| Usibelli Coal Mine | \$34.1 M |
| Bering Kaya Support Services, JV | \$29.2 M |
| The Kuskokwim Corporation | \$27.6 M |

Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

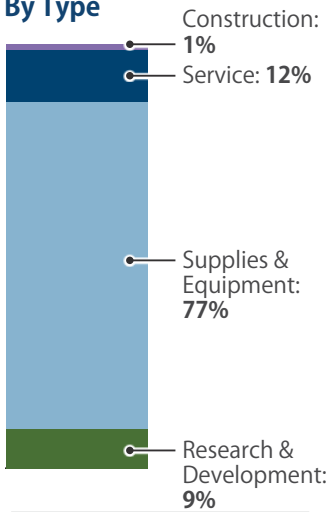
(M=millions B=billions)



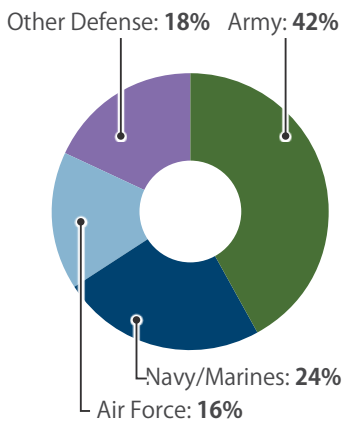
ALASKA

CONTRACTS

By Type



By Service

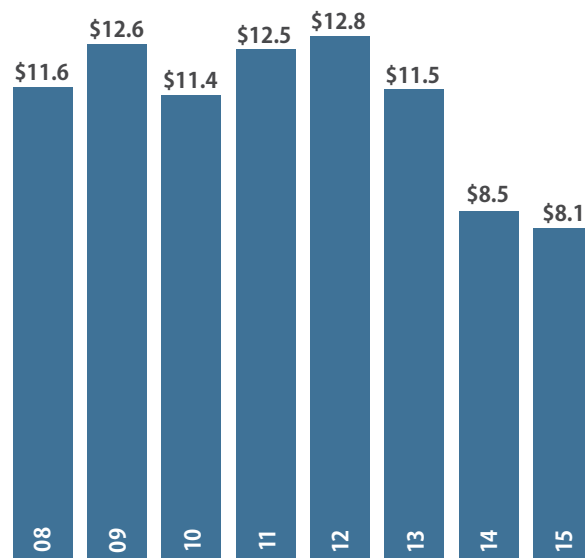


Top Contractors

(M=millions B=billions)

| | |
|------------------------------|-----------|
| Raytheon | \$4.2 B |
| Boeing | \$1.5 B |
| General Dynamics | \$319.0 M |
| Honeywell | \$294.5 M |
| Patriarch Partners | \$135.0 M |
| Northrop Grumman | \$128.3 M |
| TRAX International | \$87.8 M |
| Robertson Fuel Systems | \$73.4 M |
| BAE Systems | \$58.0 M |
| Orbital Sciences Corporation | \$56.2 M |

Value of Contract Awards Performed (Billions)



\$10.0 BILLION
SPENT IN STATE

#12
IN NATION

3.4%
OF STATE GDP

#13
IN NATION

% OF TOTAL U.S.
DEFENSE SPENDING

2.4%

PER RESIDENT
SPENDING

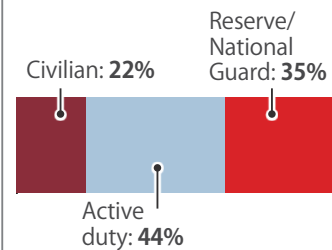
\$1,462

DEFENSE PERSONNEL

\$1.9 Billion
TOTAL PAYROLL

42,547
TOTAL PERSONNEL

Allocation, By Type

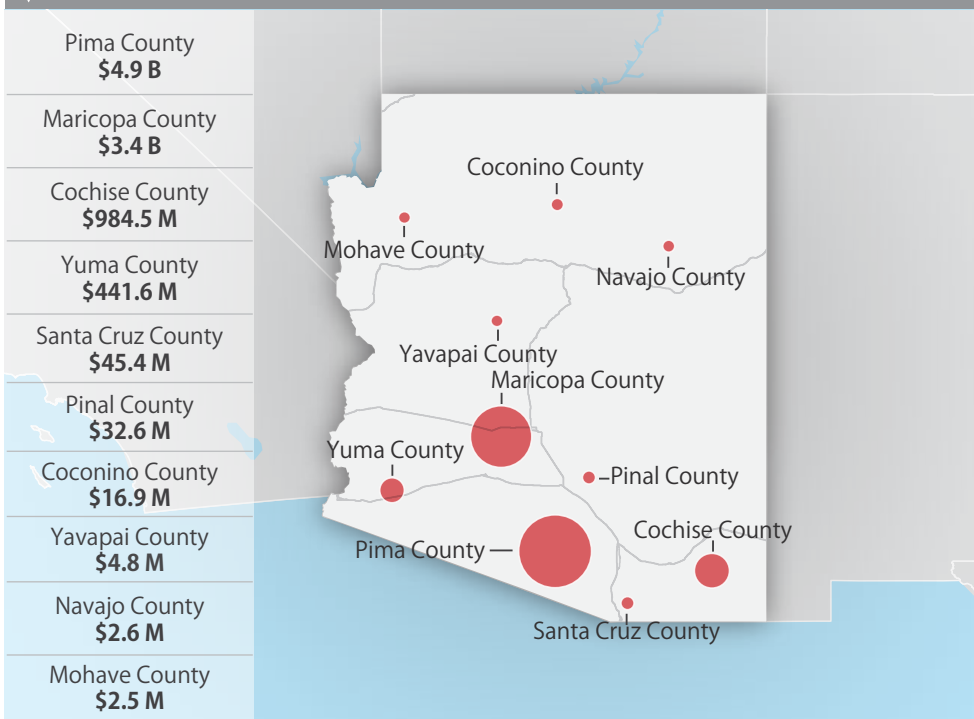


Top Personnel Locations

- Maricopa County**
12,802
- Pima County**
11,959
- Yuma County**
6,015
- Cochise County**
5,784
- Santa Cruz County**
513
- Coconino County**
382
- Yavapai County**
217
- Navajo County**
145
- Pinal County**
120
- Graham County**
43

TOP DEFENSE SPENDING LOCATIONS

(M=millions B=billions)



ARIZONA

#40
IN NATION

\$1.4 BILLION
SPENT IN STATE

#35
IN NATION

1.2%
OF STATE GDP

0.4%

% OF TOTAL U.S.
DEFENSE SPENDING

\$483

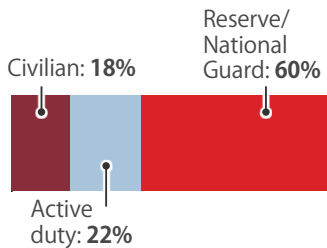
PER RESIDENT
SPENDING

DEFENSE PERSONNEL

\$695.6 Million
TOTAL PAYROLL

20,229
TOTAL PERSONNEL

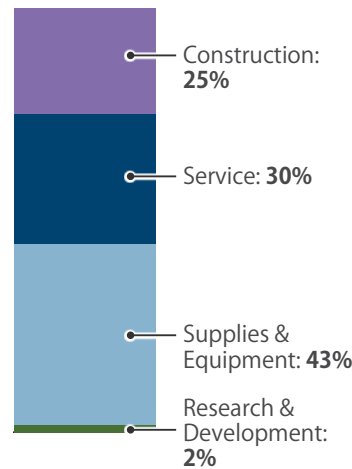
Allocation, By Type



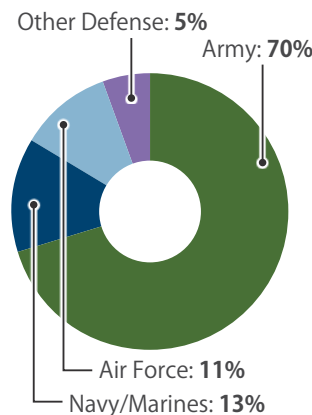
Top Personnel Locations

| | | |
|----|------------------|-------|
| 1 | Pulaski County | 7,576 |
| 2 | Lonoke County | 3,058 |
| 3 | Sebastian County | 1,269 |
| 4 | Benton County | 913 |
| 5 | Faulkner County | 774 |
| 6 | White County | 611 |
| 7 | Jefferson County | 545 |
| 8 | Greene County | 526 |
| 9 | Franklin County | 317 |
| 10 | Pope County | 283 |

By Type



By Service

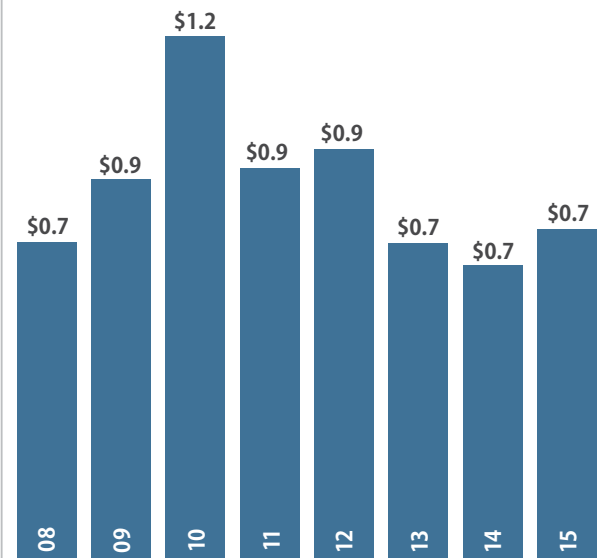


Top Contractors

(M=millions)

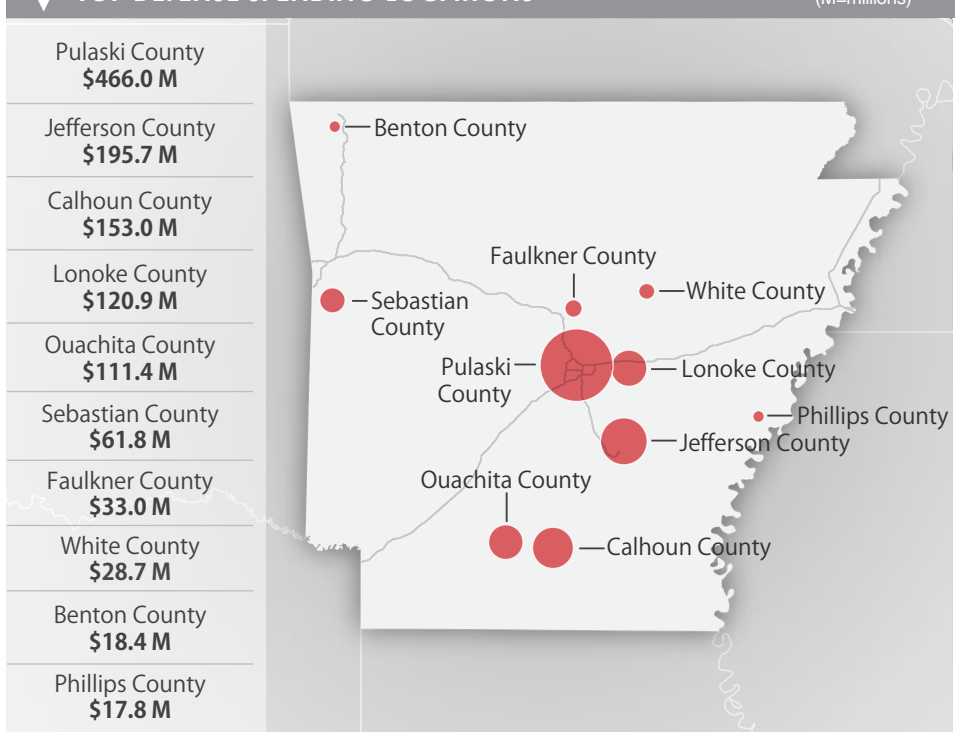
| | |
|-----------------------------------|-----------|
| General Dynamics | \$143.0 M |
| AECOM | \$123.5 M |
| GenCorp | \$77.9 M |
| Sundt | \$40.5 M |
| Rheinmetall Group | \$16.9 M |
| PPG Industries | \$13.4 M |
| Hgl Construction, Inc. | \$11.9 M |
| Alessi Keyes Construction Company | \$11.6 M |
| River Mountain Quarries | \$11.6 M |
| Flynco, Inc. | \$9.6 M |

Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

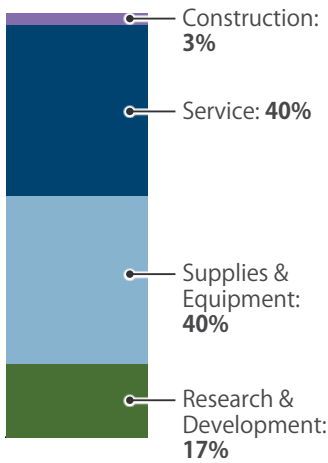
(M=millions)



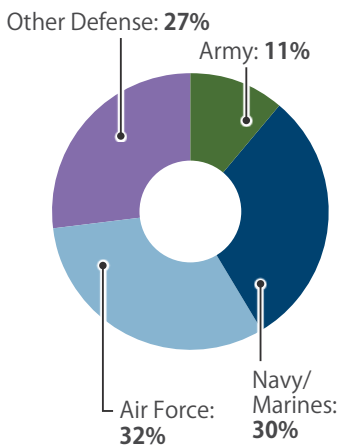
ARKANSAS

CONTRACTS

By Type



By Service

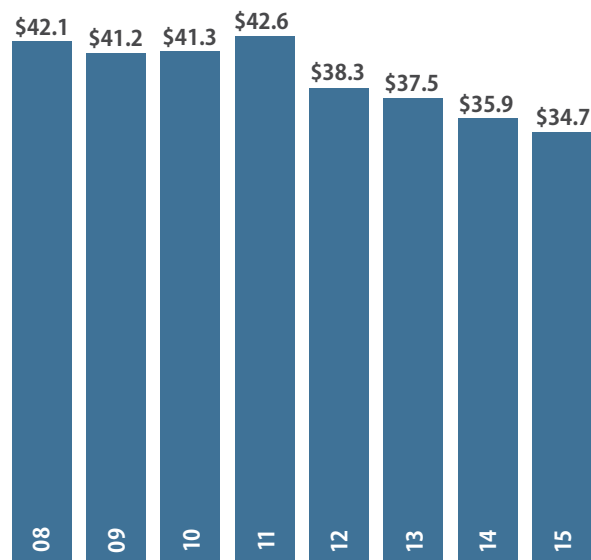


Top Contractors

(M=millions B=billions)

| | |
|-----------------------------|-----------|
| Lockheed Martin | \$4.6 B |
| Boeing | \$2.9 B |
| Health Net, Inc. | \$2.6 B |
| McKesson | \$2.1 B |
| General Atomic Technologies | \$2.0 B |
| Northrop Grumman | \$1.9 B |
| The Aerospace Corporation | \$1.2 B |
| Raytheon | \$1.1 B |
| General Dynamics | \$998.2 M |
| Huntington Ingalls | \$876.8 M |

Value of Contract Awards Performed (Billions)



\$49.3 BILLION
SPENT IN STATE

#2
IN NATION

2.1%
OF STATE GDP

#24
IN NATION

% OF TOTAL U.S.
DEFENSE SPENDING

12.1%

PER RESIDENT
SPENDING

\$1,260

DEFENSE PERSONNEL

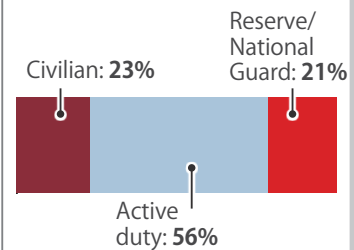
\$14.6 Billion

TOTAL PAYROLL

269,540

TOTAL PERSONNEL

Allocation, By Type

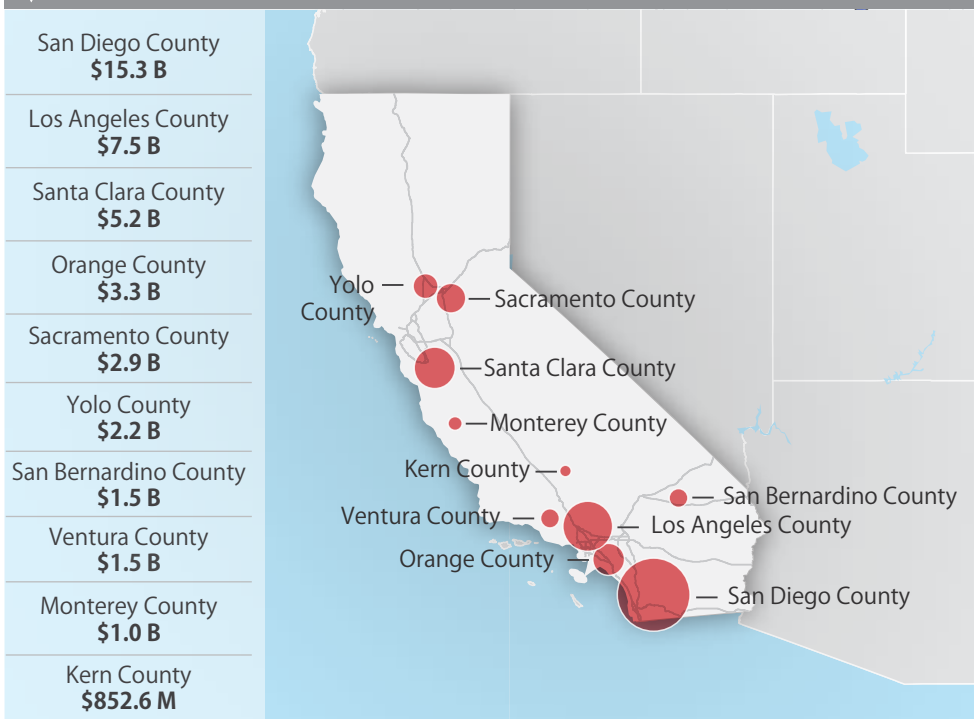


Top Personnel Locations by County

- San Diego County**
110,204
- Los Angeles County**
22,969
- San Bernardino County**
16,331
- Riverside County**
10,243
- Ventura County**
9,872
- Solano County**
9,594
- Monterey County**
8,996
- Kern County**
5,130
- Kings County**
4,320
- Alameda County**
4,289

TOP DEFENSE SPENDING LOCATIONS

(M=millions B=billions)



CALIFORNIA

#17
IN NATION

\$8.7 BILLION
SPENT IN STATE

#16
IN NATION

2.8%
OF STATE GDP

2.1%

% OF TOTAL U.S.
DEFENSE SPENDING

\$1,597

PER RESIDENT
SPENDING

DEFENSE PERSONNEL

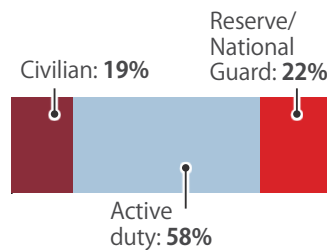
\$3.3 Billion

TOTAL PAYROLL

61,294

TOTAL PERSONNEL

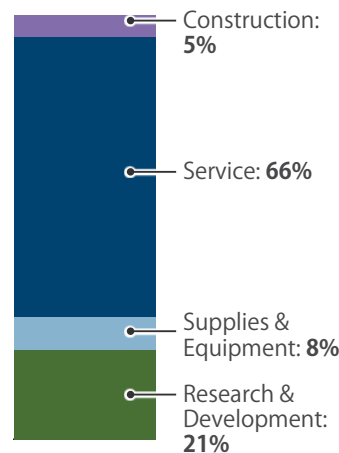
Allocation, By Type



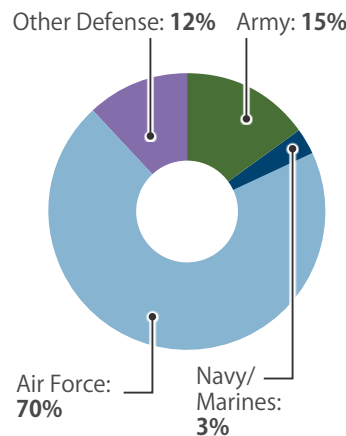
Top Personnel Locations

| | | |
|----|-------------------------|--------|
| 1 | El Paso County | 35,688 |
| 2 | Arapahoe County | 6,048 |
| 3 | Adams County | 2,458 |
| 4 | Jefferson County | 1,243 |
| 5 | Denver County | 1,055 |
| 6 | Larimer County | 565 |
| 7 | Teller County | 548 |
| 8 | Pueblo County | 475 |
| 9 | Weld County | 447 |
| 10 | Douglas County | 441 |

By Type



By Service

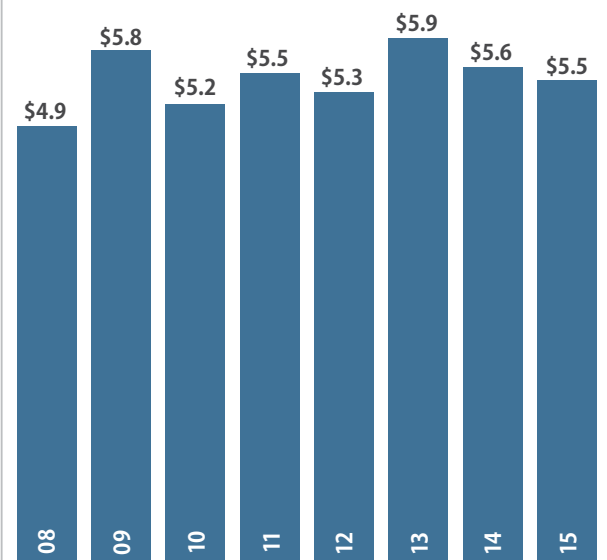


Top Contractors

(M=millions B=billions)

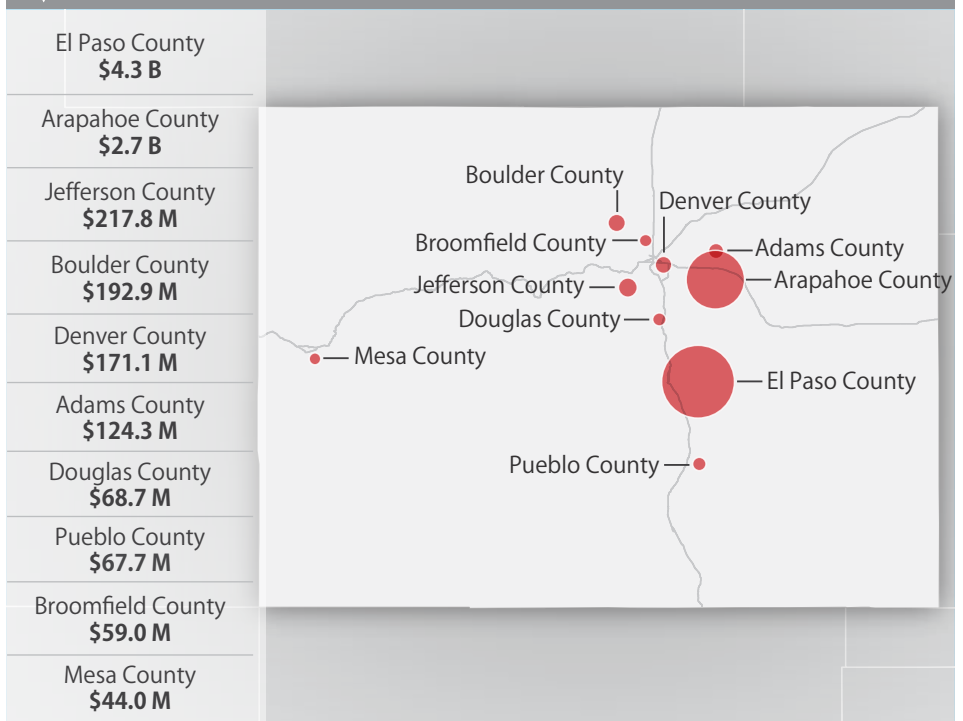
| | |
|--------------------------------|-----------|
| United Launch Alliance | \$1.8 B |
| Lockheed Martin | \$392.7 M |
| Raytheon | \$369.7 M |
| Northrop Grumman | \$321.6 M |
| ITT Corporation | \$253.6 M |
| Honeywell | \$161.1 M |
| FlightSafety | \$155.8 M |
| Ball Corporation | \$94.9 M |
| Harris | \$92.8 M |
| Intelligent Software Solutions | \$85.4 M |

Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

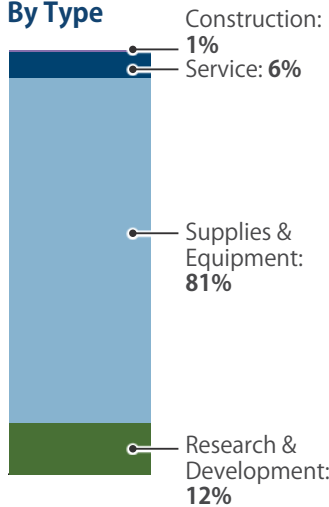
(M=millions B=billions)



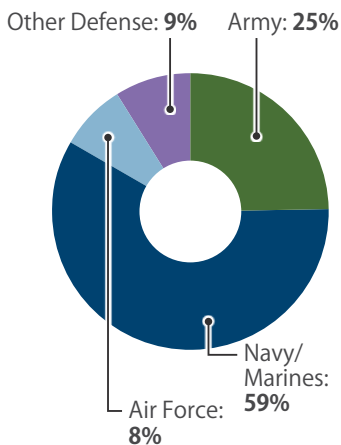
COLORADO

CONTRACTS

By Type



By Service

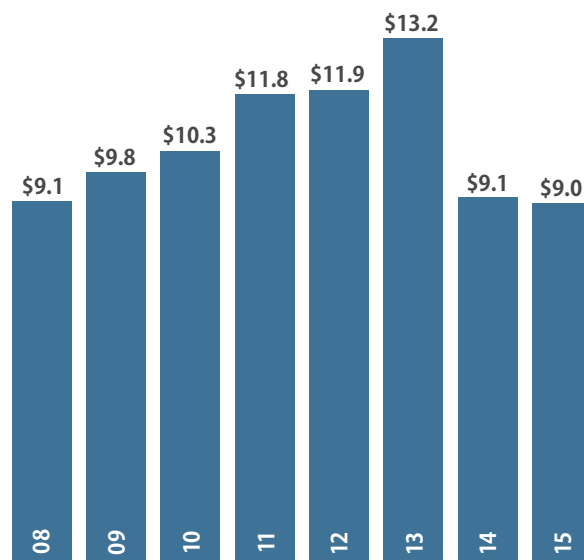


Top Contractors

(M=millions B=billions)

| | |
|----------------------|----------|
| United Technologies | \$5.7 B |
| General Dynamics | \$2.6 B |
| Colt Defense Holding | \$23.4 M |
| Triumph Group | \$15.3 M |
| Finmeccanica | \$15.1 M |
| Sonolysts | \$14.8 M |
| SPX Corporation | \$14.4 M |
| Cutter Enterprises | \$14.0 M |
| Kaman | \$13.2 M |
| Treadwell | \$13.1 M |

Value of Contract Awards Performed (Billions)



\$9.7 BILLION
SPENT IN STATE

#14
IN NATION

3.8%
OF STATE GDP

#10
IN NATION

% OF TOTAL U.S.
DEFENSE SPENDING

2.4%

PER RESIDENT
SPENDING

\$2,701

DEFENSE PERSONNEL

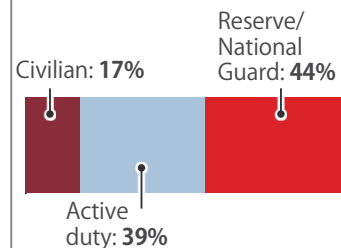
\$698.0 Million

TOTAL PAYROLL

15,414

TOTAL PERSONNEL

Allocation, By Type

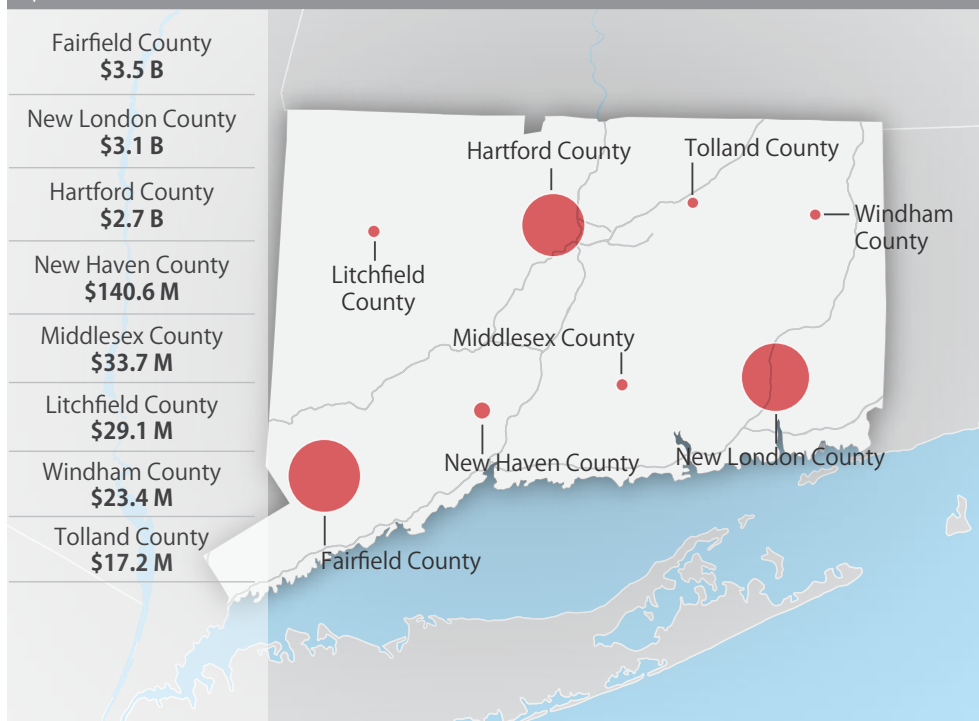


Top Personnel Locations

| | | |
|---|-------------------|-------|
| 1 | New London County | 6,302 |
| 2 | Hartford County | 3,953 |
| 3 | New Haven County | 1,423 |
| 4 | Fairfield County | 776 |
| 5 | Middlesex County | 408 |
| 6 | Windham County | 200 |
| 7 | Litchfield County | 106 |
| 8 | Tolland County | 65 |

TOP DEFENSE SPENDING LOCATIONS

(M=millions B=billions)



CONNECTICUT

#45
IN NATION

\$676.8 MILLION
SPENT IN STATE

#39
IN NATION

1.0%
OF STATE GDP

0.2%

% OF TOTAL U.S.
DEFENSE SPENDING

\$715

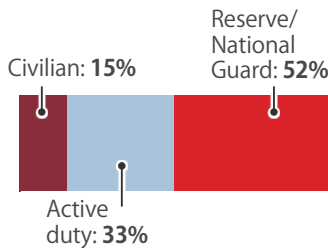
PER RESIDENT
SPENDING

DEFENSE PERSONNEL

\$374.4 Million
TOTAL PAYROLL

9,959
TOTAL PERSONNEL

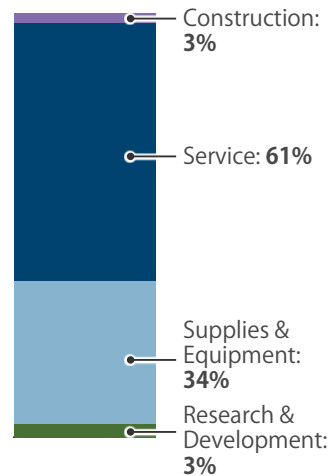
Allocation, By Type



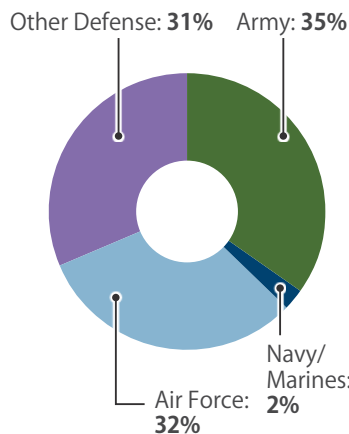
Top Personnel Locations

- Kent County**
5,871
- New Castle County**
3,110
- Sussex County**
963

By Type



By Service

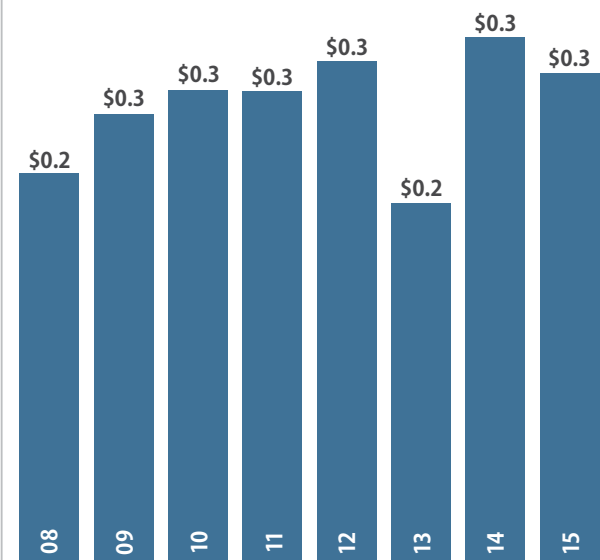


Top Contractors

(M=millions)

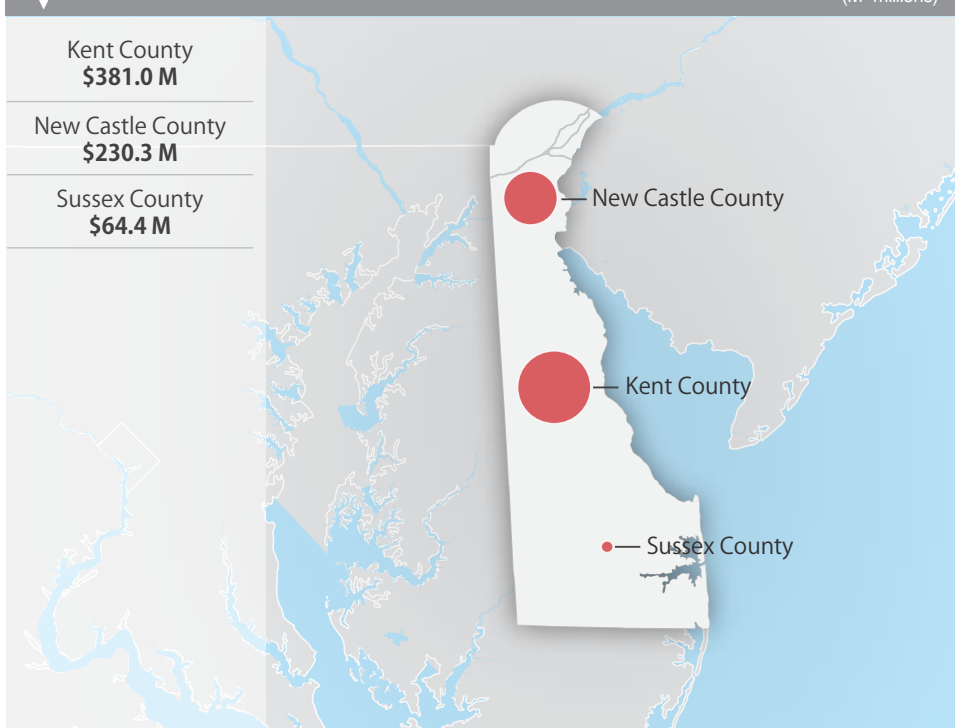
| | |
|---------------------------------------------|----------|
| Husky Energy | \$62.6 M |
| Johnson Controls Federal Systems-Versar, JV | \$49.2 M |
| Tesla | \$45.0 M |
| Cherokee Nation Construction Services | \$15.1 M |
| ILC Industries | \$9.3 M |
| Caesar Rodney School District | \$8.7 M |
| Crew MW II | \$6.1 M |
| Mitten Construction | \$5.3 M |
| George Lynch | \$5.3 M |
| DIMO | \$5.2 M |

Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

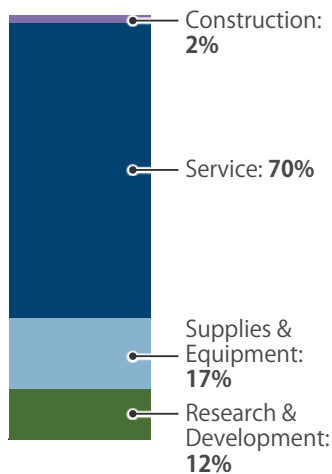
(M=millions)



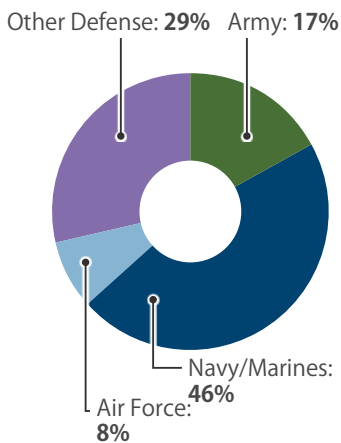
DELAWARE

CONTRACTS

By Type



By Service

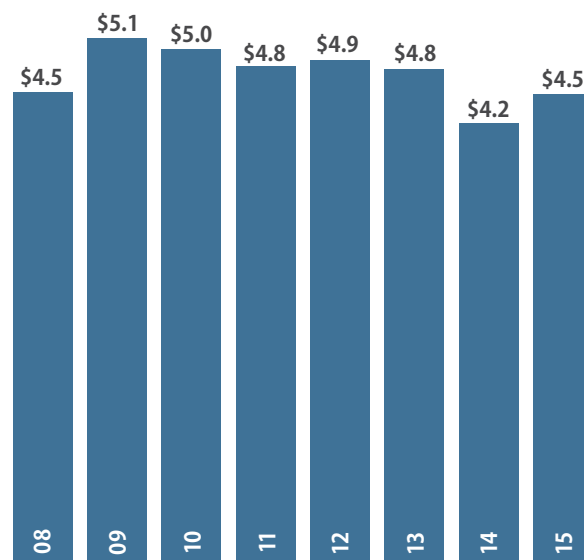


Top Contractors

(M=millions)

| | |
|------------------------------------|-----------|
| United States Department of Energy | \$397.6 M |
| Alion Science and Technology | \$303.2 M |
| Rand Corporation | \$263.2 M |
| Raytheon | \$164.6 M |
| Booz Allen Hamilton | \$150.2 M |
| Computer Sciences Corporation | \$140.1 M |
| Government of the United States | \$130.5 M |
| ViON | \$113.1 M |
| DEI | \$75.0 M |
| General Dynamics | \$73.3 M |

Value of Contract Awards Performed (Billions)



\$6.8 BILLION
SPENT IN THE DISTRICT

#21
IN NATION

5.7%
OF DISTRICT GDP

#6
IN NATION

% OF TOTAL U.S.
DEFENSE SPENDING

1.7%

PER RESIDENT
SPENDING

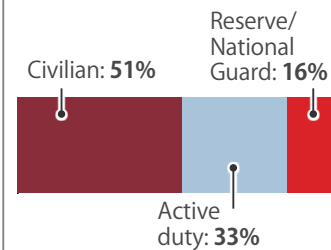
\$10,134

DEFENSE PERSONNEL

\$2.3 Billion
TOTAL PAYROLL

25,550
TOTAL PERSONNEL

Allocation, By Type



Top Personnel Location

District of Columbia
25,550

TOP DEFENSE SPENDING LOCATION

(B=billions)

District of Columbia
\$6.8 B

District of Columbia

DISTRICT OF COLUMBIA

#5
IN NATION

\$17.6 BILLION
SPENT IN STATE

#25
IN NATION

2.0%
OF STATE GDP

4.3%
% OF TOTAL U.S.
DEFENSE SPENDING

\$866
PER RESIDENT
SPENDING

DEFENSE PERSONNEL

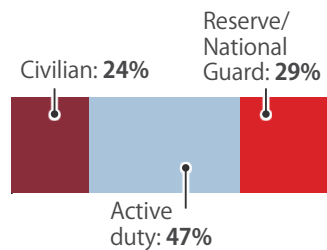
\$6.6 Billion

TOTAL PAYROLL

126,292

TOTAL PERSONNEL

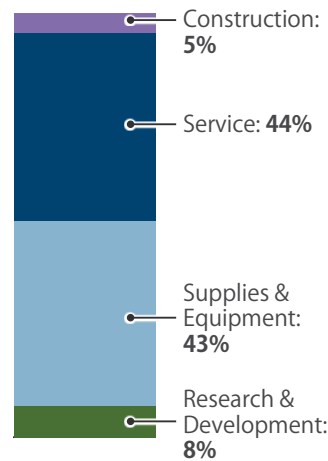
Allocation, By Type



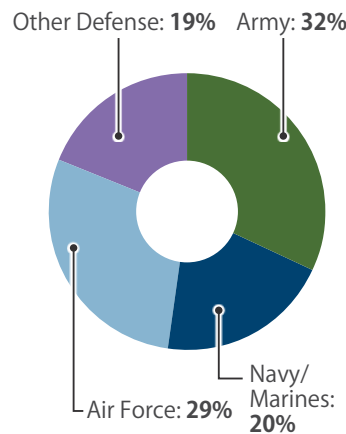
Top Personnel Locations

| | | |
|----|---------------------|--------|
| 1 | Duval County | 20,180 |
| 2 | Escambia County | 19,900 |
| 3 | Okaloosa County | 14,048 |
| 4 | Hillsborough County | 12,509 |
| 5 | Santa Rosa County | 7,466 |
| 6 | Bay County | 6,448 |
| 7 | Orange County | 5,962 |
| 8 | Brevard County | 5,103 |
| 9 | Miami-Dade County | 4,366 |
| 10 | Broward County | 3,007 |

By Type



By Service

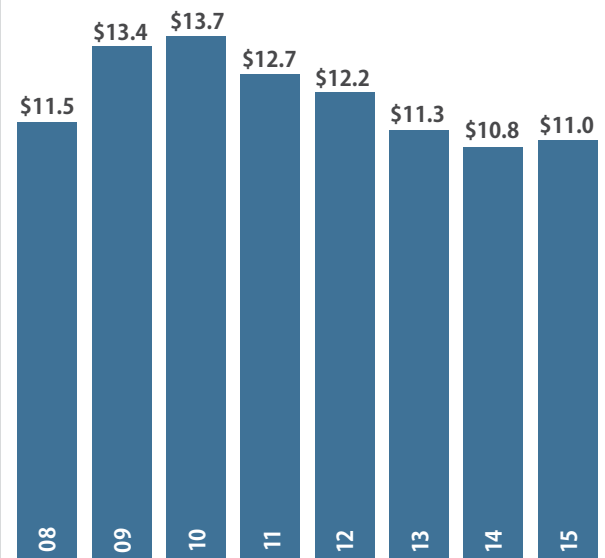


Top Contractors

(M=millions B=billions)

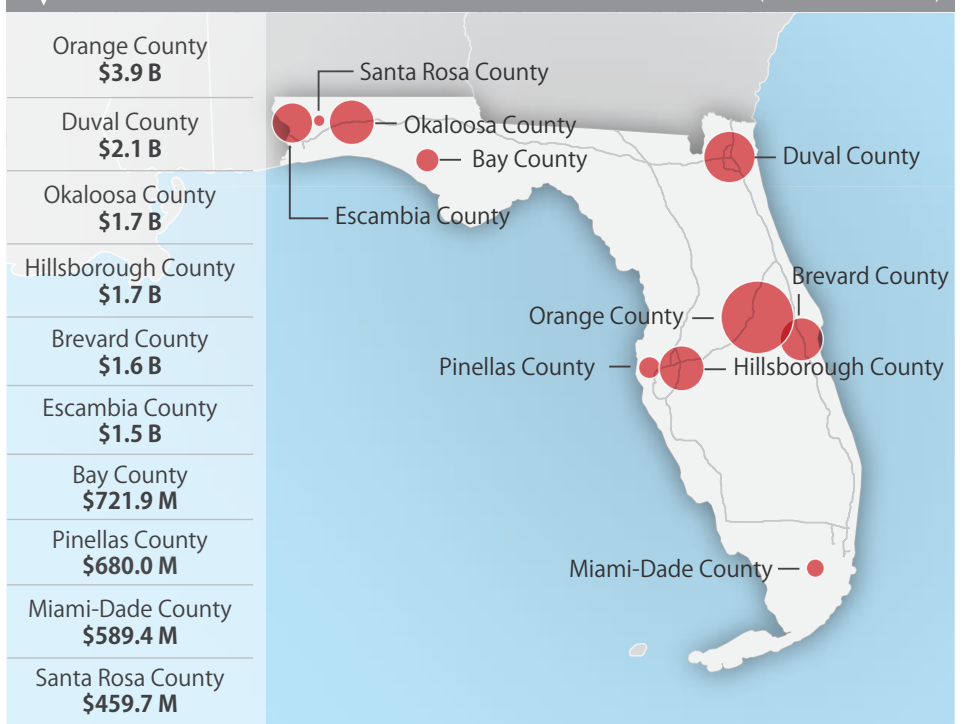
| | |
|--------------------------|-----------|
| Lockheed Martin | \$2.5 B |
| Raytheon | \$576.1 M |
| General Dynamics | \$526.6 M |
| Huntington Ingalls | \$507.5 M |
| Harris | \$225.1 M |
| Jacobs Engineering Group | \$195.2 M |
| Honeywell | \$178.0 M |
| Hellfire Systems | \$160.9 M |
| Indyne | \$142.7 M |
| Finmeccanica | \$140.2 M |

Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

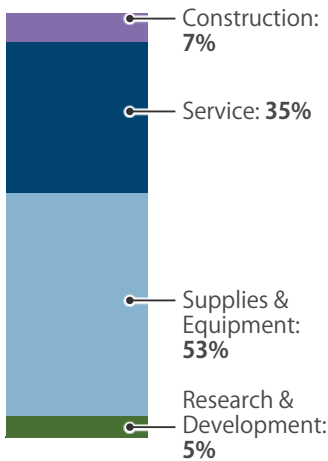
(M=millions B=billions)



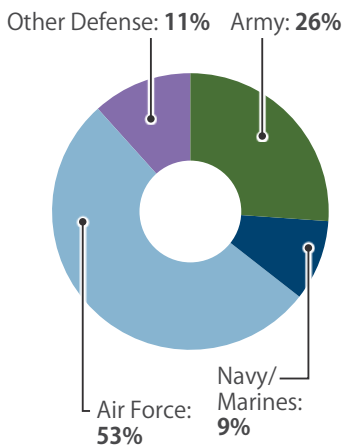
FLORIDA

CONTRACTS

By Type



By Service

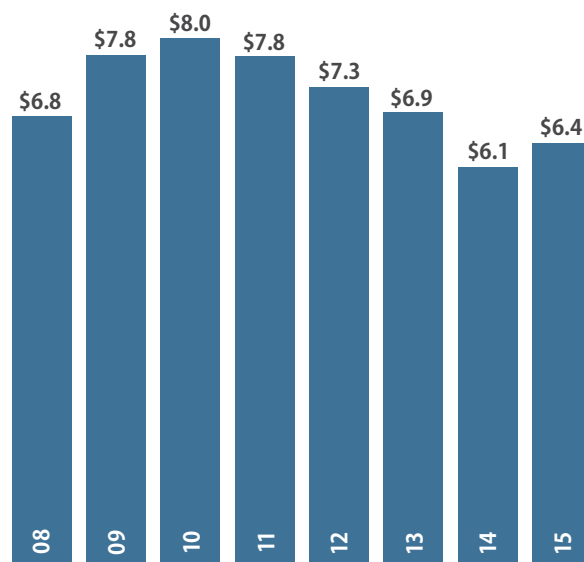


Top Contractors

(M=millions B=billions)

| | |
|-------------------------------------------|-----------|
| Lockheed Martin | \$2.6 B |
| Georgia Tech Applied Research Corporation | \$288.4 M |
| Meggitt | \$248.6 M |
| General Dynamics | \$151.4 M |
| Northrop Grumman | \$103.9 M |
| Scientific Research Corporation | \$88.9 M |
| WPP | \$85.5 M |
| Tiya Support Services | \$64.7 M |
| State of Georgia | \$63.3 M |
| Caddell Construction | \$48.4 M |

Value of Contract Awards Performed (Billions)



\$12.6 BILLION
SPENT IN STATE

2.6%
OF STATE GDP

% OF TOTAL U.S.
DEFENSE SPENDING

PER RESIDENT
SPENDING

#7
IN NATION

#20
IN NATION

3.1%

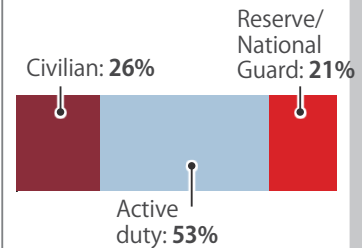
\$1,238

DEFENSE PERSONNEL

\$6.2 Billion
TOTAL PAYROLL

129,463
TOTAL PERSONNEL

Allocation, By Type

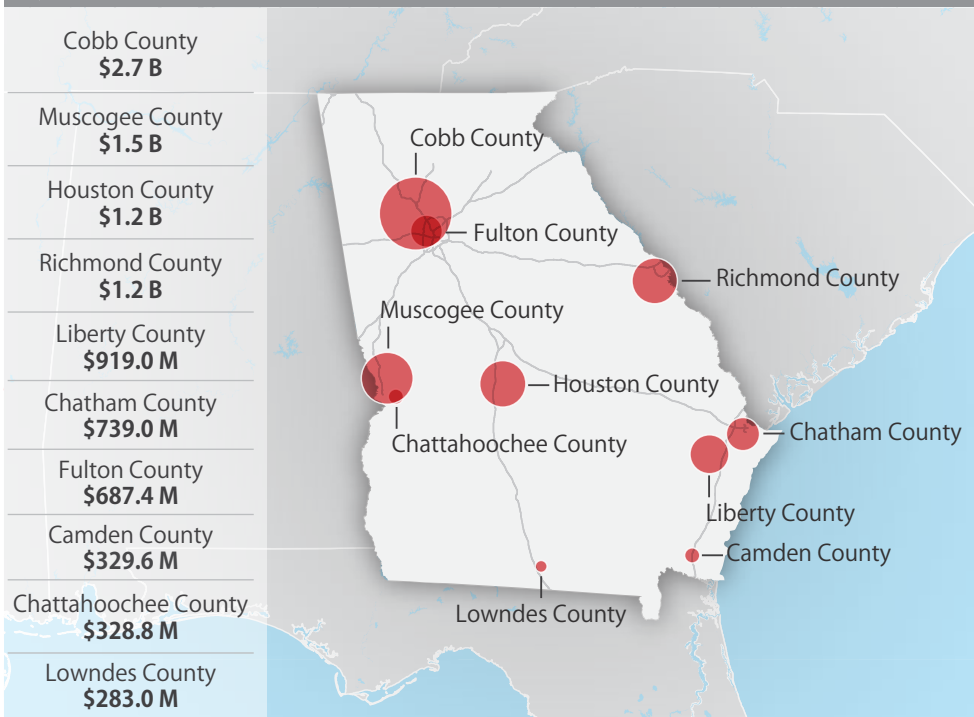


Top Personnel Locations

- Muscogee County**
27,959
- Richmond County**
14,847
- Liberty County**
13,285
- Chatham County**
9,916
- Houston County**
9,860
- Lowndes County**
4,266
- Gwinnett County**
3,199
- Camden County**
2,941
- De Kalb County**
2,880
- Cobb County**
2,356

TOP DEFENSE SPENDING LOCATIONS

(M=millions B=billions)



#18
IN NATION

\$7.8 BILLION
SPENT IN STATE

#2
IN NATION

9.8%
OF STATE GDP

1.9%

% OF TOTAL U.S.
DEFENSE SPENDING

\$5,415

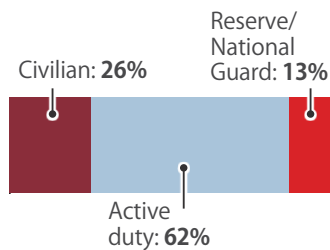
PER RESIDENT
SPENDING

DEFENSE PERSONNEL

\$5.7 Billion
TOTAL PAYROLL

73,487
TOTAL PERSONNEL

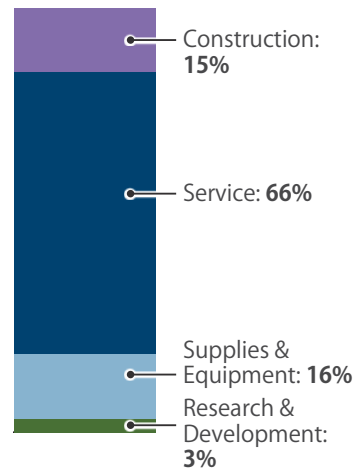
Allocation, By Type



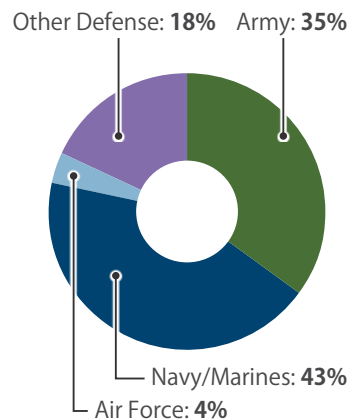
Top Personnel Locations

- Honolulu County**
62,951
- Maui + Kalawao County**
602
- Hawaii County**
595
- Kauai County**
256

By Type



By Service

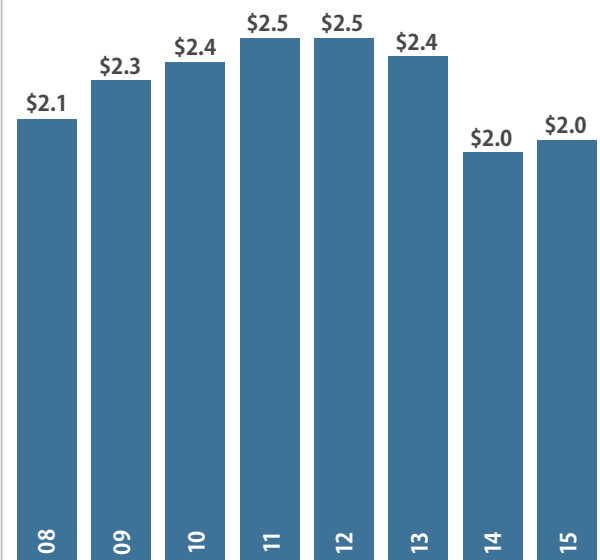


Top Contractors

(M=millions)

| | |
|----------------------------|-----------|
| BAE Systems | \$168.6 M |
| Tesoro | \$110.2 M |
| Manu Kai | \$62.7 M |
| Raytheon | \$50.9 M |
| Ocean House Builders | \$41.3 M |
| J & J Worldwide Services | \$30.9 M |
| AT&T | \$28.0 M |
| Hensel Phelps Construction | \$27.8 M |
| NAN-Samsung | \$25.4 M |
| Y. Hata | \$25.2 M |

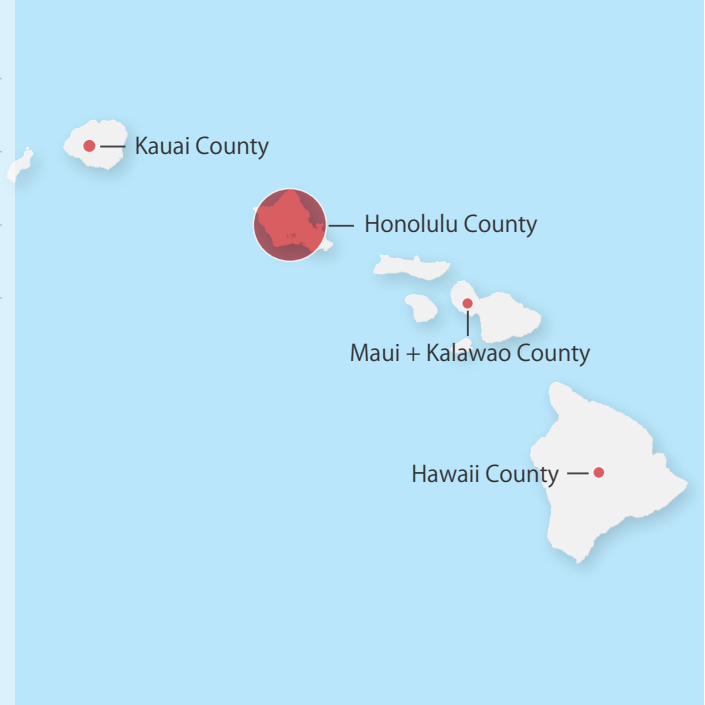
Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

(M=millions B=billions)

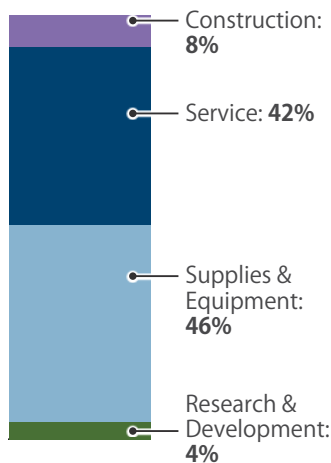
| | |
|-----------------------|-----------|
| Honolulu County | \$6.8 B |
| Kauai County | \$109.5 M |
| Hawaii County | \$65.1 M |
| Maui + Kalawao County | \$58.6 M |



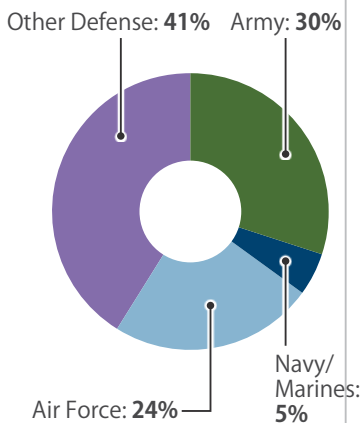
HAWAII

CONTRACTS

By Type



By Service

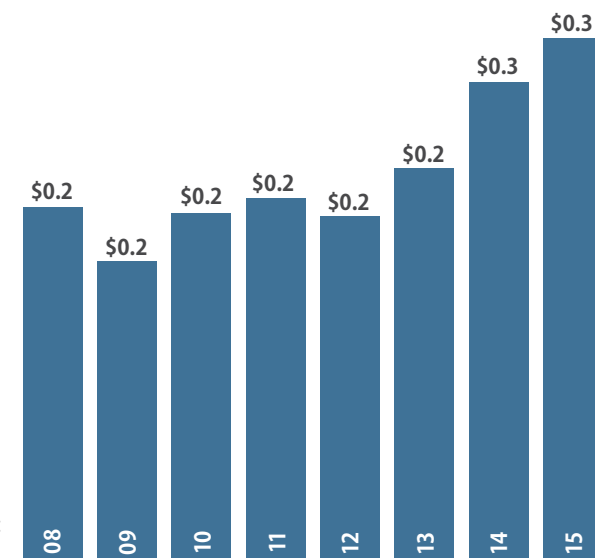


Top Contractors

(M=millions)

| | |
|-----------------------------|----------|
| Brad Hall & Associates | \$89.1 M |
| KRSW, JV | \$30.7 M |
| Bering Sea Environmental | \$26.4 M |
| Western States Construction | \$18.0 M |
| PKL Services | \$10.9 M |
| General Dynamics | \$9.2 M |
| Government Services | \$8.3 M |
| Aero Specialties | \$8.2 M |
| Johnson Controls | \$5.7 M |
| C-2 Construction, Inc. | \$4.5 M |

Value of Contract Awards Performed (Billions)



\$643.3 MILLION
SPENT IN STATE

#46
IN NATION

1.0%
OF STATE GDP

#42
IN NATION

% OF TOTAL U.S.
DEFENSE SPENDING

0.2%

PER RESIDENT
SPENDING

\$389

DEFENSE PERSONNEL

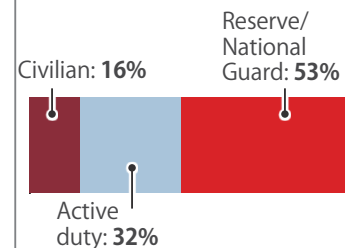
\$359.2 Million

TOTAL PAYROLL

10,436

TOTAL PERSONNEL

Allocation, By Type

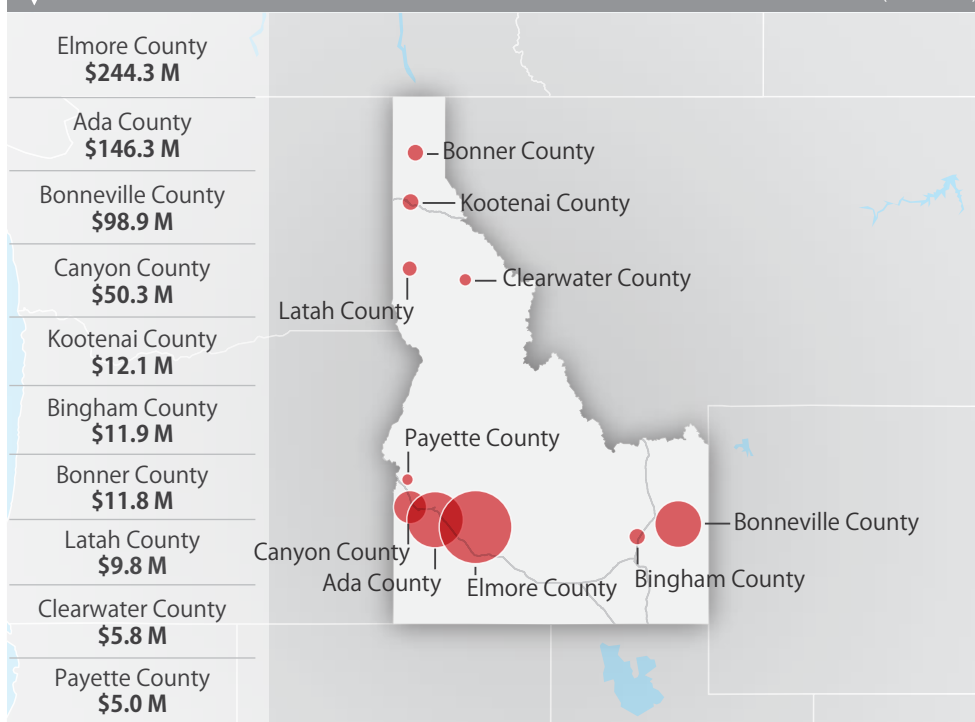


Top Personnel Locations

| | | |
|----|-------------------|-------|
| 1 | Ada County | 3,818 |
| 2 | Elmore County | 3,178 |
| 3 | Canyon County | 994 |
| 4 | Kootenai County | 421 |
| 5 | Minidoka County | 324 |
| 6 | Bingham County | 233 |
| 7 | Clearwater County | 191 |
| 8 | Bonneville County | 171 |
| 9 | Bannock County | 122 |
| 10 | Twin Falls County | 101 |

TOP DEFENSE SPENDING LOCATIONS

(M=millions)



#19
IN NATION

\$7.0 BILLION
SPENT IN STATE

#43
IN NATION

0.9%
OF STATE GDP

1.7%

% OF TOTAL U.S.
DEFENSE SPENDING

\$545

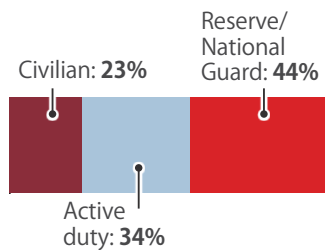
PER RESIDENT
SPENDING

DEFENSE PERSONNEL

\$2.2 Billion
TOTAL PAYROLL

57,078
TOTAL PERSONNEL

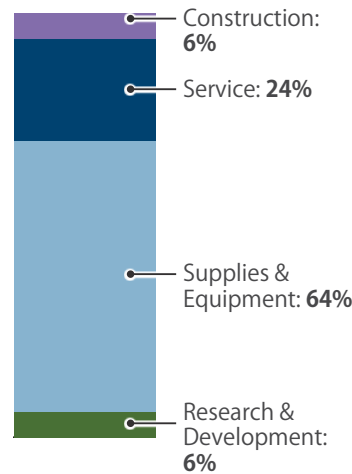
Allocation, By Type



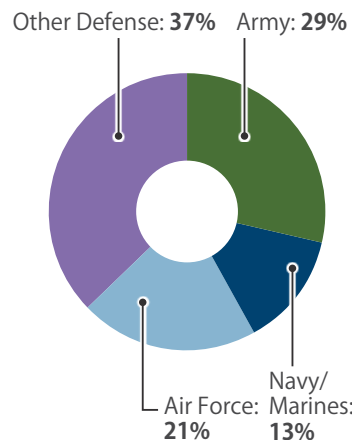
Top Personnel Locations

| | | |
|----|--------------------|--------|
| 1 | Lake County | 19,942 |
| 2 | St. Clair County | 9,537 |
| 3 | Rock Island County | 3,847 |
| 4 | Cook County | 3,752 |
| 5 | Sangamon County | 3,025 |
| 6 | Peoria County | 2,153 |
| 7 | Madison County | 1,432 |
| 8 | Du Page County | 1,369 |
| 9 | Will County | 1,255 |
| 10 | Henry County | 719 |

By Type



By Service

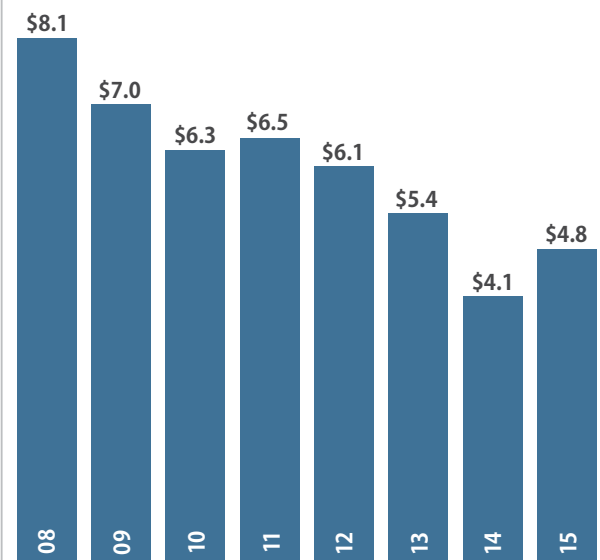


Top Contractors

(M=millions)

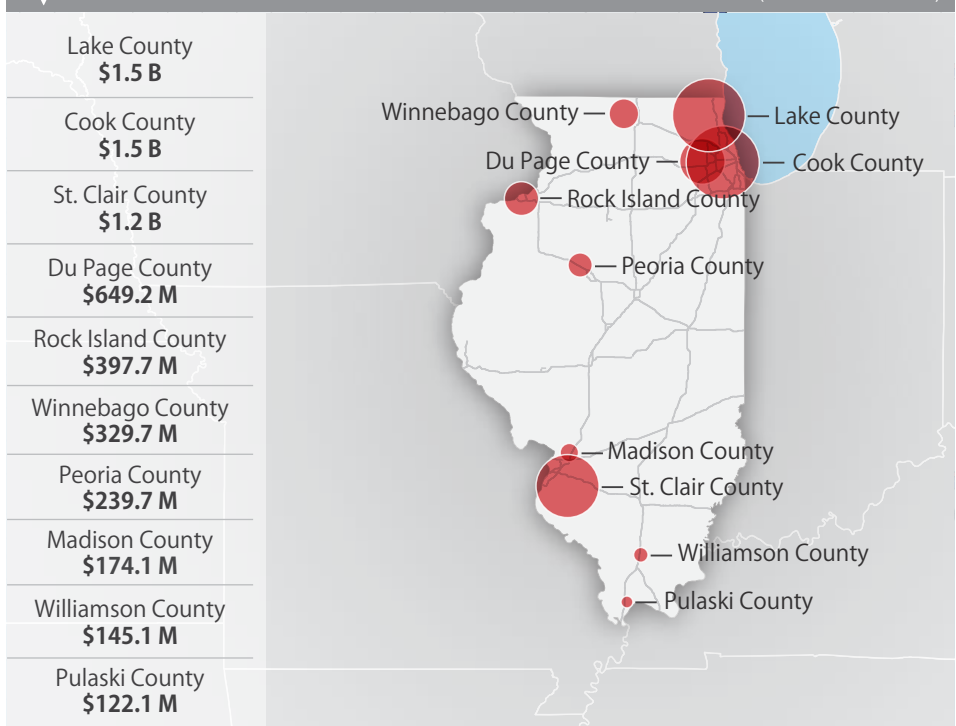
| | |
|------------------------------|-----------|
| Huntington Ingalls | \$624.6 M |
| Cardinal Health | \$429.8 M |
| Navistar International | \$294.6 M |
| CDW Government | \$228.3 M |
| SupplyCore | \$212.5 M |
| Alion Science and Technology | \$204.7 M |
| Caterpillar | \$175.3 M |
| General Dynamics | \$135.6 M |
| Washington Group | \$114.0 M |
| DMS Pharmaceutical | \$108.9 M |

Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

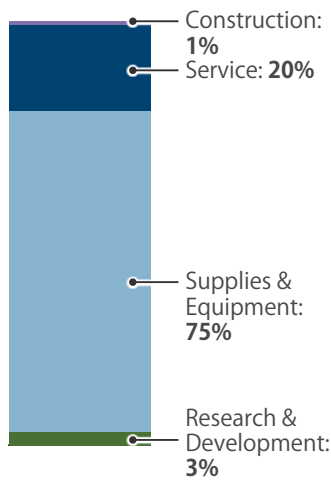
(M=millions B=billions)



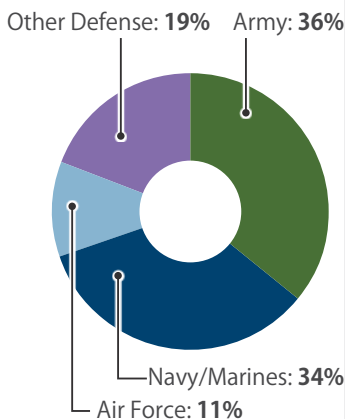
ILLINOIS

CONTRACTS

By Type



By Service

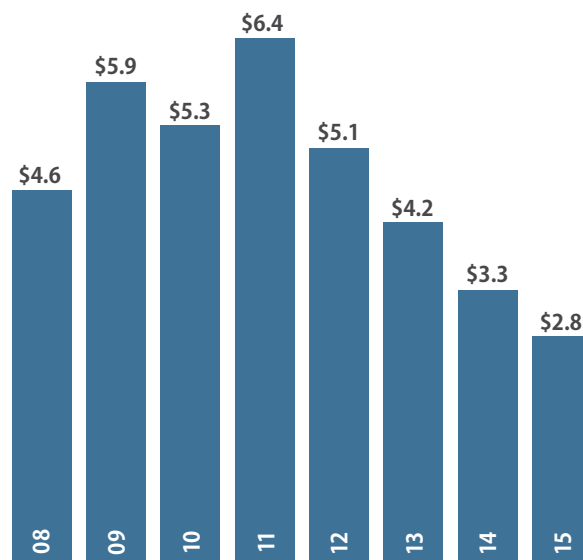


Top Contractors

(M=millions)

| | |
|-------------------------------|-----------|
| MacAndrews & Forbes Holdings | \$696.7 M |
| Rolls-Royce | \$512.3 M |
| Raytheon | \$312.2 M |
| Sonobuoy TechSystems | \$155.9 M |
| AmeriQual Foods | \$112.4 M |
| Petroleum Traders Corporation | \$66.5 M |
| ITT | \$66.0 M |
| Leidos | \$58.0 M |
| Calumet Shreveport Fuels | \$51.7 M |
| Allison Transmission | \$39.8 M |

Value of Contract Awards Performed (Billions)



\$3.9 BILLION
SPENT IN STATE

#27
IN NATION

1.2%
OF STATE GDP

#34
IN NATION

% OF TOTAL U.S.
DEFENSE SPENDING

1.0%

PER RESIDENT
SPENDING

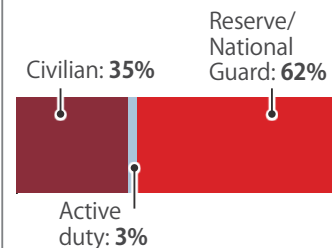
\$592

DEFENSE PERSONNEL

\$1.2 Billion
TOTAL PAYROLL

31,376
TOTAL PERSONNEL

Allocation, By Type



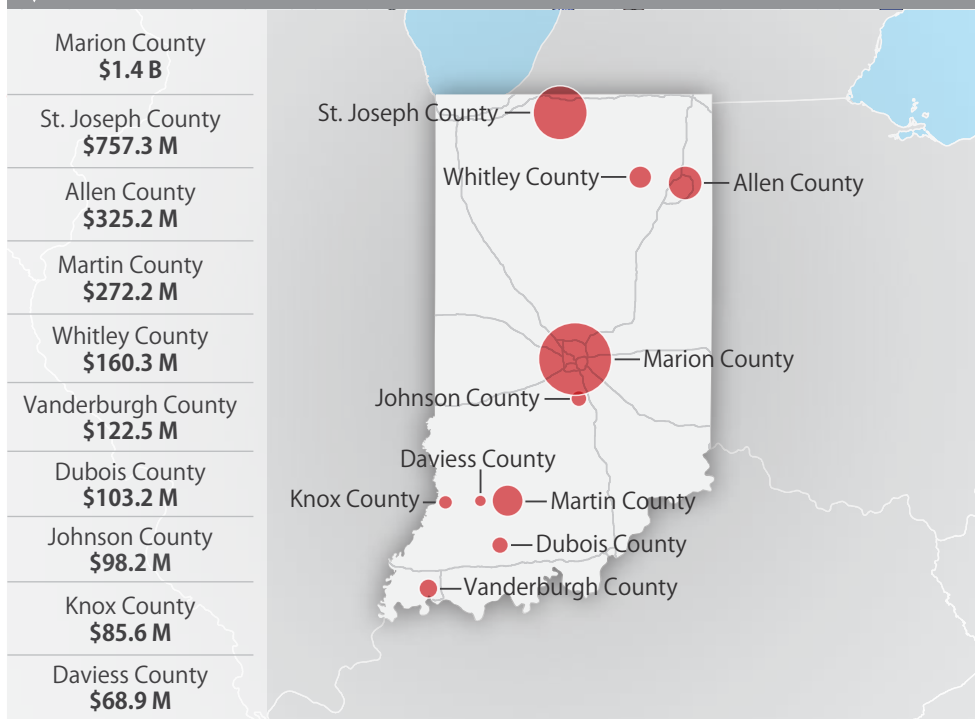
Top Personnel Locations

| | | |
|----|-------------------|-------|
| 1 | Marion County | 8,260 |
| 2 | Allen County | 2,272 |
| 3 | Johnson County | 2,261 |
| 4 | Vigo County | 1,353 |
| 5 | Dubois County | 1,269 |
| 6 | Knox County | 1,156 |
| 7 | Miami County | 1,072 |
| 8 | St. Joseph County | 1,053 |
| 9 | Lake County | 845 |
| 10 | Tippecanoe County | 771 |

INDIANA

TOP DEFENSE SPENDING LOCATIONS

(M=millions B=billions)



#42
IN NATION

\$1.4 BILLION
SPENT IN STATE

#45
IN NATION

0.8%
OF STATE GDP

0.3%

% OF TOTAL U.S.
DEFENSE SPENDING

\$440

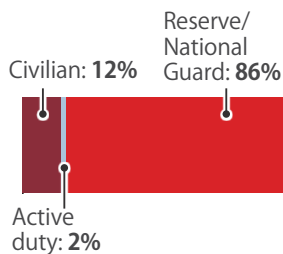
PER RESIDENT
SPENDING

DEFENSE PERSONNEL

\$297.9 Million
TOTAL PAYROLL

12,969
TOTAL PERSONNEL

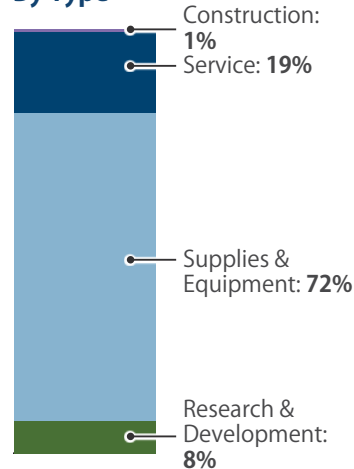
Allocation, By Type



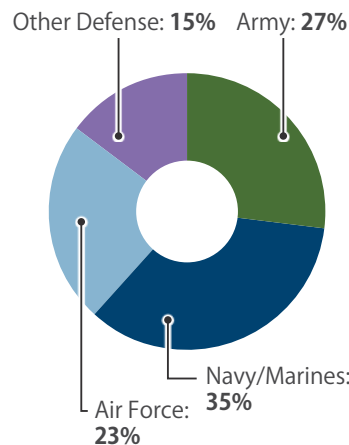
Top Personnel Locations

| | | |
|----|----------------------|-------|
| 1 | Polk County | 3,800 |
| 2 | Woodbury County | 1,528 |
| 3 | Linn County | 807 |
| 4 | Scott County | 733 |
| 5 | Black Hawk County | 624 |
| 6 | Johnson County | 541 |
| 7 | Story County | 524 |
| 8 | Pottawattamie County | 295 |
| 9 | Dubuque County | 273 |
| 10 | Marshall County | 268 |

By Type



By Service

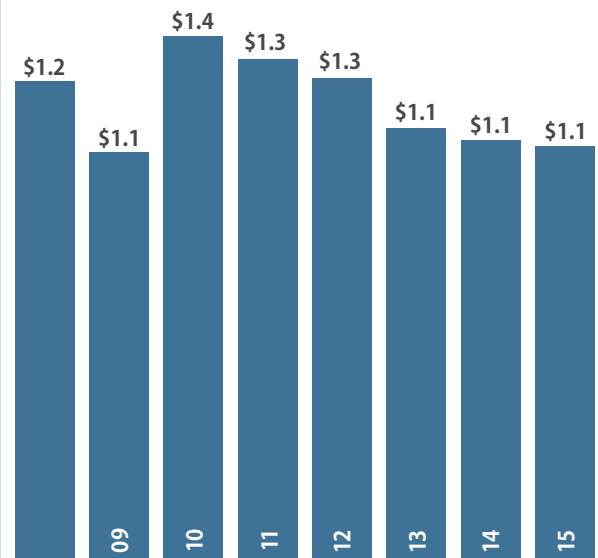


Top Contractors

(M=millions)

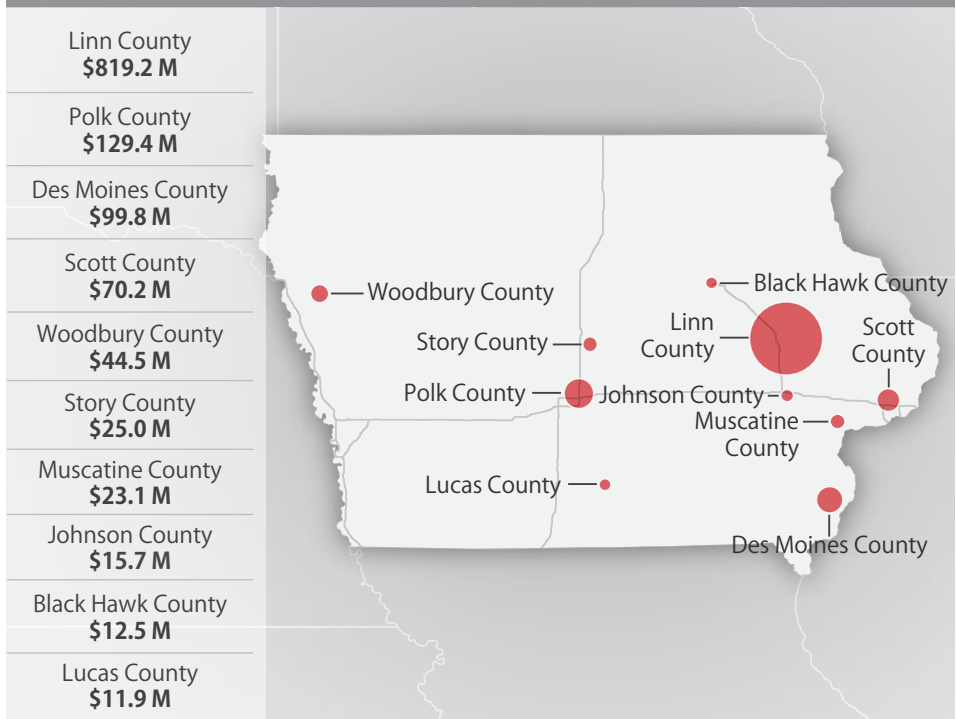
| | |
|------------------------|-----------|
| Rockwell Collins | \$648.6 M |
| Data Link Solutions | \$137.2 M |
| American Ordnance | \$86.7 M |
| Cobham | \$37.6 M |
| HNI Corporation | \$12.5 M |
| Johnson Machine Works | \$10.6 M |
| J. F. Brennan Company | \$10.3 M |
| United Technologies | \$7.4 M |
| Dexter Apache Holdings | \$7.4 M |
| NewLink Genetics | \$6.7 M |

Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

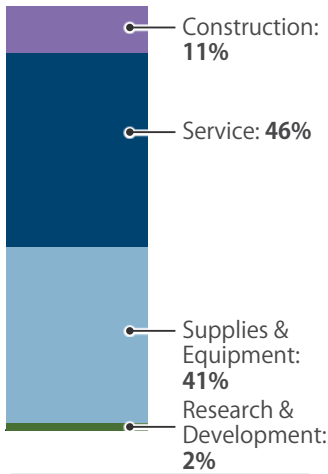
(M=millions)



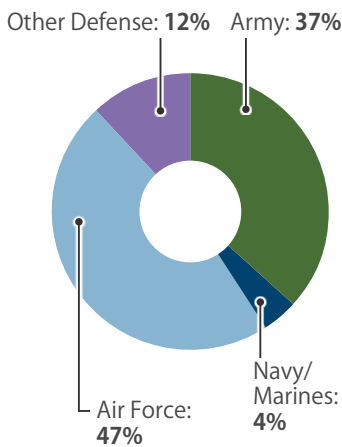
IOWA

CONTRACTS

By Type



By Service

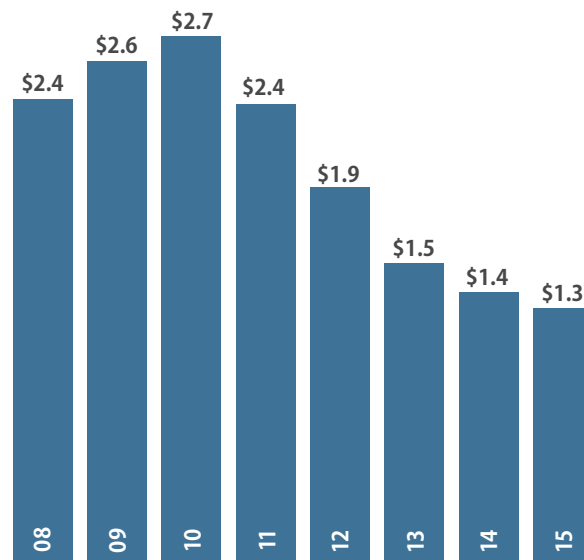


Top Contractors

(M=millions)

| | |
|-------------------------------|-----------|
| Boeing | \$306.2 M |
| Raytheon | \$152.4 M |
| Hawker Beechcraft | \$77.2 M |
| Textron | \$70.2 M |
| Huntington Ingalls | \$61.0 M |
| Leading Technology Composites | \$47.2 M |
| General Electric | \$17.7 M |
| Booz Allen Hamilton | \$14.3 M |
| Zieson Construction | \$13.5 M |
| Snodgrass Sons Construction | \$13.4 M |

Value of Contract Awards Performed (Billions)



\$3.3 BILLION
SPENT IN STATE

#29
IN NATION

2.3%
OF STATE GDP

#22
IN NATION

% OF TOTAL U.S.
DEFENSE SPENDING

0.8%

PER RESIDENT
SPENDING

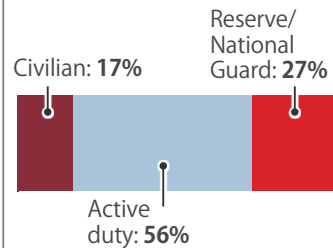
\$1,139

DEFENSE PERSONNEL

\$2.0 Billion
TOTAL PAYROLL

41,152
TOTAL PERSONNEL

Allocation, By Type



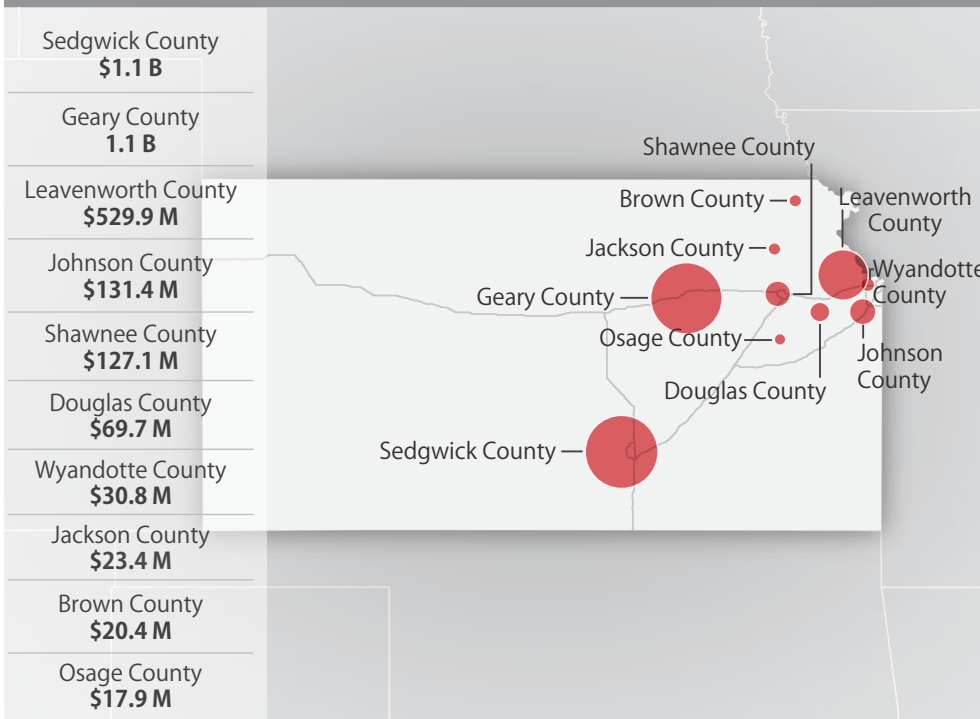
Top Personnel Locations

| | | |
|----|--------------------|--------|
| 1 | Geary County | 18,031 |
| 2 | Sedgwick County | 7,155 |
| 3 | Leavenworth County | 4,649 |
| 4 | Shawnee County | 3,139 |
| 5 | Johnson County | 1,494 |
| 6 | Douglas County | 875 |
| 7 | Wyandotte County | 670 |
| 8 | Riley County | 596 |
| 9 | Jackson County | 384 |
| 10 | Brown County | 334 |

KANSAS

TOP DEFENSE SPENDING LOCATIONS

(M=millions B=billions)



#16
IN NATION

\$9.0 BILLION
SPENT IN STATE

#9
IN NATION

4.7%
OF STATE GDP

2.2%

% OF TOTAL U.S.
DEFENSE SPENDING

\$2,034

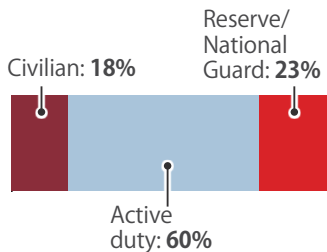
PER RESIDENT
SPENDING

DEFENSE PERSONNEL

\$2.8 Billion
TOTAL PAYROLL

57,080
TOTAL PERSONNEL

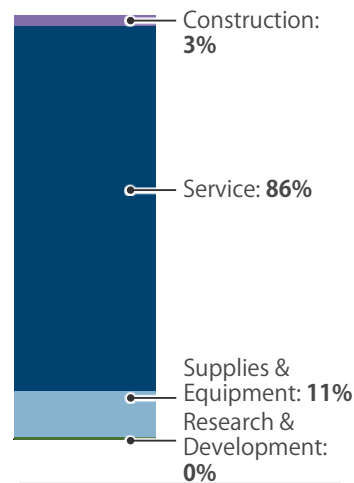
Allocation, By Type



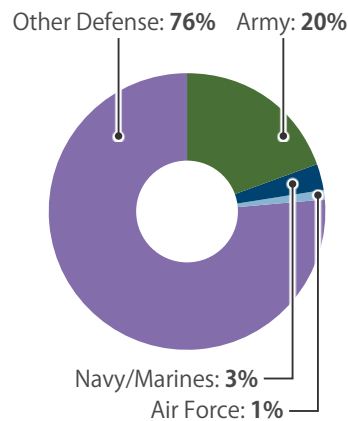
Top Personnel Locations

| | | |
|----|---------------------|--------|
| 1 | Christian County | 29,804 |
| 2 | Hardin County | 9,251 |
| 3 | Jefferson County | 2,878 |
| 4 | Bullitt County | 1,705 |
| 5 | Franklin County | 1,353 |
| 6 | Fayette County | 974 |
| 7 | Madison County | 906 |
| 8 | Meade County | 797 |
| 9 | Breckinridge County | 602 |
| 10 | Kenton County | 587 |

By Type



By Service

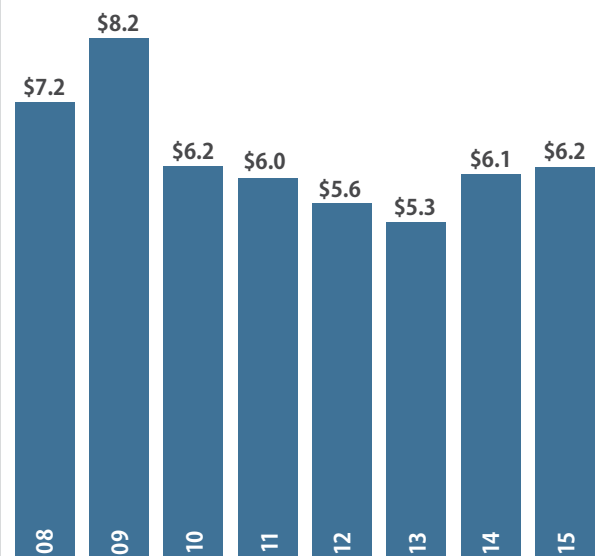


Top Contractors

(M=millions B=billions)

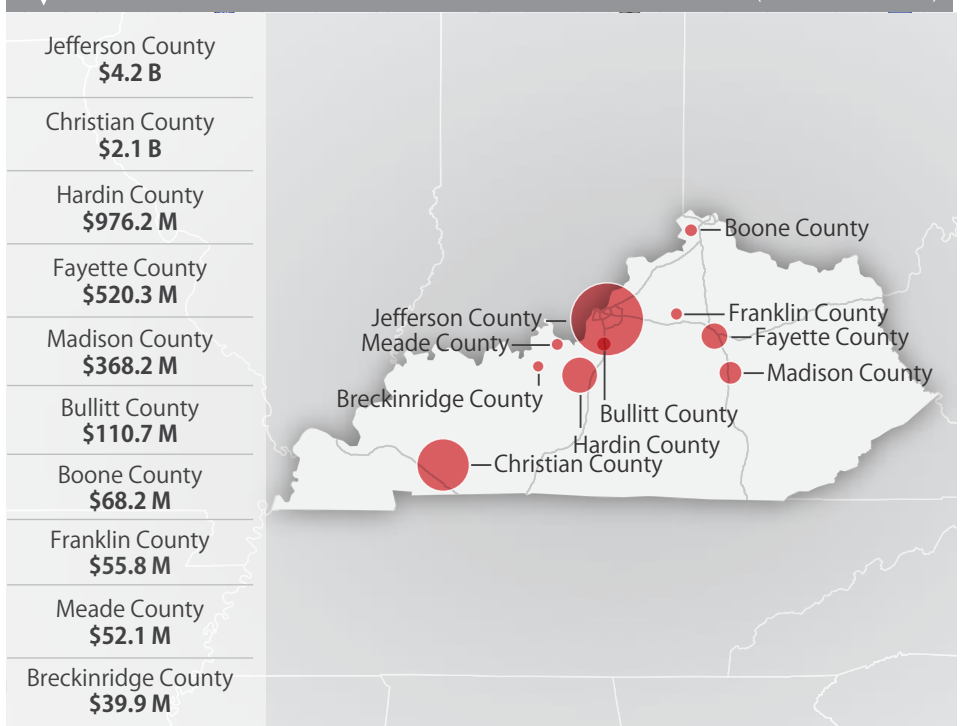
| | |
|--------------------------------|-----------|
| Humana | \$3.8 B |
| Lockheed Martin | \$420.8 M |
| Bechtel Parsons Blue Grass, JV | \$303.8 M |
| Raytheon | \$131.9 M |
| Boeing | \$107.6 M |
| BAE Systems | \$68.0 M |
| SAIC | \$58.8 M |
| SourceAmerica | \$46.4 M |
| Finmeccanica | \$42.6 M |
| SEKRI | \$36.1 M |

Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

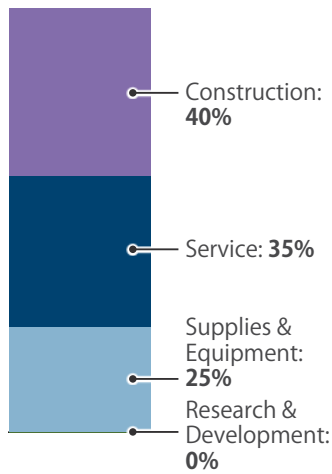
(M=millions B=billions)



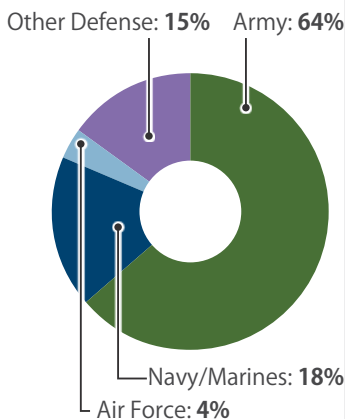
KENTUCKY

CONTRACTS

By Type



By Service

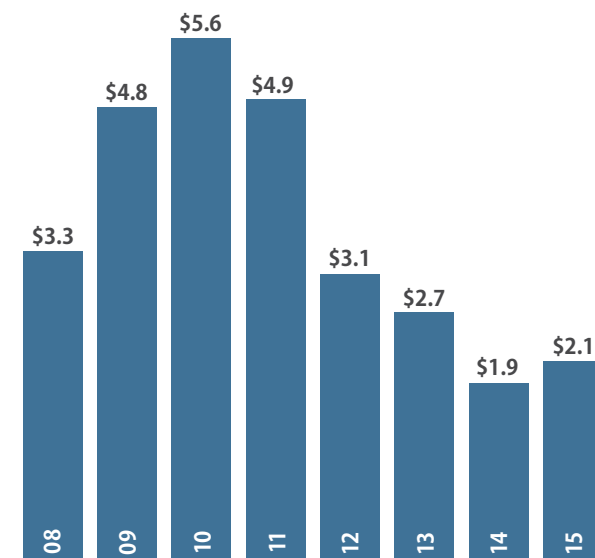


Top Contractors

(M=millions)

| | |
|----------------------------|-----------|
| PCCP Constructors, JV | \$174.7 M |
| Hornbeck Offshore Services | \$118.8 M |
| Placid Refining Company | \$117.2 M |
| Textron | \$100.0 M |
| Weeks Marine | \$94.8 M |
| Boh Bros. Construction | \$72.9 M |
| Cubic Corporation | \$63.9 M |
| American Water Works | \$46.3 M |
| Renda/J Bros., JV | \$36.3 M |
| Huntington Ingalls | \$35.5 M |

Value of Contract Awards Performed (Billions)



\$3.8 BILLION
SPENT IN STATE

#28
IN NATION

1.5%
OF STATE GDP

#30
IN NATION

% OF TOTAL U.S.
DEFENSE SPENDING

0.9%

PER RESIDENT
SPENDING

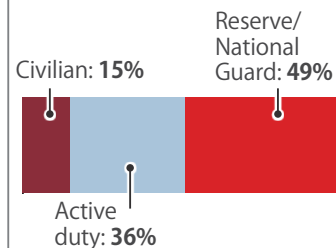
\$805

DEFENSE PERSONNEL

\$1.6 Billion
TOTAL PAYROLL

41,250
TOTAL PERSONNEL

Allocation, By Type



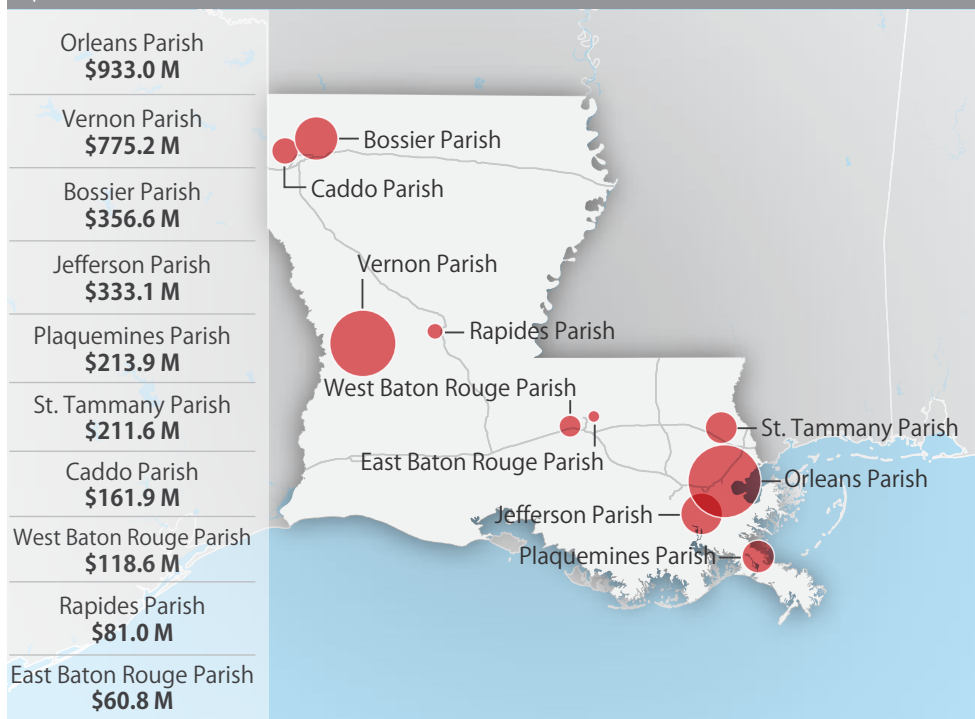
Top Personnel Locations

| | | |
|----|-------------------------|--------|
| 1 | Orleans Parish | 10,044 |
| 2 | Vernon Parish | 8,320 |
| 3 | Bossier Parish | 6,548 |
| 4 | Caddo Parish | 3,143 |
| 5 | Rapides Parish | 2,103 |
| 6 | East Baton Rouge Parish | 1,452 |
| 7 | Jefferson Parish | 1,320 |
| 8 | St. Tammany Parish | 1,078 |
| 9 | Lafayette Parish | 907 |
| 10 | Ouachita Parish | 684 |

LOUISIANA

TOP DEFENSE SPENDING LOCATIONS

(M=millions)



#34
IN NATION

\$2.6 BILLION
SPENT IN STATE

#8
IN NATION

4.7%
OF STATE GDP

0.6%

% OF TOTAL U.S.
DEFENSE SPENDING

\$1,958

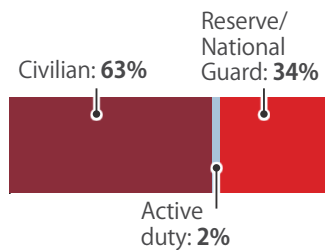
PER RESIDENT
SPENDING

DEFENSE PERSONNEL

\$621.0 Million
TOTAL PAYROLL

11,794
TOTAL PERSONNEL

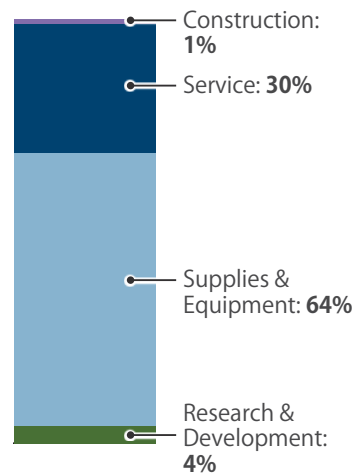
Allocation, By Type



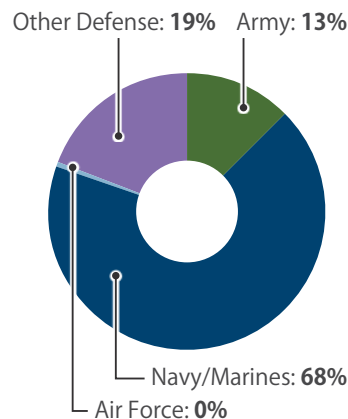
Top Personnel Locations

| | | |
|----|---------------------|-------|
| 1 | York County | 6,083 |
| 2 | Penobscot County | 1,877 |
| 3 | Kennebec County | 773 |
| 4 | Cumberland County | 673 |
| 5 | Aroostook County | 663 |
| 6 | Androscoggin County | 369 |
| 7 | Waldo County | 302 |
| 8 | Lincoln County | 219 |
| 9 | Sagadahoc County | 198 |
| 10 | Somerset County | 167 |

By Type



By Service

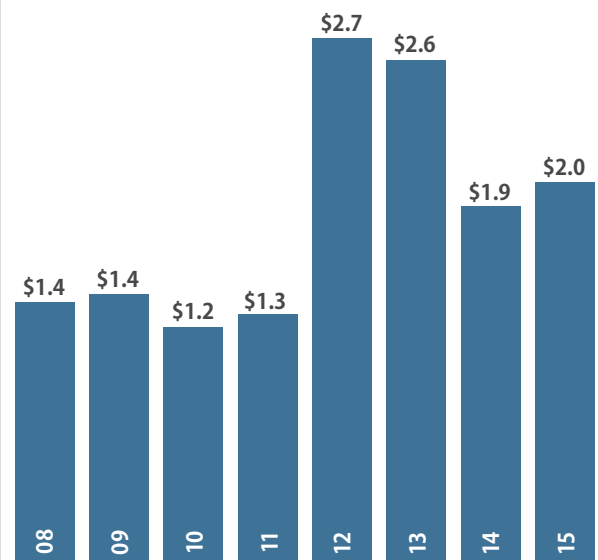


Top Contractors

(M=millions B=billions)

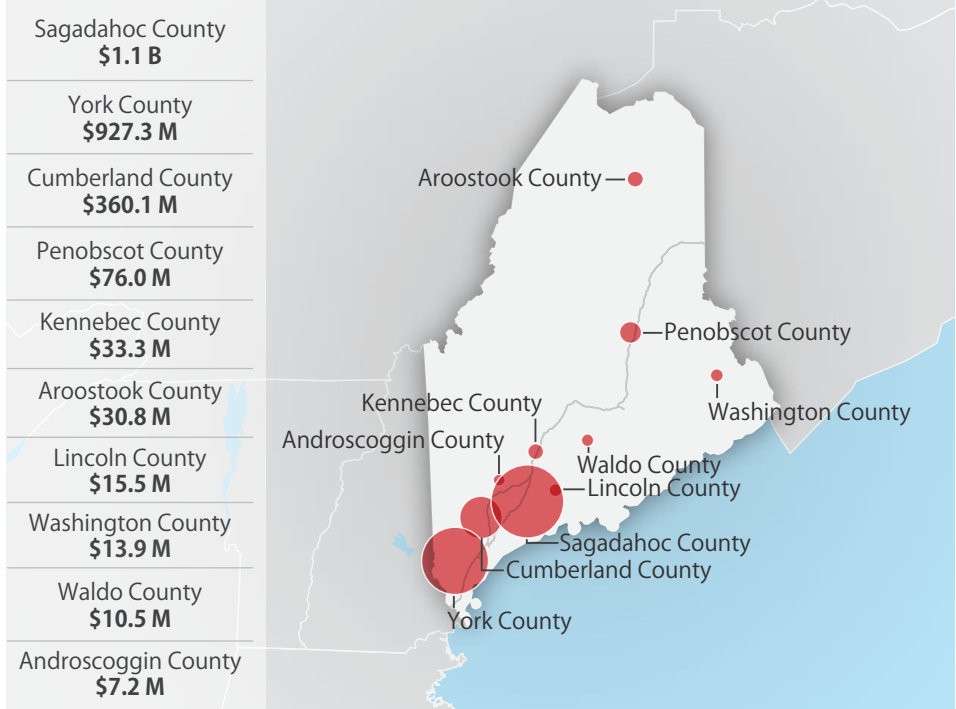
| | |
|------------------------------|-----------|
| General Dynamics | \$1.1 B |
| Martin's Point Health Care | \$316.7 M |
| United Technologies | \$273.6 M |
| City of Bangor | \$11.2 M |
| Ameresco | \$9.9 M |
| Cherokee General Corporation | \$8.3 M |
| Wu & Associates | \$6.9 M |
| Watermark Environmental | \$6.3 M |
| Federal Program Integrators | \$5.8 M |
| TANTARA | \$5.7 M |

Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

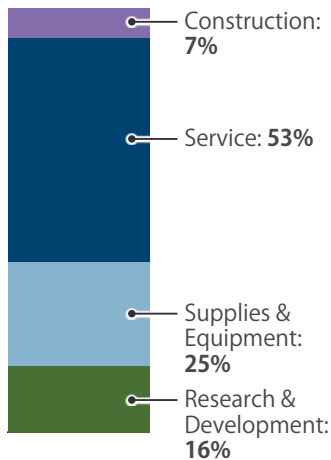
(M=millions B=billions)



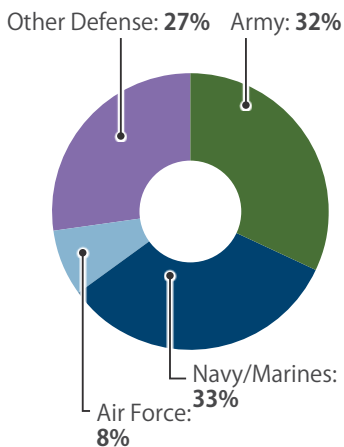
MAINE

CONTRACTS

By Type



By Service

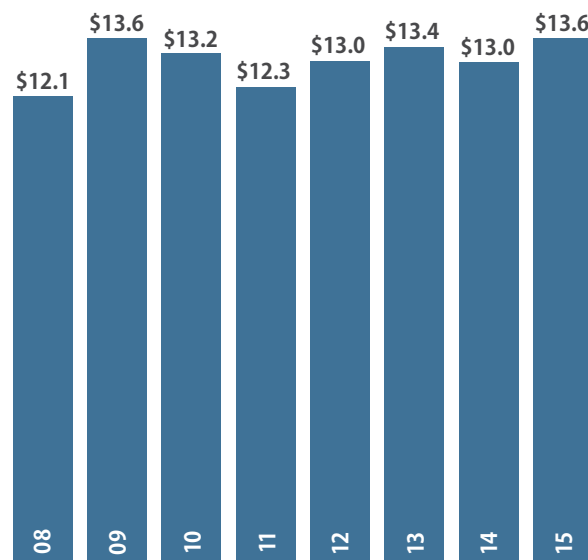


Top Contractors

(M=millions B=billions)

| | |
|-----------------------------|-----------|
| Lockheed Martin | \$1.5 B |
| Johns Hopkins University | \$623.6 M |
| BAE Systems | \$564.3 M |
| Huntington Ingalls | \$495.8 M |
| Wyman Park Medical Center | \$381.5 M |
| Textron | \$360.8 M |
| Hensel Phelps/Kiewit, JV | \$326.5 M |
| CACI | \$277.5 M |
| Cerberus Capital Management | \$219.7 M |
| Northrop Grumman | \$218.8 M |

Value of Contract Awards Performed (Billions)



\$20.5 BILLION
SPENT IN STATE

#4
IN NATION

5.7%
OF STATE GDP

#5
IN NATION

% OF TOTAL U.S.
DEFENSE SPENDING

5.0%

PER RESIDENT
SPENDING

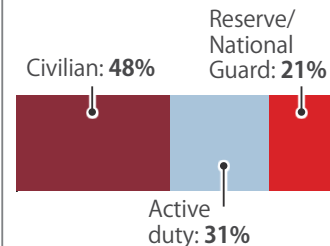
\$3,420

DEFENSE PERSONNEL

\$6.9 Billion
TOTAL PAYROLL

93,183
TOTAL PERSONNEL

Allocation, By Type



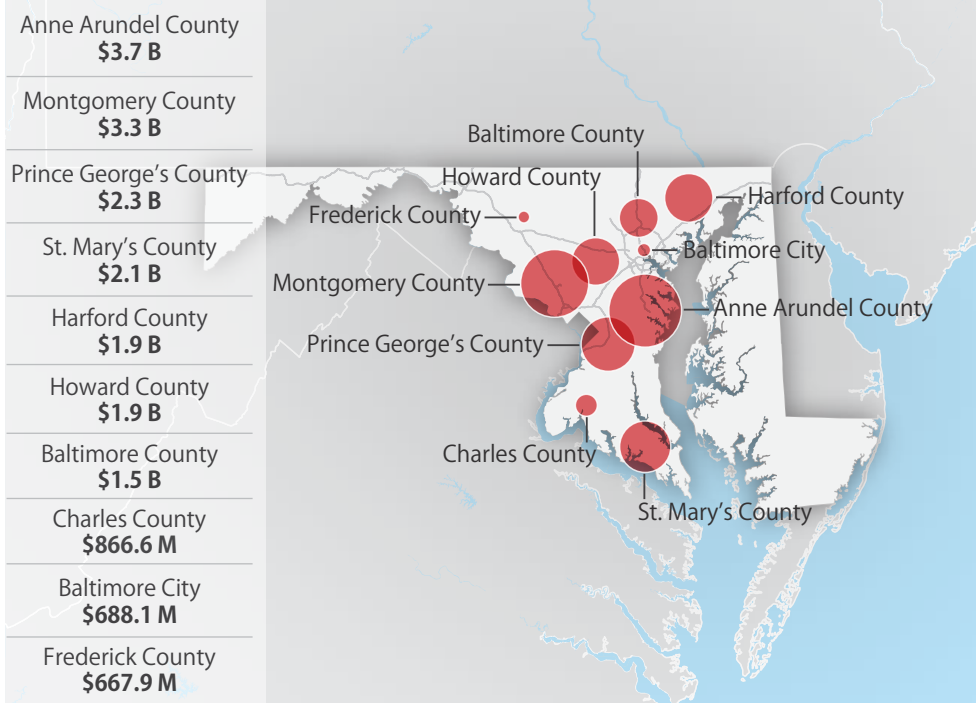
Top Personnel Locations

| | | |
|----|------------------------|--------|
| 1 | Prince George's County | 20,240 |
| 2 | Anne Arundel County | 18,345 |
| 3 | Montgomery County | 8,827 |
| 4 | Charles County | 5,904 |
| 5 | Howard County | 5,678 |
| 6 | St. Mary's County | 5,249 |
| 7 | Harford County | 4,659 |
| 8 | Baltimore County | 4,430 |
| 9 | Calvert County | 4,319 |
| 10 | Frederick County | 2,596 |

MARYLAND

TOP DEFENSE SPENDING LOCATIONS

(M=millions B=billions)



#10
IN NATION

\$12.2 BILLION
SPENT IN STATE

#18
IN NATION

2.6%
OF STATE GDP

3.0%

% OF TOTAL U.S.
DEFENSE SPENDING

\$1,795

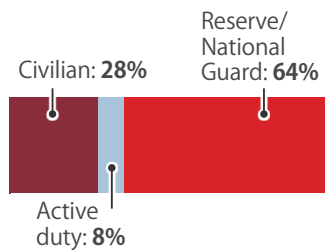
PER RESIDENT
SPENDING

DEFENSE PERSONNEL

\$981.2 Million
TOTAL PAYROLL

24,174
TOTAL PERSONNEL

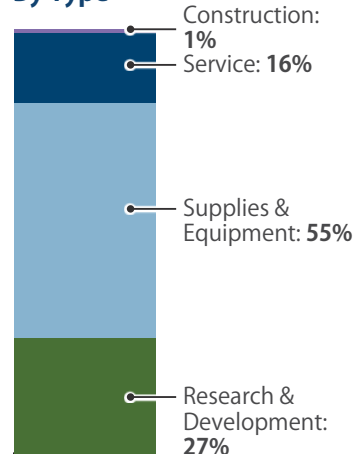
Allocation, By Type



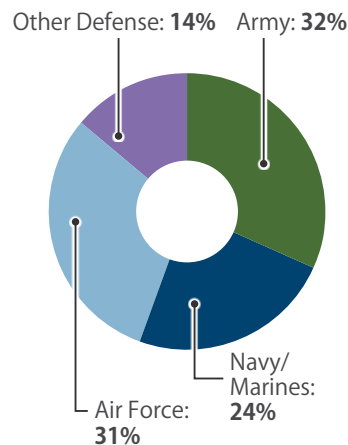
Top Personnel Locations

| | | |
|----|-------------------|-------|
| 1 | Middlesex County | 7,637 |
| 2 | Hampden County | 5,258 |
| 3 | Worcester County | 3,457 |
| 4 | Barnstable County | 2,254 |
| 5 | Suffolk County | 1,528 |
| 6 | Hampshire County | 944 |
| 7 | Bristol County | 854 |
| 8 | Plymouth County | 811 |
| 9 | Norfolk County | 514 |
| 10 | Essex County | 454 |

By Type



By Service

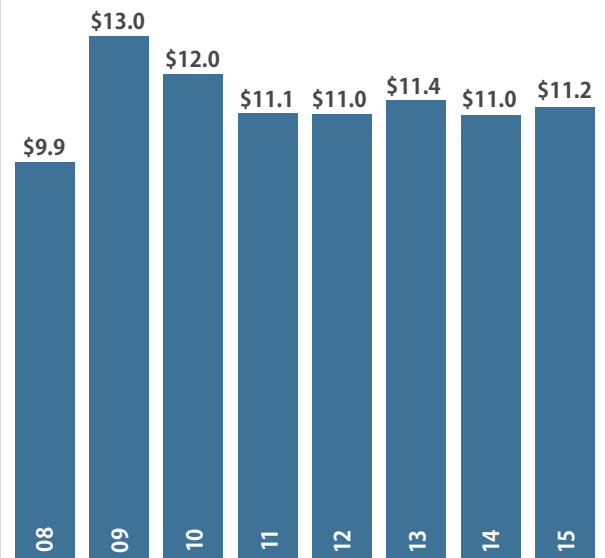


Top Contractors

(M=millions B=billions)

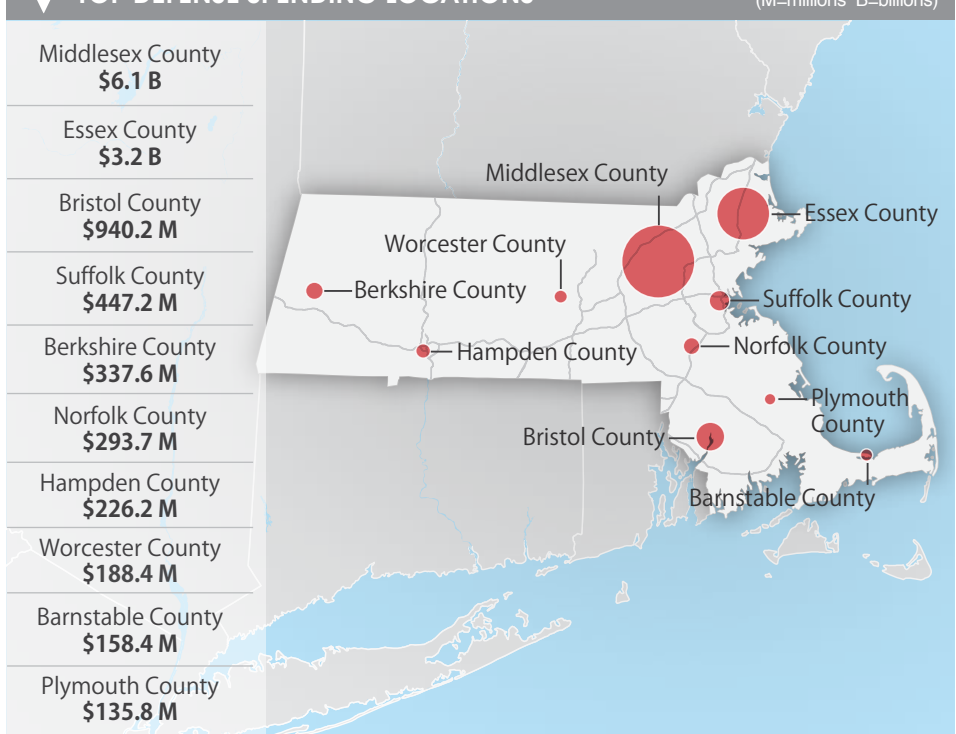
| | |
|---------------------------------------|-----------|
| Raytheon | \$3.9 B |
| Massachusetts Institute of Technology | \$1.6 B |
| General Dynamics | \$1.3 B |
| General Electric | \$1.1 B |
| MITRE | \$299.3 M |
| Textron | \$272.4 M |
| Draper Laboratory | \$272.3 M |
| Jacobs Engineering Group | \$155.7 M |
| Brighton Marine Health Center | \$139.2 M |
| United Technologies | \$138.7 M |

Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

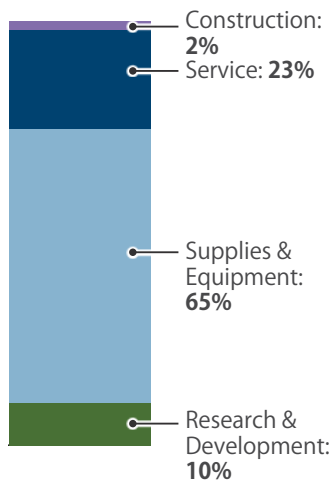
(M=millions B=billions)



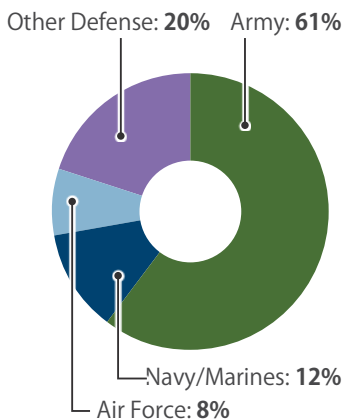
MASSACHUSETTS

CONTRACTS

By Type



By Service

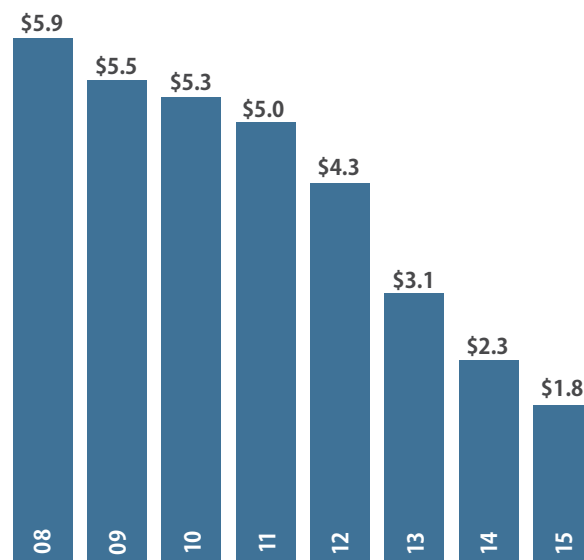


Top Contractors

(M=millions)

| | |
|--------------------------------|-----------|
| General Dynamics | \$332.4 M |
| Amphenol Corporation | \$70.2 M |
| Avon Rubber | \$69.2 M |
| Interpublic Group of Companies | \$66.1 M |
| Peckham | \$64.1 M |
| L-3 Communications | \$51.0 M |
| AAR | \$50.9 M |
| Loc Performance Products | \$49.8 M |
| BAE Systems | \$46.4 M |
| General Electric | \$35.2 M |

Value of Contract Awards Performed (Billions)



\$2.9 BILLION
SPENT IN STATE

#33
IN NATION

0.6%
OF STATE GDP

#49
IN NATION

% OF TOTAL U.S.
DEFENSE SPENDING

0.7%

PER RESIDENT
SPENDING

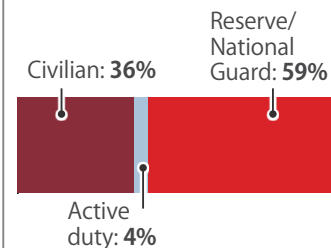
\$295

DEFENSE PERSONNEL

\$1.1 Billion
TOTAL PAYROLL

25,689
TOTAL PERSONNEL

Allocation, By Type



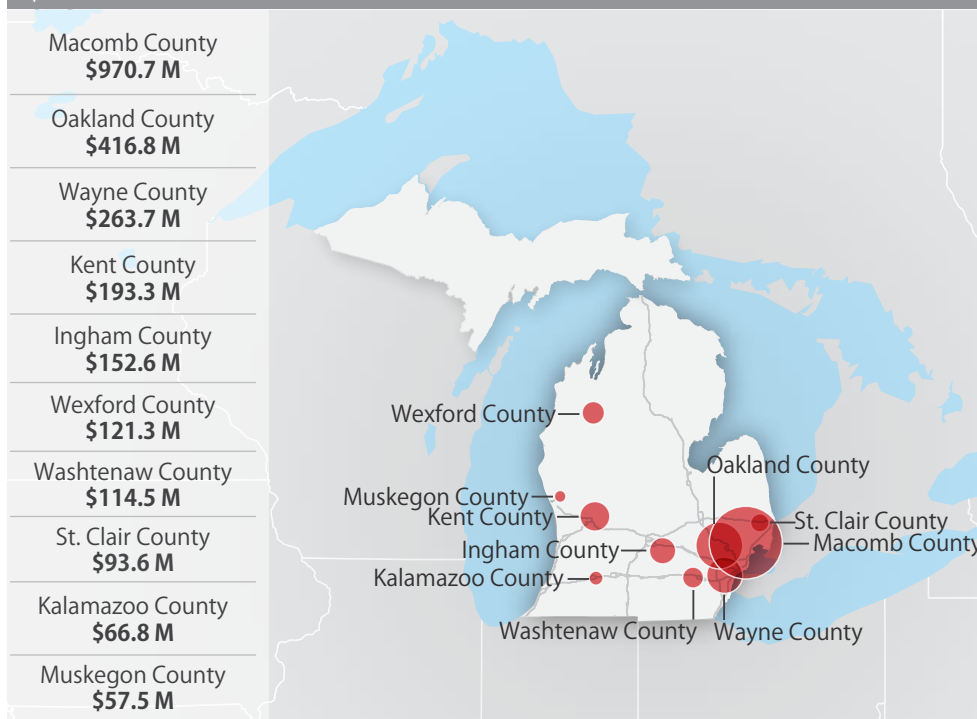
Top Personnel Locations

- Macomb County**
5,871
- Oakland County**
3,804
- Wayne County**
1,911
- Ingham County**
1,776
- Kalamazoo County**
1,485
- Kent County**
1,400
- St. Clair County**
1,002
- Calhoun County**
827
- Jackson County**
563
- Eaton County**
529

MICHIGAN

TOP DEFENSE SPENDING LOCATIONS

(M=millions)



#26
IN NATION

\$4.3 BILLION
SPENT IN STATE

#33
IN NATION

1.3%
OF STATE GDP

1.1%

% OF TOTAL U.S.
DEFENSE SPENDING

\$781

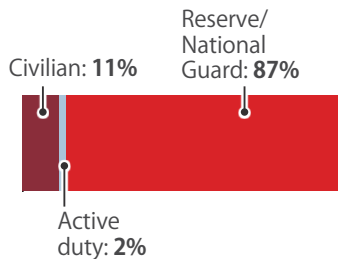
PER RESIDENT
SPENDING

DEFENSE PERSONNEL

\$498.5 Million
TOTAL PAYROLL

21,823
TOTAL PERSONNEL

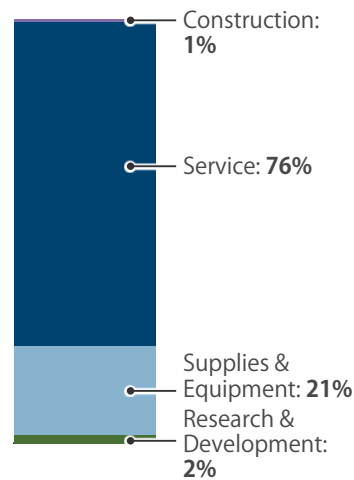
Allocation, By Type



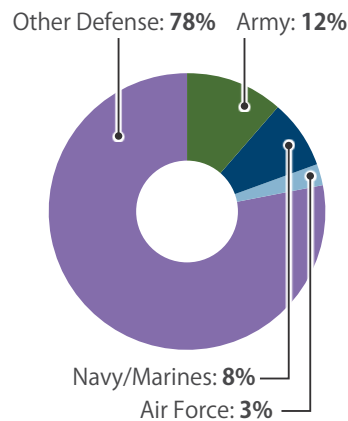
Top Personnel Locations

| | | |
|----|-------------------|-------|
| 1 | Ramsey County | 3,893 |
| 2 | Dakota County | 3,175 |
| 3 | Washington County | 2,638 |
| 4 | Hennepin County | 2,001 |
| 5 | St. Louis County | 1,819 |
| 6 | Stearns County | 1,446 |
| 7 | Anoka County | 718 |
| 8 | Le Sueur County | 511 |
| 9 | Carlton County | 409 |
| 10 | Douglas County | 403 |

By Type



By Service

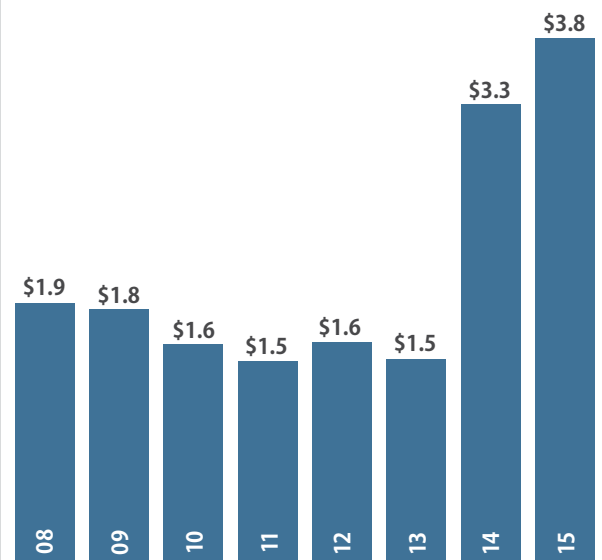


Top Contractors

(M=millions B=billions)

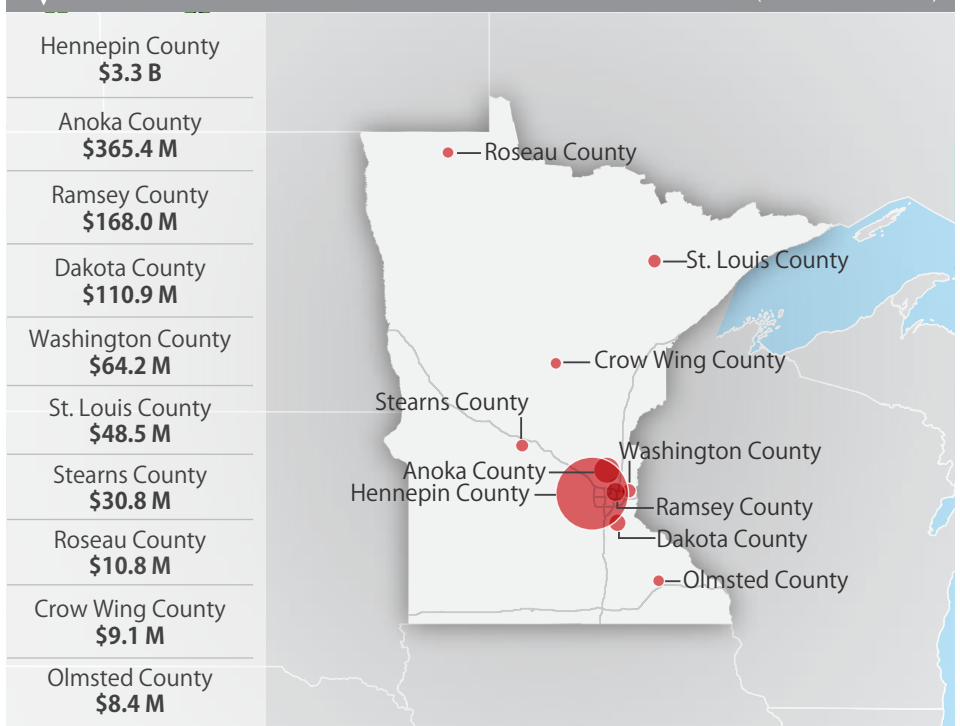
| | |
|---------------------|-----------|
| UnitedHealth Group | \$2.8 B |
| Alliant Techsystems | \$239.7 M |
| BAE Systems | \$156.0 M |
| Cummins | \$140.5 M |
| General Dynamics | \$76.4 M |
| Honeywell | \$20.0 M |
| Polaris Industries | \$15.6 M |
| Medtronic | \$13.4 M |
| 3M | \$12.3 M |
| Altron | \$11.8 M |

Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

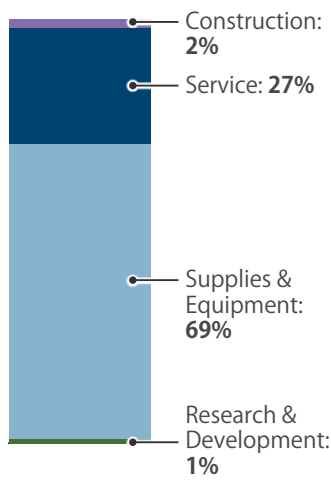
(M=millions B=billions)



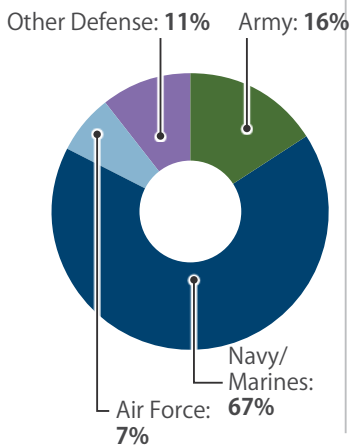
MINNESOTA

CONTRACTS

By Type



By Service

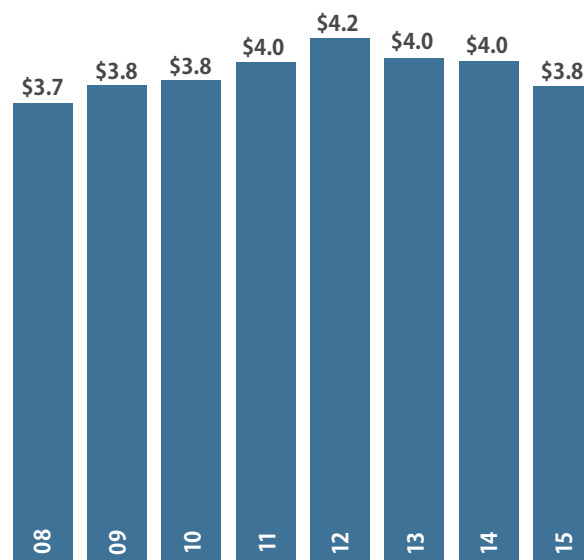


Top Contractors

(M=millions B=billions)

| | |
|-----------------------------------------|-----------|
| Huntington Ingalls | \$2.0 B |
| L-3 Communications | \$618.4 M |
| Northrop Grumman | \$383.5 M |
| Lockheed Martin | \$63.0 M |
| Computer Sciences Corporation | \$41.3 M |
| European Aeronautic Defence & Space Co. | \$32.8 M |
| Golden Manufacturing | \$32.5 M |
| Eaton | \$27.4 M |
| Government of the United States | \$24.5 M |
| United States Marine, Inc. | \$23.2 M |

Value of Contract Awards Performed (Billions)



\$5.2 BILLION
SPENT IN STATE

#24
IN NATION

4.9%
OF STATE GDP

#7
IN NATION

% OF TOTAL U.S.
DEFENSE SPENDING

1.3%

PER RESIDENT
SPENDING

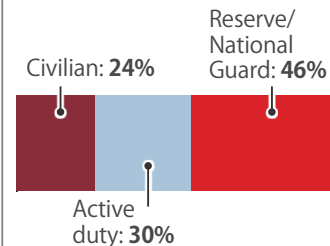
\$1,754

DEFENSE PERSONNEL

\$1.5 Billion
TOTAL PAYROLL

37,006
TOTAL PERSONNEL

Allocation, By Type



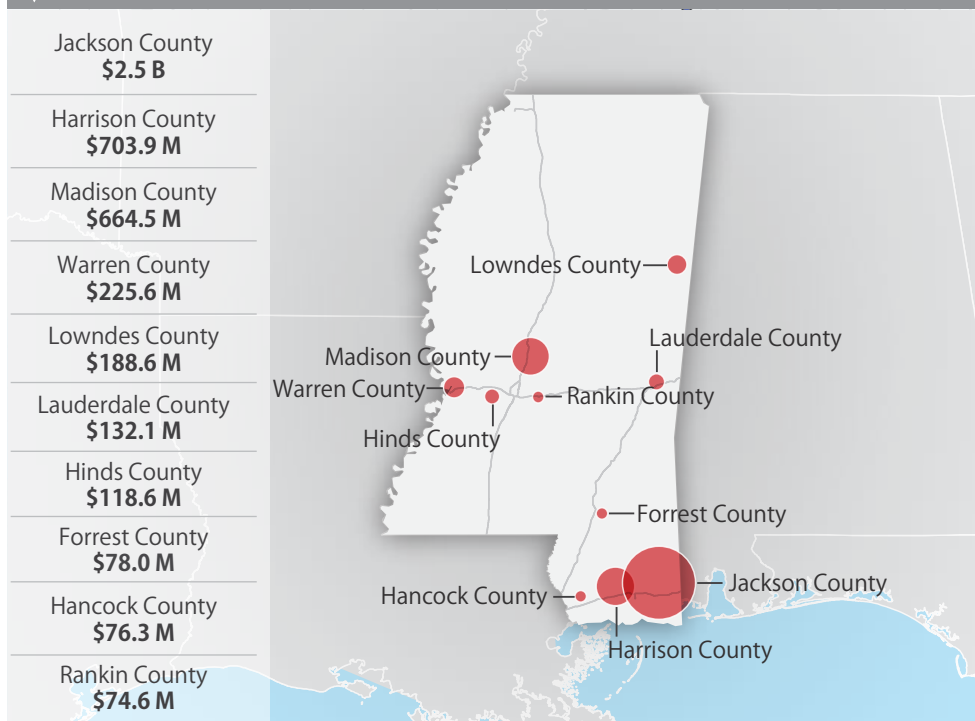
Top Personnel Locations

- Harrison County**
10,863
- Lauderdale County**
2,942
- Rankin County**
2,343
- Hinds County**
2,112
- Jackson County**
2,096
- Lowndes County**
1,980
- Forrest County**
1,761
- Madison County**
1,318
- Calhoun County**
944
- De Soto County**
624

MISSISSIPPI

TOP DEFENSE SPENDING LOCATIONS

(M=millions B=billions)



#11
IN NATION

\$10.6 BILLION
SPENT IN STATE

#11
IN NATION

3.7%
OF STATE GDP

2.6%

% OF TOTAL U.S.
DEFENSE SPENDING

\$1,739

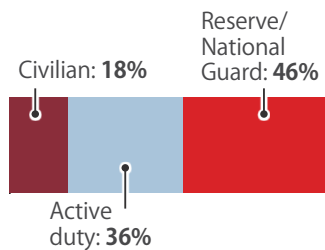
PER RESIDENT
SPENDING

DEFENSE PERSONNEL

\$1.5 Billion
TOTAL PAYROLL

43,020
TOTAL PERSONNEL

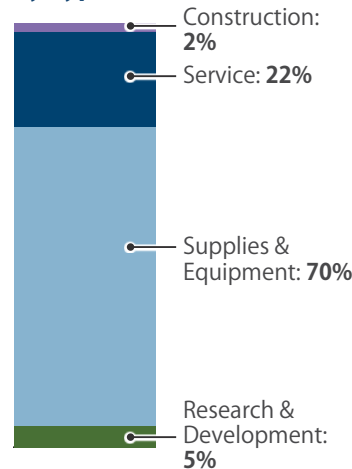
Allocation, By Type



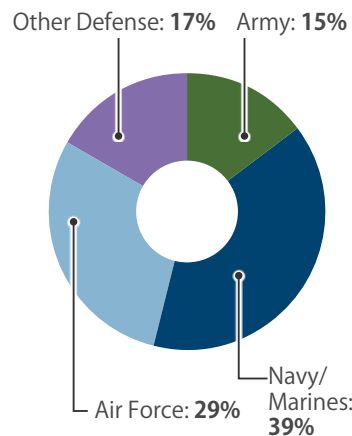
Top Personnel Locations

| | |
|----|----------------------------------|
| 1 | Pulaski County 11,948 |
| 2 | Johnson County 6,703 |
| 3 | St. Louis County 3,359 |
| 4 | Greene County 1,987 |
| 5 | Buchanan County 1,723 |
| 6 | Cole County 1,557 |
| 7 | Phelps County 1,448 |
| 8 | Platte County 1,322 |
| 9 | Jackson County 1,110 |
| 10 | Clay County 1,091 |

By Type



By Service

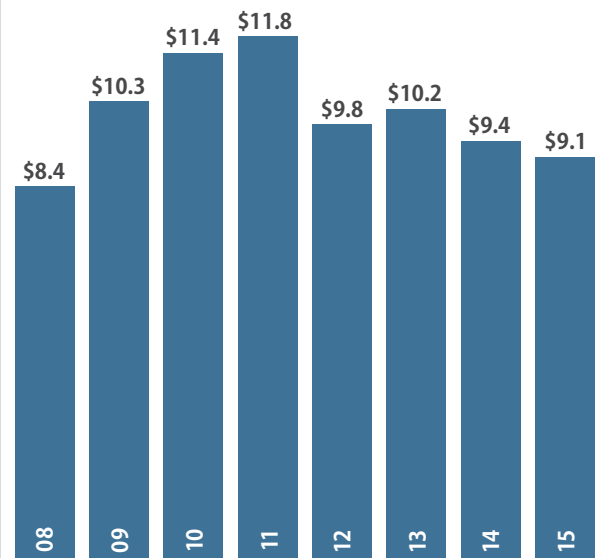


Top Contractors

(M=millions B=billions)

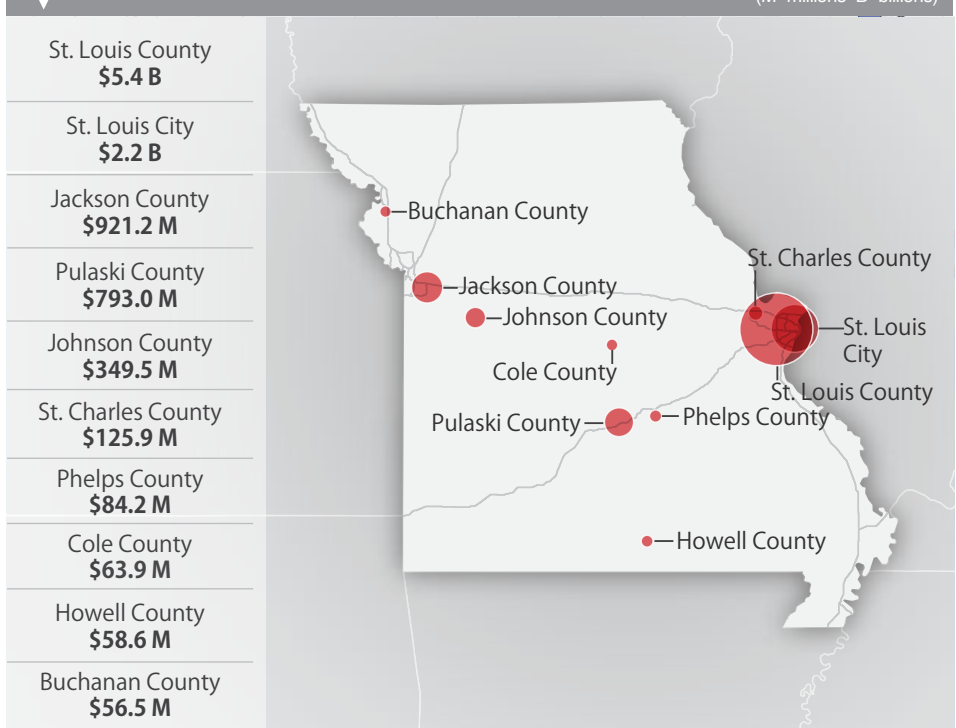
| | |
|-------------------------------|-----------|
| Boeing | \$6.4 B |
| Express Scripts | \$478.2 M |
| Alliant Techsystems | \$390.3 M |
| Honeywell | \$339.1 M |
| World Wide Technology | \$208.7 M |
| Graybar | \$102.2 M |
| Finmeccanica | \$87.8 M |
| Computer Sciences Corporation | \$44.0 M |
| GKN | \$40.0 M |
| Herndon Products, Inc. | \$33.3 M |

Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

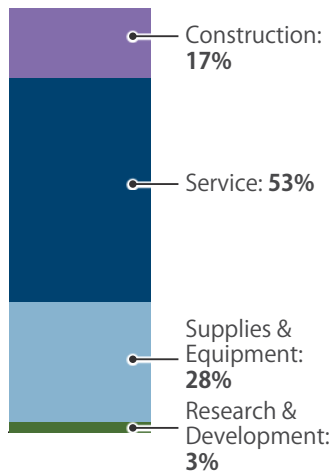
(M=millions B=billions)



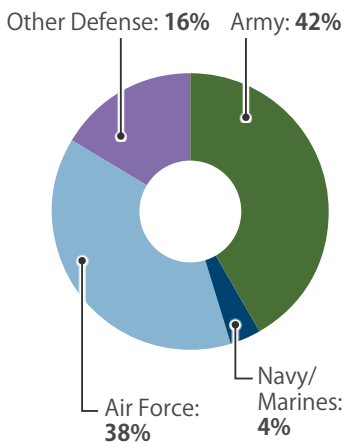
MISSOURI

CONTRACTS

By Type



By Service

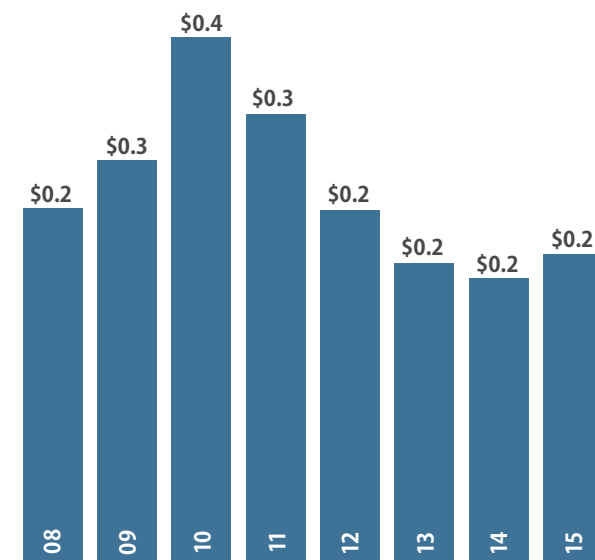


Top Contractors

(M=millions)

| | |
|------------------------------|----------|
| S&K Global Solutions | \$17.9 M |
| S&K Aerospace | \$12.2 M |
| ASI Constructors | \$10.5 M |
| T&L Sales | \$10.4 M |
| James Talcott Construction | \$9.4 M |
| PRI-ER, JV | \$8.4 M |
| National General | \$6.5 M |
| CDM Smith | \$6.0 M |
| Wadsworth Plumbing & Heating | \$4.8 M |
| Pick Electric, Inc. | \$4.5 M |

Value of Contract Awards Performed (Billions)



\$519.0 MILLION
SPENT IN STATE

#48
IN NATION

1.1%
OF STATE GDP

#38
IN NATION

% OF TOTAL U.S.
DEFENSE SPENDING

0.1%

PER RESIDENT
SPENDING

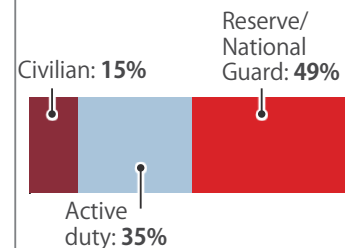
\$502

DEFENSE PERSONNEL

\$304.8 Million
TOTAL PAYROLL

9,185
TOTAL PERSONNEL

Allocation, By Type



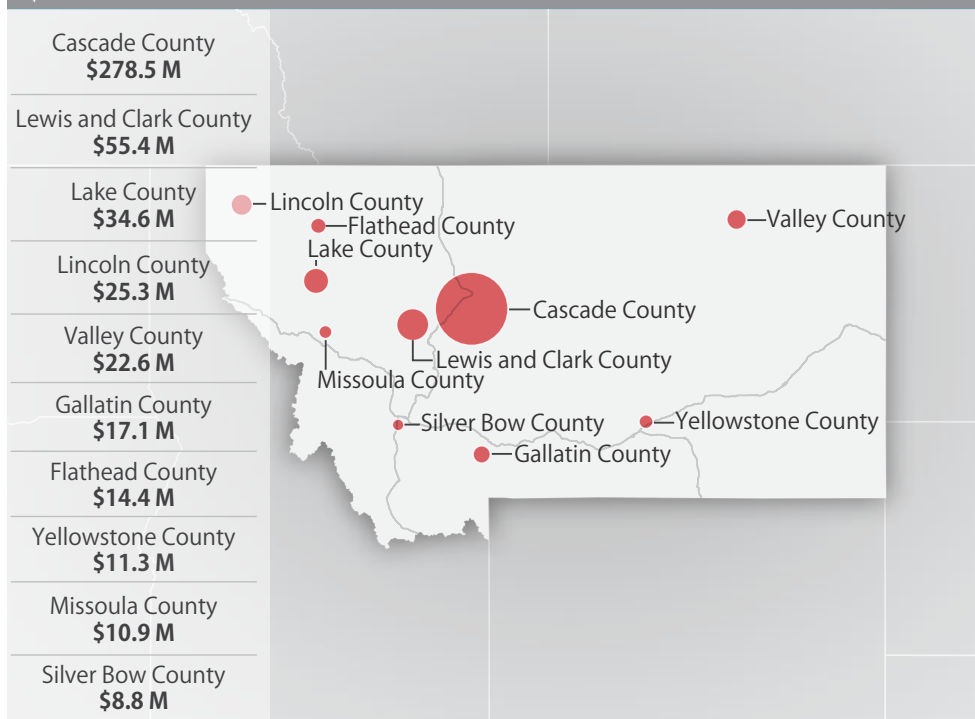
Top Personnel Locations

| | | |
|----|------------------------|-------|
| 1 | Cascade County | 4,786 |
| 2 | Lewis and Clark County | 1,635 |
| 3 | Yellowstone County | 671 |
| 4 | Gallatin County | 436 |
| 5 | Missoula County | 294 |
| 6 | Flathead County | 290 |
| 7 | Ravalli County | 134 |
| 8 | Silver Bow County | 89 |
| 9 | Glacier County | 84 |
| 10 | Fergus County | 78 |

MONTANA

TOP DEFENSE SPENDING LOCATIONS

(M=millions)



#39
IN NATION

\$1.5 BILLION
SPENT IN STATE

#32
IN NATION

1.3%
OF STATE GDP

0.4%

% OF TOTAL U.S.
DEFENSE SPENDING

\$781

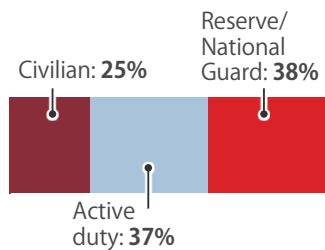
PER RESIDENT
SPENDING

DEFENSE PERSONNEL

\$783.6 Million
TOTAL PAYROLL

16,776
TOTAL PERSONNEL

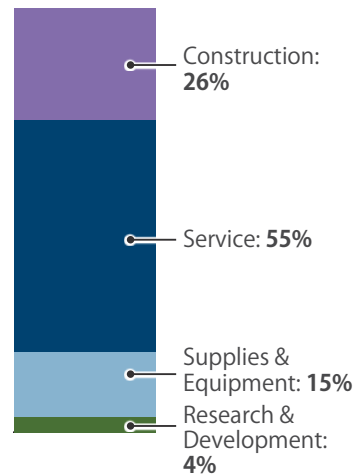
Allocation, By Type



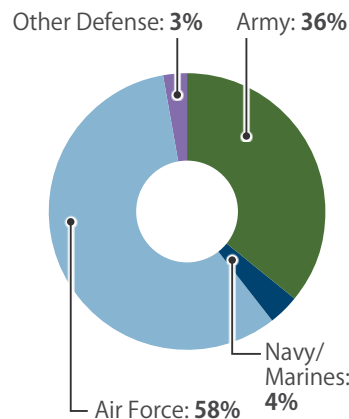
Top Personnel Locations

| | |
|----|----------------------------------|
| 1 | Sarpy County 7,622 |
| 2 | Douglas County 3,571 |
| 3 | Lancaster County 2,985 |
| 4 | Buffalo County 496 |
| 5 | Cass County 326 |
| 6 | Dodge County 206 |
| 7 | Saunders County 130 |
| 8 | Platte County 115 |
| 9 | Washington County 91 |
| 10 | Custer County 87 |

By Type



By Service

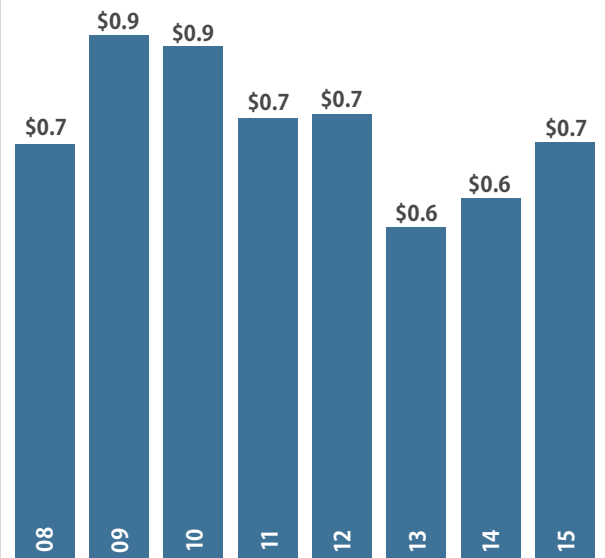


Top Contractors

(M=millions)

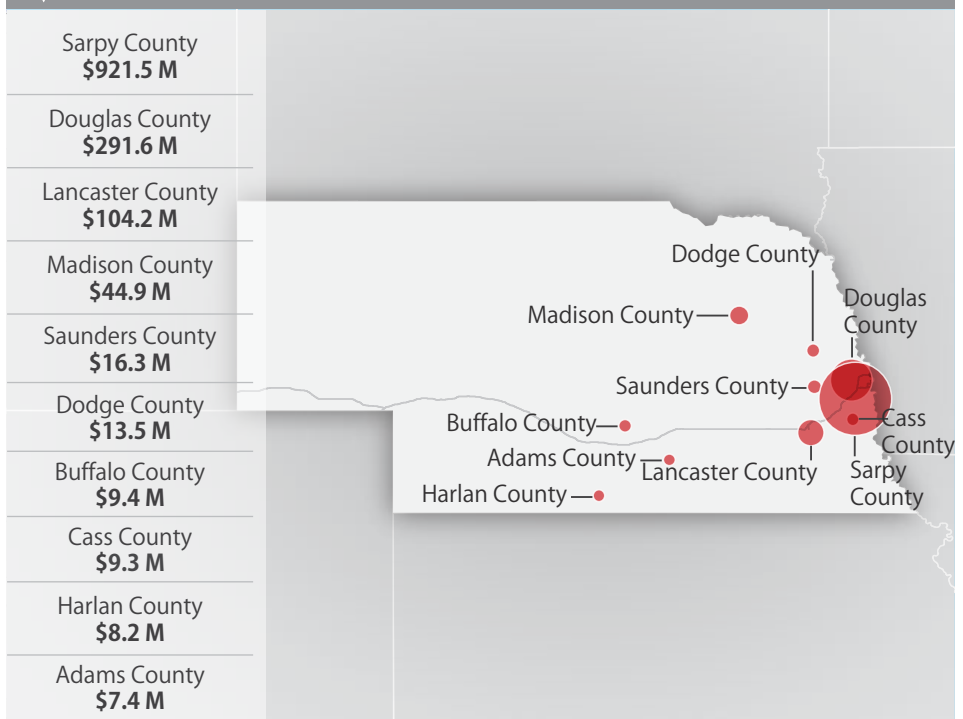
| | |
|---------------------------------|----------|
| Computer Sciences Corporation | \$64.2 M |
| KiewitPhelps | \$59.5 M |
| Northrop Grumman | \$47.8 M |
| Sterling Computers | \$43.9 M |
| Cobb Mechanical | \$28.1 M |
| Spiral Solutions & Technologies | \$26.4 M |
| Huntington Ingalls | \$19.7 M |
| Boeing | \$19.6 M |
| Raytheon | \$19.3 M |
| Leidos Holdings | \$16.4 M |

Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

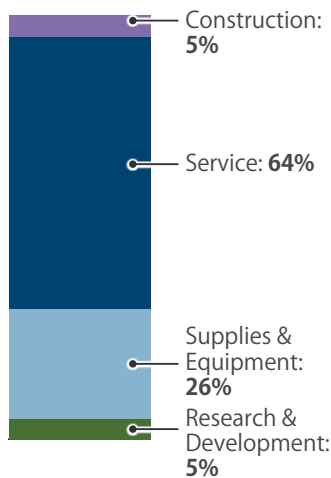
(M=millions)



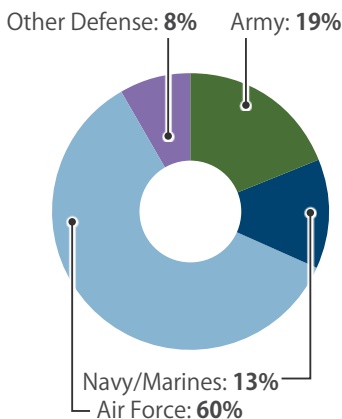
NEBRASKA

CONTRACTS

By Type



By Service

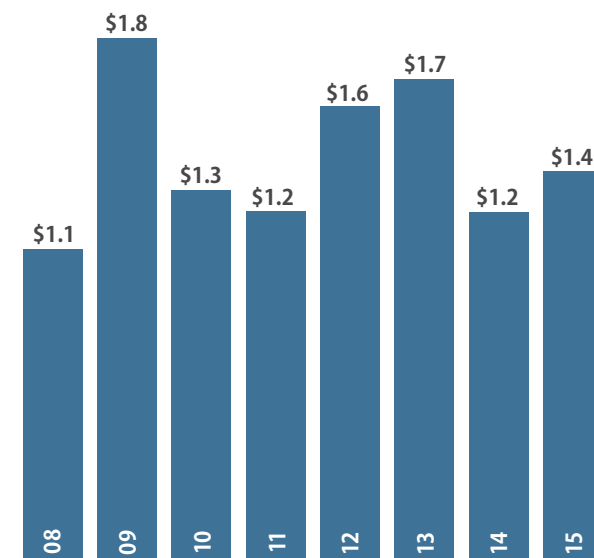


Top Contractors

(M=millions)

| | |
|----------------------------------|-----------|
| Sierra Nevada Corporation | \$657.5 M |
| AECOM Global II | \$72.2 M |
| NSTec | \$69.2 M |
| Day & Zimmermann Group | \$66.7 M |
| Computer Sciences Corporation | \$55.2 M |
| Battlespace Flight Services | \$25.8 M |
| Chugach Alaska Corporation | \$18.1 M |
| L-3 Communications | \$17.8 M |
| Unmanned Systems Incorporated | \$15.9 M |
| Loyal Source Government Services | \$14.3 M |

Value of Contract Awards Performed (Billions)



\$2.3 BILLION
SPENT IN STATE

#37
IN NATION

1.6%
OF STATE GDP

#29
IN NATION

% OF TOTAL U.S.
DEFENSE SPENDING

0.6%

PER RESIDENT
SPENDING

\$785

DEFENSE PERSONNEL

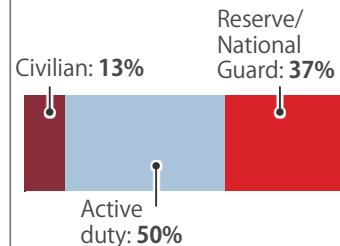
\$902.4 Million

TOTAL PAYROLL

20,683

TOTAL PERSONNEL

Allocation, By Type



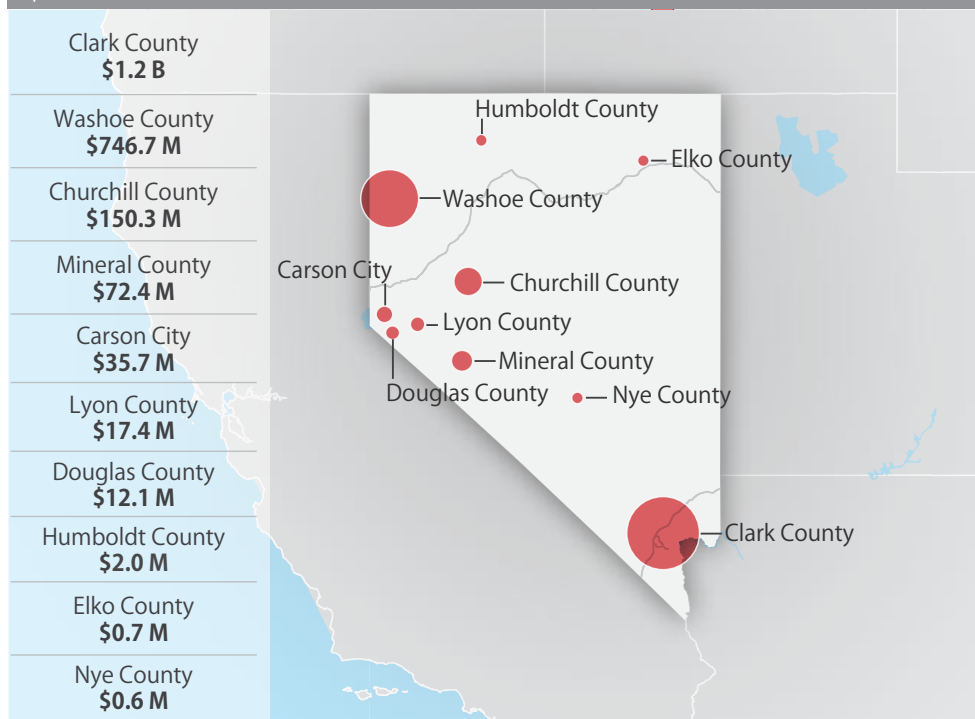
Top Personnel Locations

| | | |
|----|------------------|--------|
| 1 | Clark County | 16,049 |
| 2 | Washoe County | 2,390 |
| 3 | Churchill County | 717 |
| 4 | Carson City | 508 |
| 5 | Douglas County | 205 |
| 6 | Lyon County | 144 |
| 7 | Humboldt County | 33 |
| 8 | Elko County | 31 |
| 9 | Pershing County | 9 |
| 10 | Nye County | 8 |

NEVADA

TOP DEFENSE SPENDING LOCATIONS

(M=millions B=billions)



#41
IN NATION

\$1.4 BILLION
SPENT IN STATE

#26
IN NATION

2.0%
OF STATE GDP

0.3%

% OF TOTAL U.S.
DEFENSE SPENDING

\$1,074

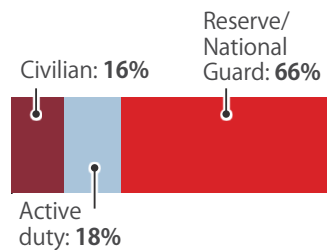
PER RESIDENT
SPENDING

DEFENSE PERSONNEL

\$241.4 Million
TOTAL PAYROLL

6,350
TOTAL PERSONNEL

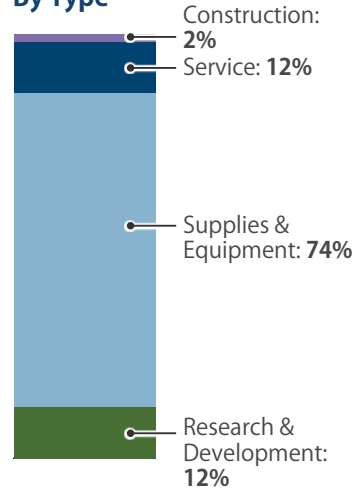
Allocation, By Type



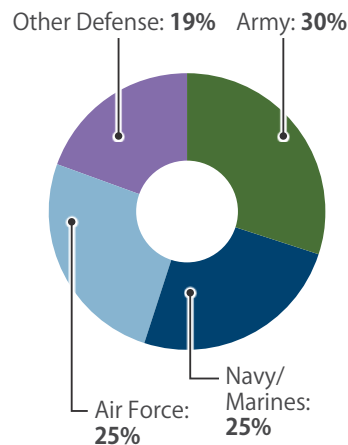
Top Personnel Locations

| | | |
|----|---------------------|-------|
| 1 | Rockingham County | 1,968 |
| 2 | Hillsborough County | 1,376 |
| 3 | Merrimack County | 801 |
| 4 | Strafford County | 729 |
| 5 | Grafton County | 305 |
| 6 | Sullivan County | 222 |
| 7 | Carroll County | 128 |
| 8 | Cheshire County | 77 |
| 9 | Belknap County | 69 |
| 10 | Coos County | 50 |

By Type



By Service

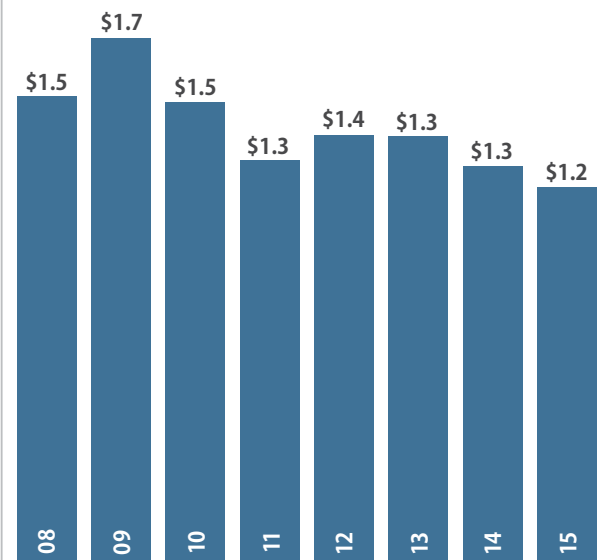


Top Contractors

(M=millions)

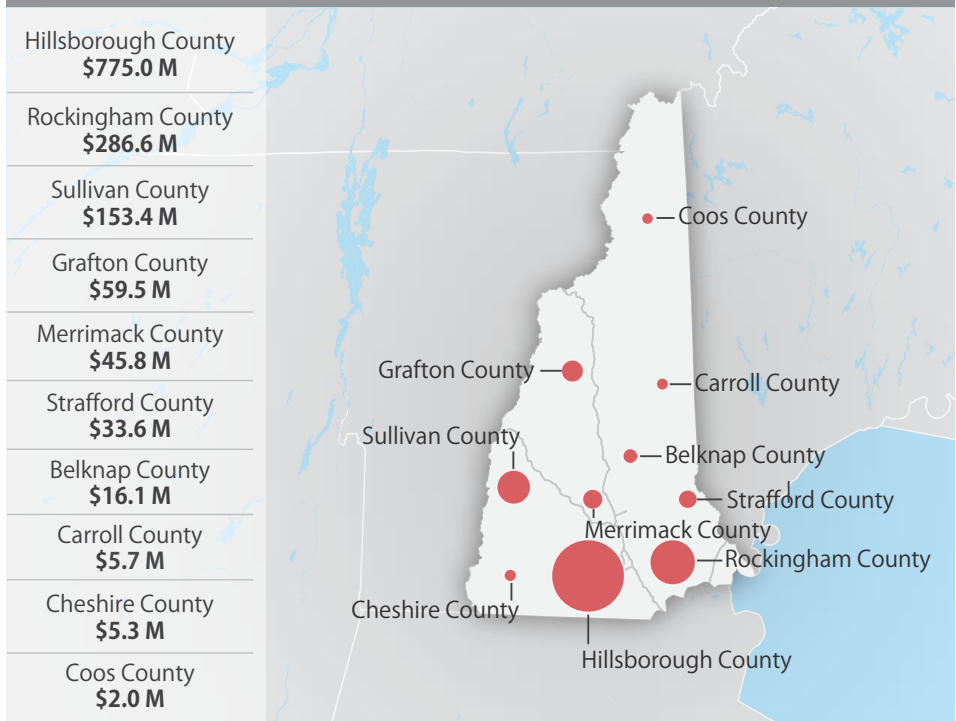
| | |
|------------------------------------|-----------|
| BAE Systems | \$618.6 M |
| Red River Computer Company | \$143.5 M |
| L-3 Communications | \$113.7 M |
| Elbit Systems | \$33.3 M |
| Teledyne | \$16.4 M |
| Creare | \$14.4 M |
| Galloway Aviation Limited | \$14.2 M |
| ECC Remediation Services | \$14.0 M |
| Solid State Scientific Corporation | \$12.0 M |
| Cobham | \$10.3 M |

Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

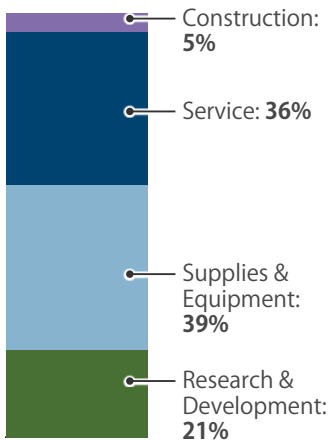
(M=millions)



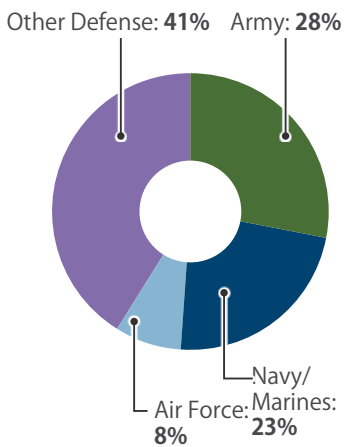
NEW HAMPSHIRE

CONTRACTS

By Type



By Service

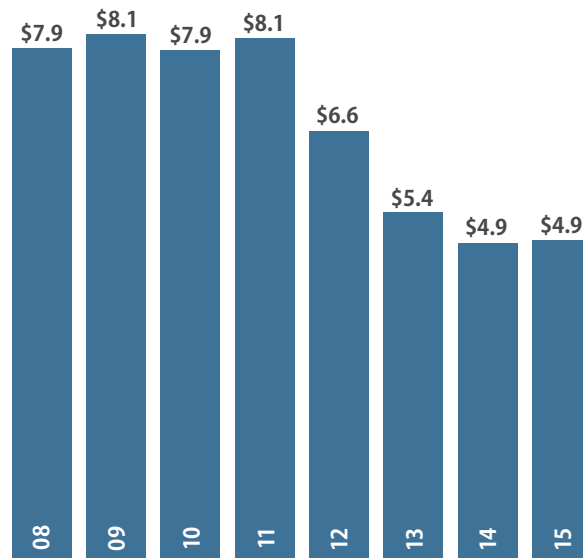


Top Contractors

(M=millions B=billions)

| | |
|-----------------------------|-----------|
| Lockheed Martin | \$1.6 B |
| Leidos | \$423.6 M |
| Metlife | \$334.4 M |
| AASKI Technology | \$155.8 M |
| Great Lakes Dredge & Dock | \$106.8 M |
| Exelis | \$90.5 M |
| L-3 Communications | \$80.0 M |
| BAE Systems | \$57.4 M |
| Data Systems Analysts, Inc. | \$57.2 M |
| Chugach Alaska Corporation | \$50.2 M |

Value of Contract Awards Performed (Billions)



\$6.6 BILLION
SPENT IN STATE

#22
IN NATION

1.2%
OF STATE GDP

#37
IN NATION

% OF TOTAL U.S.
DEFENSE SPENDING

1.6%

PER RESIDENT
SPENDING

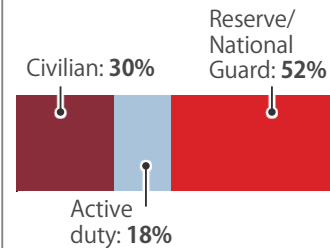
\$736

DEFENSE PERSONNEL

\$1.7 Billion
TOTAL PAYROLL

33,834
TOTAL PERSONNEL

Allocation, By Type

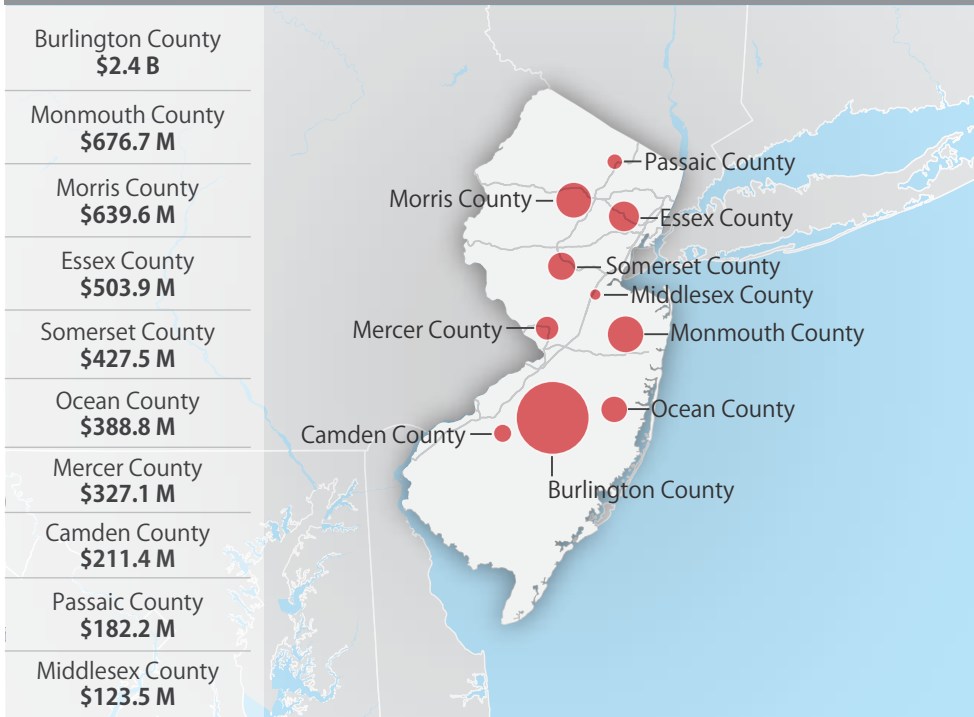


Top Personnel Locations

| | | |
|----|-------------------|--------|
| 1 | Burlington County | 14,374 |
| 2 | Mercer County | 3,377 |
| 3 | Ocean County | 3,375 |
| 4 | Morris County | 2,940 |
| 5 | Monmouth County | 1,399 |
| 6 | Sussex County | 1,320 |
| 7 | Warren County | 1,249 |
| 8 | Cape May County | 1,103 |
| 9 | Hudson County | 1,068 |
| 10 | Atlantic County | 766 |

TOP DEFENSE SPENDING LOCATIONS

(M=millions B=billions)



#32
IN NATION

\$3.1 BILLION
SPENT IN STATE

#14
IN NATION

3.4%
OF STATE GDP

0.8%

% OF TOTAL U.S.
DEFENSE SPENDING

\$1,475

PER RESIDENT
SPENDING

DEFENSE PERSONNEL

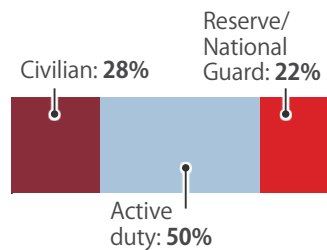
\$1.2 Billion

TOTAL PAYROLL

23,539

TOTAL PERSONNEL

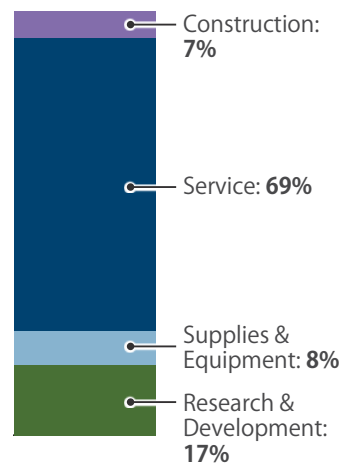
Allocation, By Type



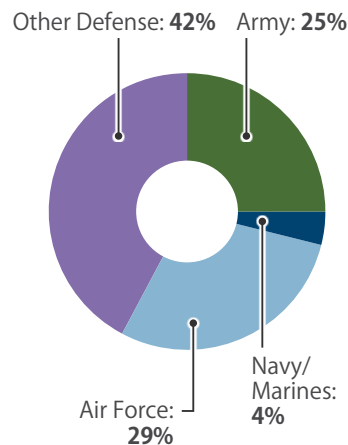
Top Personnel Locations

| | | |
|----|-------------------|-------|
| 1 | Bernalillo County | 8,311 |
| 2 | Curry County | 4,610 |
| 3 | Otero County | 4,262 |
| 4 | Dona Ana County | 2,444 |
| 5 | Sandoval County | 921 |
| 6 | Roosevelt County | 597 |
| 7 | Santa Fe County | 551 |
| 8 | Lincoln County | 245 |
| 9 | Los Alamos County | 229 |
| 10 | San Juan County | 228 |

By Type



By Service

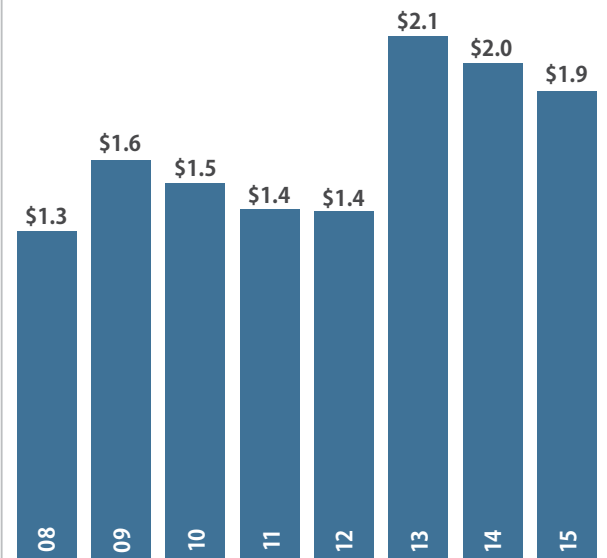


Top Contractors

(M=millions)

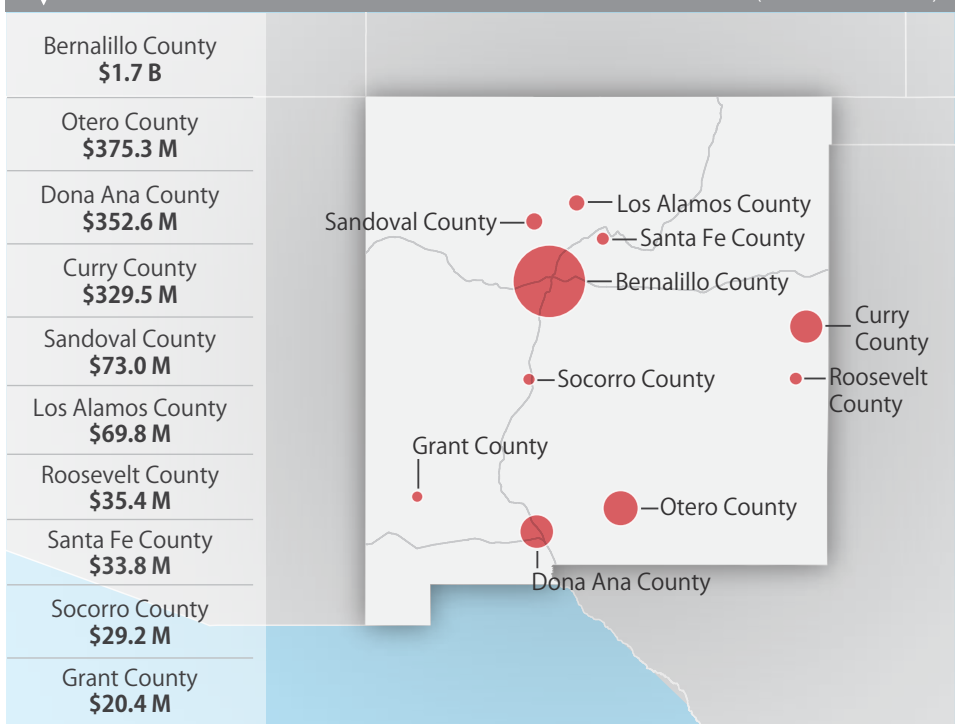
| | |
|-------------------------------------|-----------|
| Lockheed Martin | \$650.4 M |
| Applied Research Associates | \$68.1 M |
| Honeywell | \$60.8 M |
| Los Alamos National Security | \$50.5 M |
| TRAX International | \$46.6 M |
| Boeing | \$37.5 M |
| CAE | \$25.4 M |
| M1 Support Services | \$25.4 M |
| The Analytical Sciences Corporation | \$20.8 M |
| Leidos | \$20.5 M |

Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

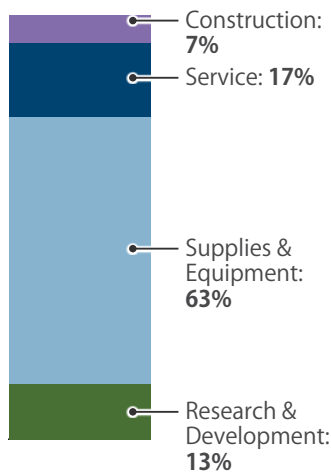
(M=millions B=billions)



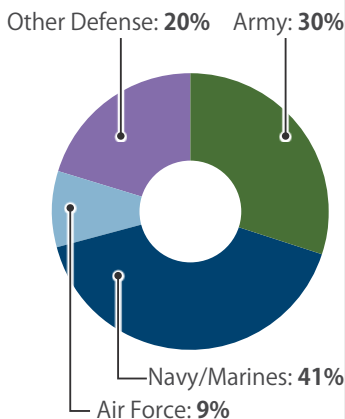
NEW MEXICO

CONTRACTS

By Type



By Service

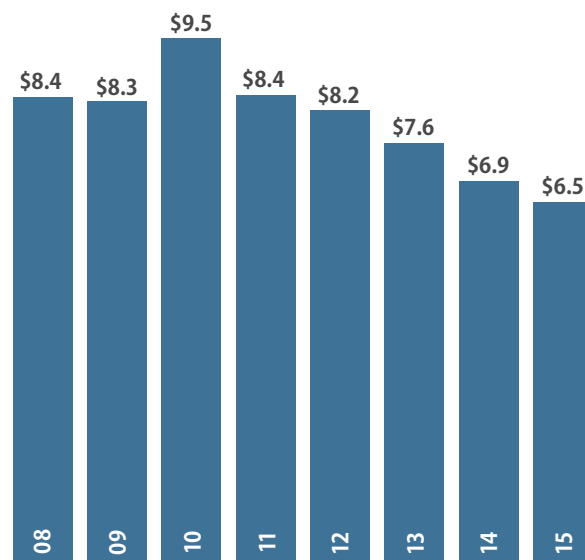


Top Contractors

(M=millions B=billions)

| | |
|----------------------------------------|-----------|
| Lockheed Martin | \$1.3 B |
| Northrop Grumman | \$1.0 B |
| Harris | \$592.8 M |
| Interpublic Group of Companies | \$243.6 M |
| BAE Systems | \$162.8 M |
| Bechtel | \$145.1 M |
| Huntington Ingalls | \$142.2 M |
| St. Vincent's Catholic Medical Centers | \$98.9 M |
| Src, Inc. | \$90.9 M |
| ITT | \$80.0 M |

Value of Contract Awards Performed (Billions)



\$9.1 BILLION
SPENT IN STATE

#15
IN NATION

0.6%
OF STATE GDP

#50
IN NATION

% OF TOTAL U.S.
DEFENSE SPENDING

2.2%

PER RESIDENT
SPENDING

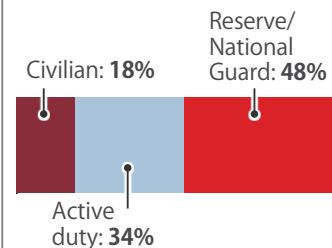
\$458

DEFENSE PERSONNEL

\$2.6 Billion
TOTAL PAYROLL

61,765
TOTAL PERSONNEL

Allocation, By Type



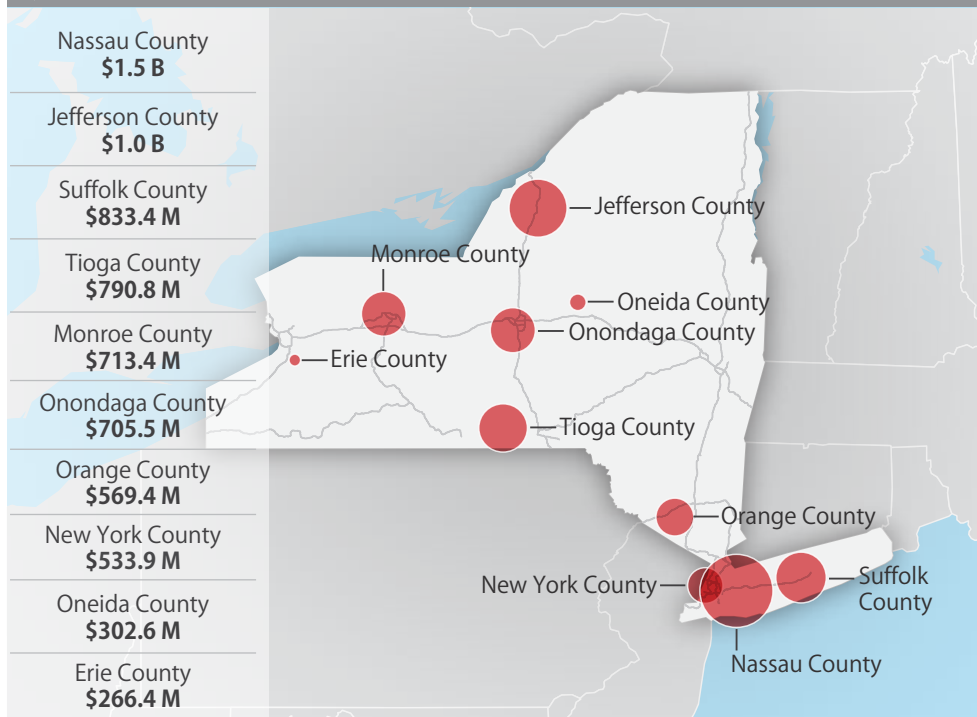
Top Personnel Locations

- Jefferson County**
16,542
- Orange County**
5,085
- Suffolk County**
3,315
- Niagara County**
3,002
- Onondaga County**
2,966
- Queens County**
2,907
- Schenectady County**
2,528
- Kings County**
2,206
- Oneida County**
2,075
- Saratoga County**
1,992

NEW YORK

TOP DEFENSE SPENDING LOCATIONS

(M=millions B=billions)



#13
IN NATION

\$9.8 BILLION
SPENT IN STATE

#27
IN NATION

2.0%
OF STATE GDP

2.4%
% OF TOTAL U.S.
DEFENSE SPENDING

\$980
PER RESIDENT
SPENDING

DEFENSE PERSONNEL

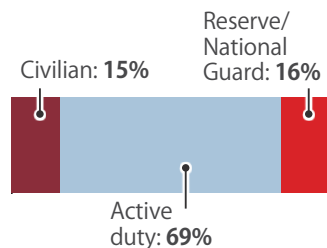
\$7.0 Billion

TOTAL PAYROLL

144,881

TOTAL PERSONNEL

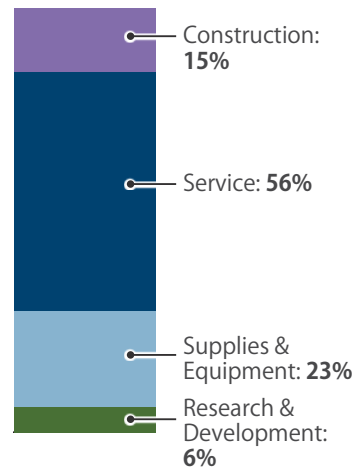
Allocation, By Type



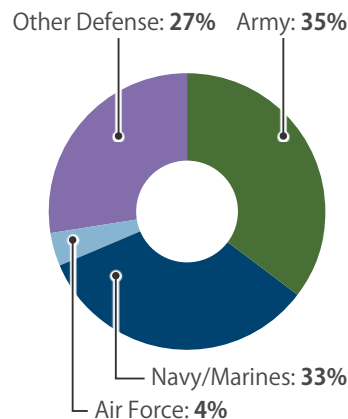
Top Personnel Locations

| | | |
|----|--------------------|--------|
| 1 | Cumberland County | 46,428 |
| 2 | Onslow County | 40,569 |
| 3 | Craven County | 9,933 |
| 4 | Wayne County | 7,100 |
| 5 | Hoke County | 5,071 |
| 6 | Wake County | 4,426 |
| 7 | Harnett County | 4,059 |
| 8 | Mecklenburg County | 2,867 |
| 9 | Moore County | 2,817 |
| 10 | Carteret County | 2,299 |

By Type



By Service

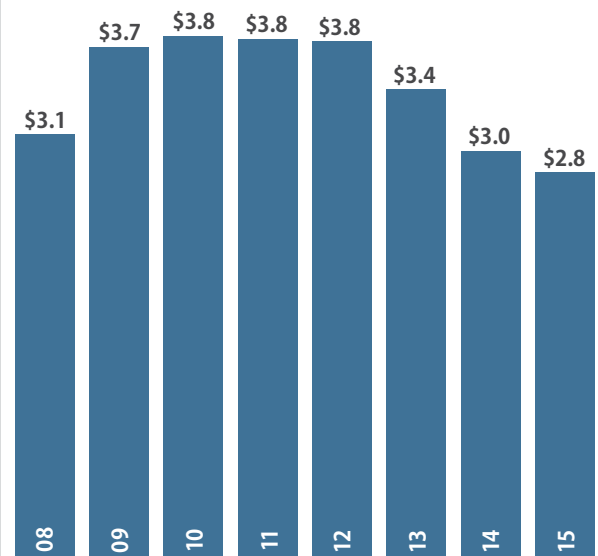


Top Contractors

(M=millions)

| | |
|------------------------------------|-----------|
| Sodexo | \$127.1 M |
| L-3 Communications | \$89.4 M |
| Raytheon | \$47.3 M |
| Booz Allen Hamilton | \$43.5 M |
| American States Water Company | \$40.3 M |
| Whiting-Turner Contracting Company | \$40.2 M |
| Ultra Machine & Fabrication | \$40.1 M |
| International Textile Group | \$39.2 M |
| Caddell Construction | \$39.1 M |
| General Dynamics | \$37.0 M |

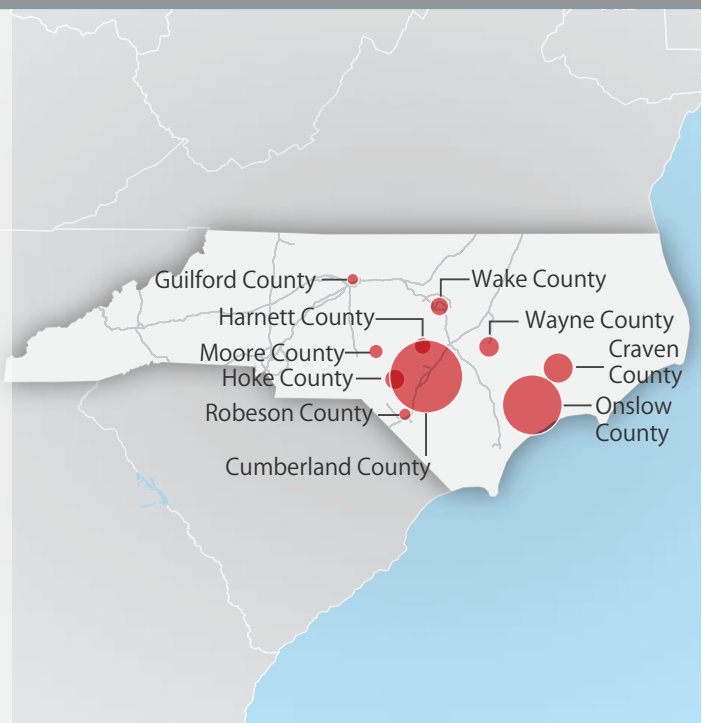
Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

(M=millions B=billions)

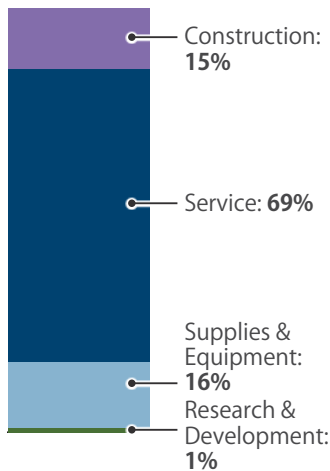
| | |
|-------------------|-----------|
| Cumberland County | \$3.7 B |
| Onslow County | \$2.5 B |
| Craven County | \$664.9 M |
| Wayne County | \$340.6 M |
| Hoke County | \$327.2 M |
| Wake County | \$283.1 M |
| Harnett County | \$225.9 M |
| Moore County | \$185.1 M |
| Robeson County | \$144.4 M |
| Guilford County | \$127.0 M |



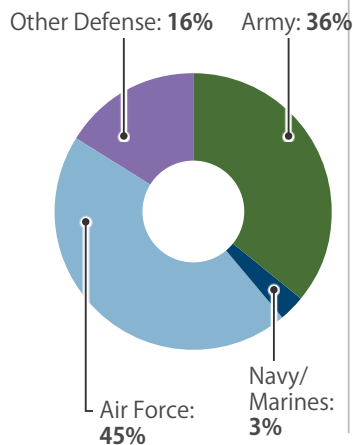
NORTH CAROLINA

CONTRACTS

By Type



By Service

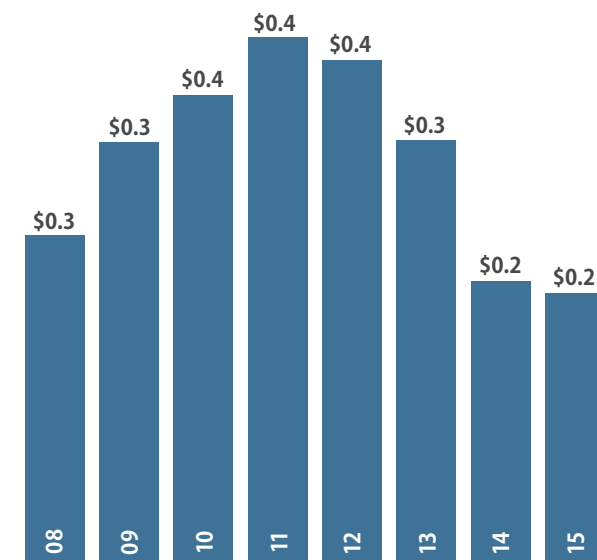


Top Contractors

(M=millions)

| | |
|----------------------------------|----------|
| United Technologies | \$14.8 M |
| GCCS | \$10.6 M |
| Dakco Distributors | \$8.9 M |
| Webb Electric Company of Florida | \$8.5 M |
| Pro-Mark Services | \$8.0 M |
| Raass Brothers | \$6.7 M |
| Johnson Controls | \$6.3 M |
| Base Utilities | \$5.7 M |
| Peterson Construction Company | \$5.6 M |
| Rolac Contracting | \$5.5 M |

Value of Contract Awards Performed (Billions)



\$747.2 MILLION
SPENT IN STATE

#44
IN NATION

1.4%
OF STATE GDP

#31
IN NATION

% OF TOTAL U.S.
DEFENSE SPENDING

0.2%

PER RESIDENT
SPENDING

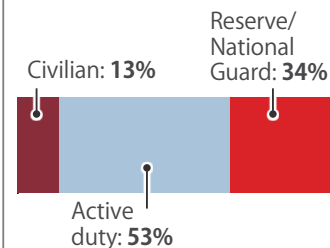
\$987

DEFENSE PERSONNEL

\$539.7 Million
TOTAL PAYROLL

13,296
TOTAL PERSONNEL

Allocation, By Type

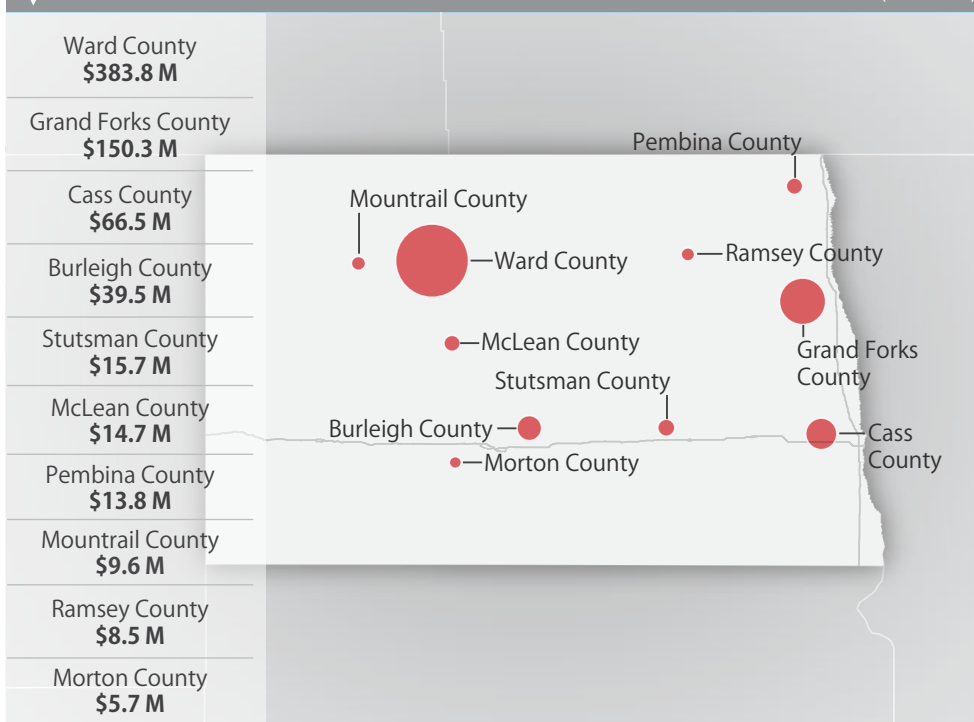


Top Personnel Locations

| | | |
|----|--------------------|-------|
| 1 | Ward County | 6,088 |
| 2 | Cass County | 2,198 |
| 3 | Grand Forks County | 2,061 |
| 4 | Burleigh County | 1,134 |
| 5 | Ramsey County | 344 |
| 6 | McIntosh County | 203 |
| 7 | Bottineau County | 129 |
| 8 | Morton County | 123 |
| 9 | Pembina County | 122 |
| 10 | Stark County | 119 |

TOP DEFENSE SPENDING LOCATIONS

(M=millions)



NORTH DAKOTA

#20
IN NATION

\$6.9 BILLION
SPENT IN STATE

#36
IN NATION

1.2%
OF STATE GDP

1.7%

% OF TOTAL U.S.
DEFENSE SPENDING

\$593

PER RESIDENT
SPENDING

DEFENSE PERSONNEL

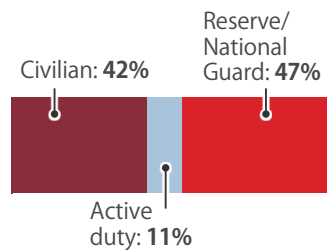
\$2.8 Billion

TOTAL PAYROLL

60,224

TOTAL PERSONNEL

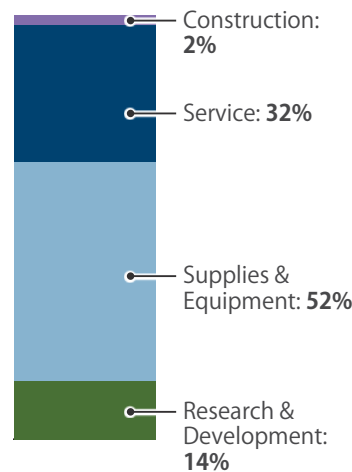
Allocation, By Type



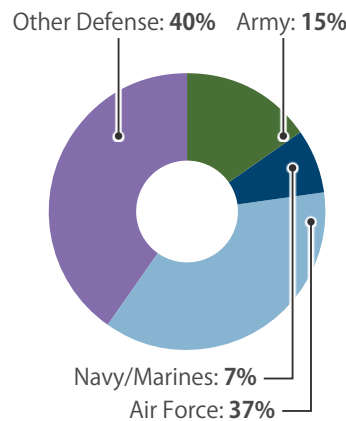
Top Personnel Locations

- Montgomery County** 15,210
- Franklin County** 13,535
- Greene County** 6,975
- Cuyahoga County** 3,536
- Stark County** 2,016
- Clark County** 1,994
- Lucas County** 1,923
- Hamilton County** 1,878
- Richland County** 1,686
- Trumbull County** 1,567

By Type



By Service

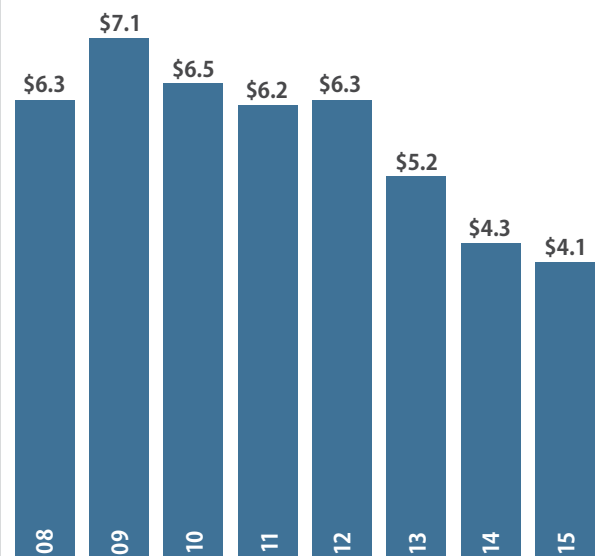


Top Contractors

(M=millions)

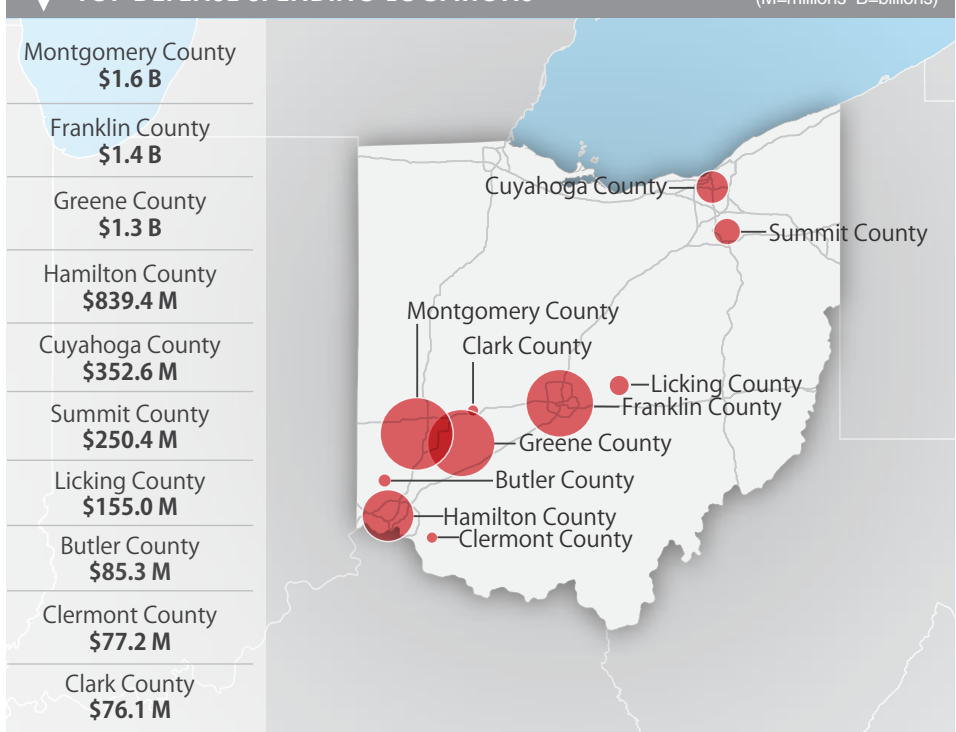
| | |
|-----------------------------|-----------|
| General Electric | \$608.4 M |
| Cardinal Health | \$437.0 M |
| Battelle Memorial Institute | \$131.2 M |
| Lockheed Martin | \$128.7 M |
| DDJ Capital Management | \$119.8 M |
| Boeing | \$109.0 M |
| L-3 Communications | \$99.4 M |
| CFM International | \$92.8 M |
| Northrop Grumman | \$53.4 M |
| Veyance Technologies | \$50.9 M |

Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

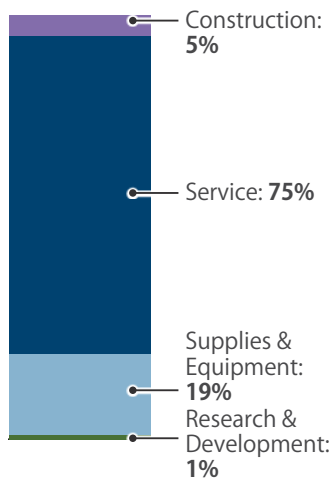
(M=millions B=billions)



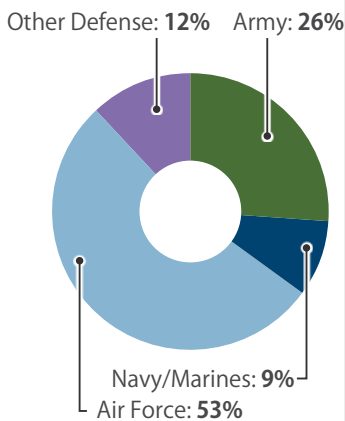
OHIO

CONTRACTS

By Type



By Service

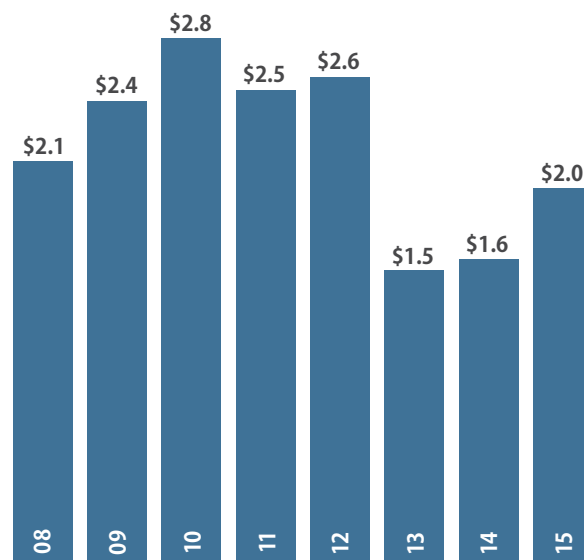


Top Contractors

(M=millions)

| | |
|-------------------------------------------|-----------|
| Boeing | \$364.5 M |
| AECOM Global II | \$232.9 M |
| Patriot Team | \$97.0 M |
| L-3 Communications | \$66.3 M |
| Computer Sciences Corporation | \$55.1 M |
| Finmeccanica | \$53.6 M |
| Cherokee Nation | \$48.9 M |
| Chugach Alaska Corporation | \$41.2 M |
| Choctaw Manufacturing Defense Contractors | \$30.8 M |
| CymSTAR Services | \$26.0 M |

Value of Contract Awards Performed (Billions)



\$4.7 BILLION
SPENT IN STATE

#25
IN NATION

2.6%
OF STATE GDP

#19
IN NATION

% OF TOTAL U.S.
DEFENSE SPENDING

1.1%

PER RESIDENT
SPENDING

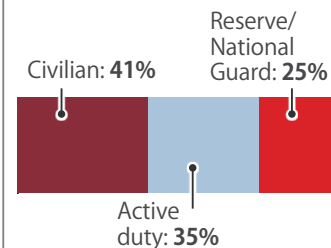
\$1,198

DEFENSE PERSONNEL

\$2.7 Billion
TOTAL PAYROLL

57,080
TOTAL PERSONNEL

Allocation, By Type



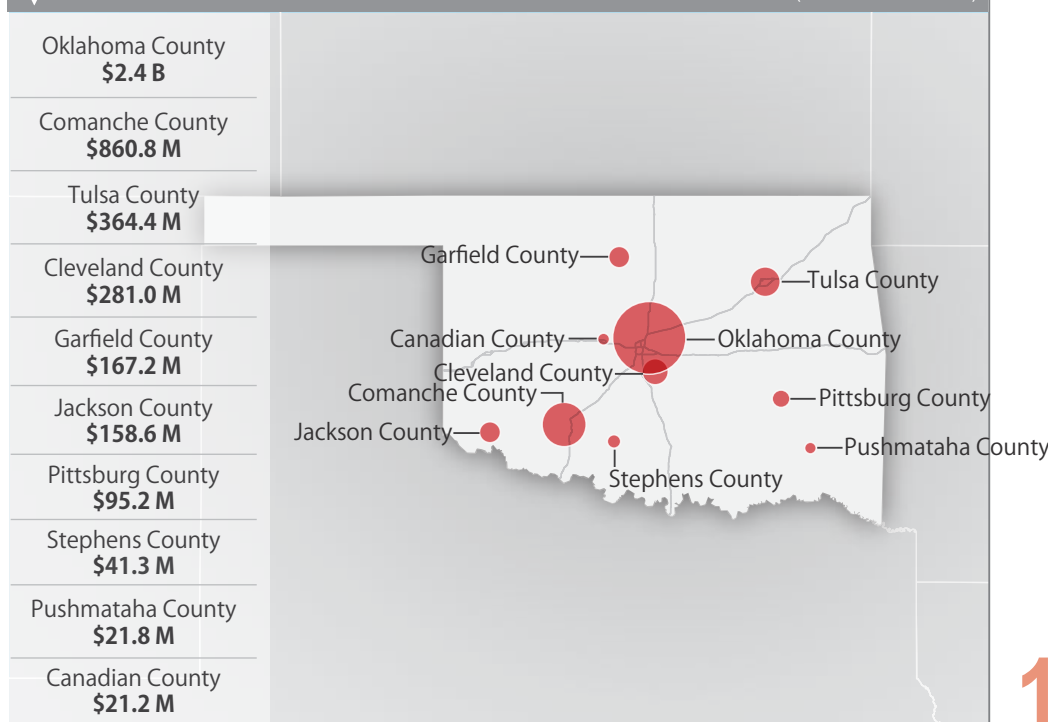
Top Personnel Locations

| | | |
|----|------------------|--------|
| 1 | Oklahoma County | 22,635 |
| 2 | Comanche County | 14,105 |
| 3 | Cleveland County | 5,304 |
| 4 | Tulsa County | 4,100 |
| 5 | Jackson County | 2,057 |
| 6 | Garfield County | 1,661 |
| 7 | Pittsburg County | 850 |
| 8 | Stephens County | 701 |
| 9 | Muskogee County | 471 |
| 10 | Canadian County | 317 |

OKLAHOMA

TOP DEFENSE SPENDING LOCATIONS

(M=millions B=billions)



#43
IN NATION

\$1.3 BILLION
SPENT IN STATE

#51
IN NATION

0.6%
OF STATE GDP

0.3%

% OF TOTAL U.S.
DEFENSE SPENDING

\$335

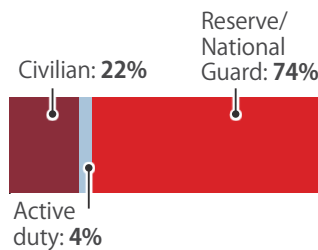
PER RESIDENT
SPENDING

DEFENSE PERSONNEL

\$465.9 Million
TOTAL PAYROLL

13,356
TOTAL PERSONNEL

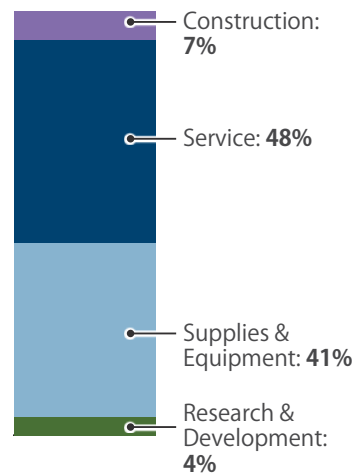
Allocation, By Type



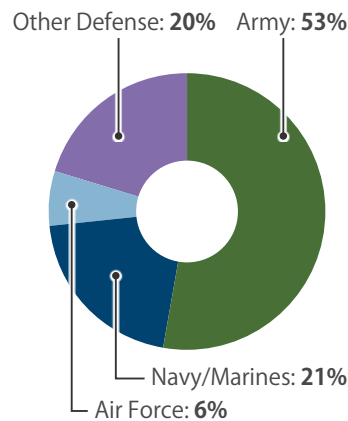
Top Personnel Locations

| | | |
|----|-------------------|-------|
| 1 | Multnomah County | 2,950 |
| 2 | Washington County | 2,004 |
| 3 | Klamath County | 1,340 |
| 4 | Clackamas County | 1,043 |
| 5 | Marion County | 841 |
| 6 | Coos County | 641 |
| 7 | Polk County | 545 |
| 8 | Clatsop County | 538 |
| 9 | Jackson County | 441 |
| 10 | Deschutes County | 384 |

By Type



By Service

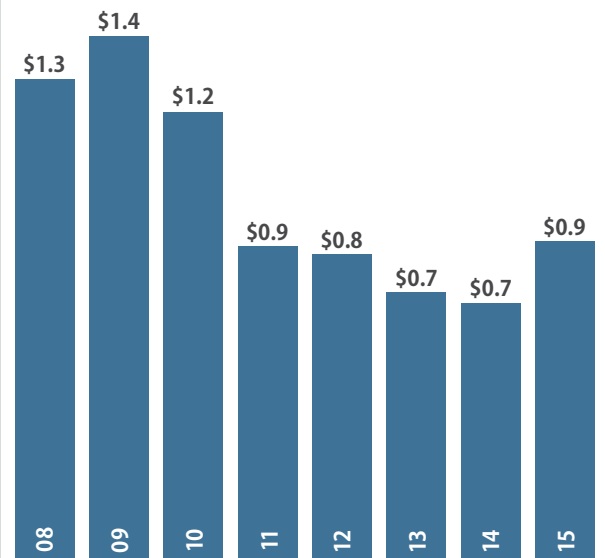


Top Contractors

(M=millions)

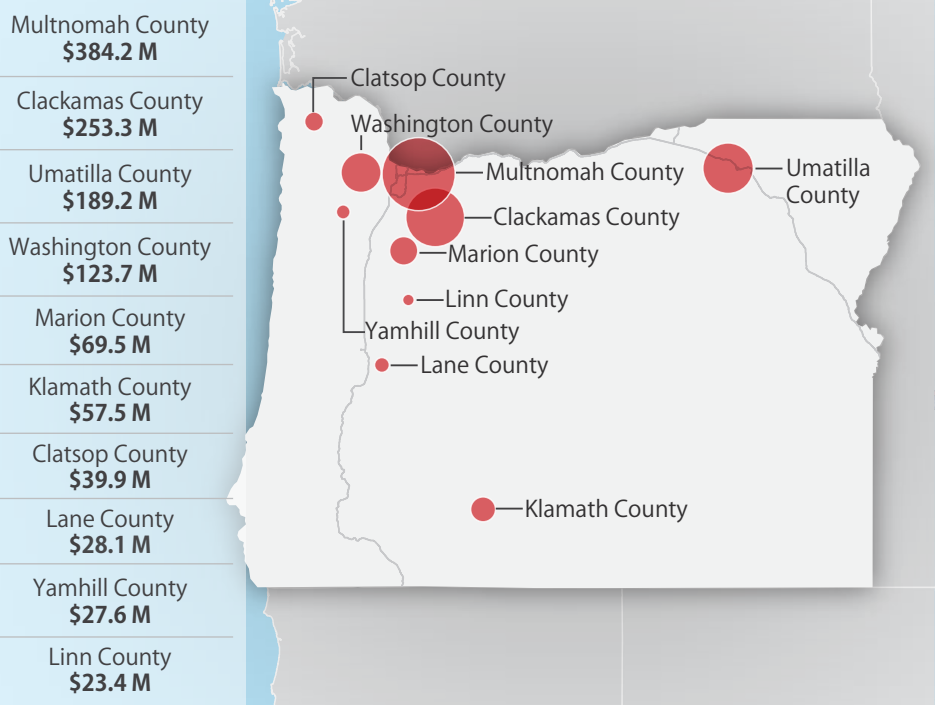
| | |
|---------------------|-----------|
| Aecom Global II | \$149.5 M |
| Vigor Industrial | \$129.8 M |
| FLIR Systems | \$103.8 M |
| Vigor Works | \$46.2 M |
| ESA Vision Systems | \$42.3 M |
| EPIC Aviation | \$26.8 M |
| Saltchuk Resources | \$22.6 M |
| Manson Construction | \$22.2 M |
| Port of Portland | \$18.2 M |
| Andritz AG | \$15.7 M |

Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

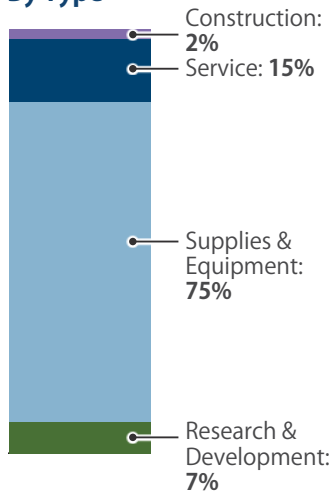
(M=millions)



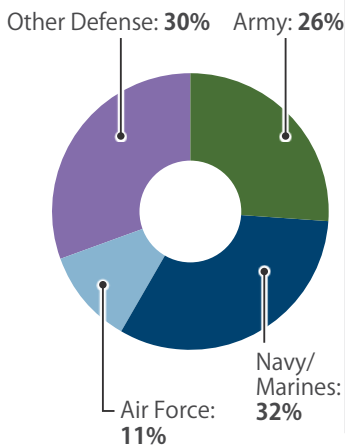
OREGON

CONTRACTS

By Type



By Service

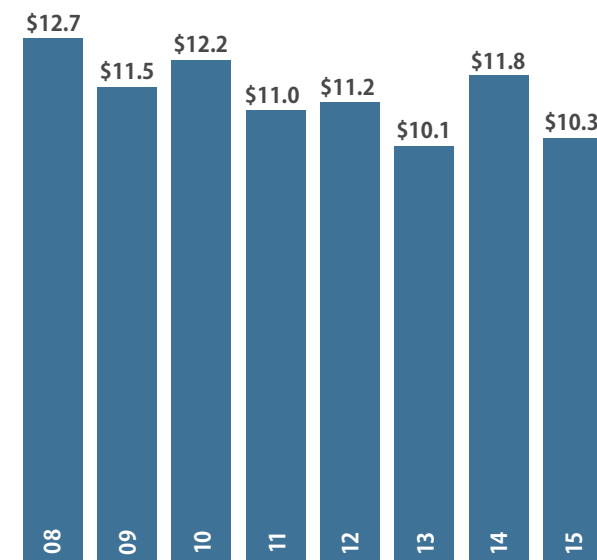


Top Contractors

(M=millions B=billions)

| | |
|------------------------------------|-----------|
| AmerisourceBergen | \$1.8 B |
| Bechtel Group | \$1.8 B |
| Boeing | \$1.1 B |
| Lockheed Martin | \$848.1 M |
| BAE Systems | \$441.6 M |
| Carnegie Mellon University | \$251.9 M |
| Kongsberg Gruppen | \$174.0 M |
| Pennsylvania State University | \$164.6 M |
| United States Department of Energy | \$157.3 M |
| Bowhead Support Group | \$103.6 M |

Value of Contract Awards Performed (Billions)



\$12.7 BILLION
SPENT IN STATE

#6
IN NATION

1.9%
OF STATE GDP

#28
IN NATION

% OF TOTAL U.S.
DEFENSE SPENDING

3.1%

PER RESIDENT
SPENDING

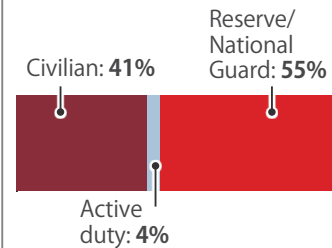
\$996

DEFENSE PERSONNEL

\$2.5 Billion
TOTAL PAYROLL

57,919
TOTAL PERSONNEL

Allocation, By Type



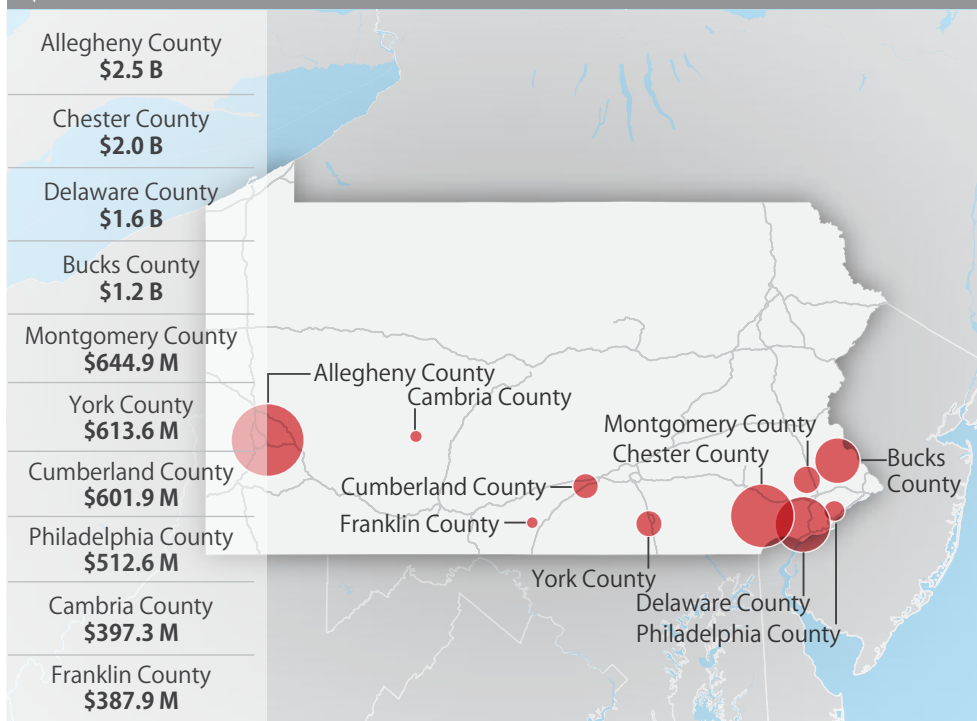
Top Personnel Locations

| | | |
|----|---------------------|-------|
| 1 | Cumberland County | 6,797 |
| 2 | Allegheny County | 6,126 |
| 3 | Delaware County | 4,199 |
| 4 | Dauphin County | 3,840 |
| 5 | Montgomery County | 3,759 |
| 6 | Bucks County | 3,380 |
| 7 | Lebanon County | 3,272 |
| 8 | Lackawanna County | 2,231 |
| 9 | Philadelphia County | 1,947 |
| 10 | Cambria County | 1,673 |

PENNSYLVANIA

TOP DEFENSE SPENDING LOCATIONS

(M=millions B=billions)



#38
IN NATION

\$2.0 BILLION
SPENT IN STATE

#12
IN NATION

3.5%
OF STATE GDP

0.5%

% OF TOTAL U.S.
DEFENSE SPENDING

\$1,847

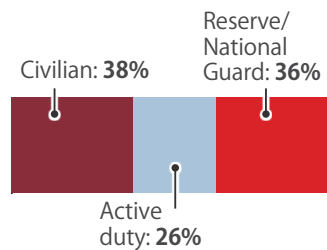
PER RESIDENT
SPENDING

DEFENSE PERSONNEL

\$756.8 Million
TOTAL PAYROLL

12,216
TOTAL PERSONNEL

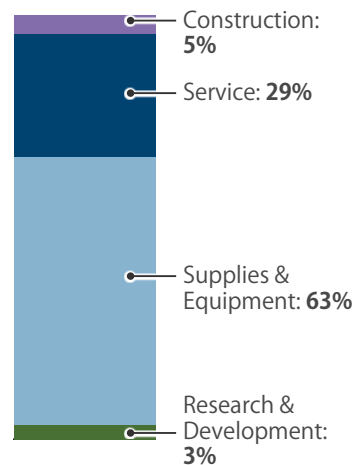
Allocation, By Type



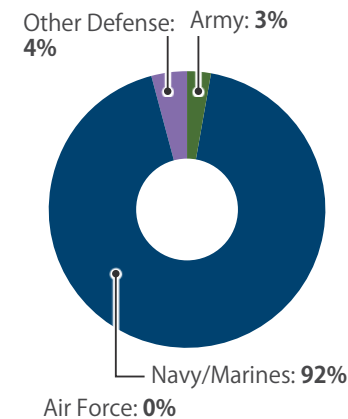
Top Personnel Locations

| | | |
|---|-------------------|-------|
| 1 | Newport County | 5,490 |
| 2 | Providence County | 2,895 |
| 3 | Washington County | 1,570 |
| 4 | Kent County | 1,477 |
| 5 | Bristol County | 483 |

By Type



By Service

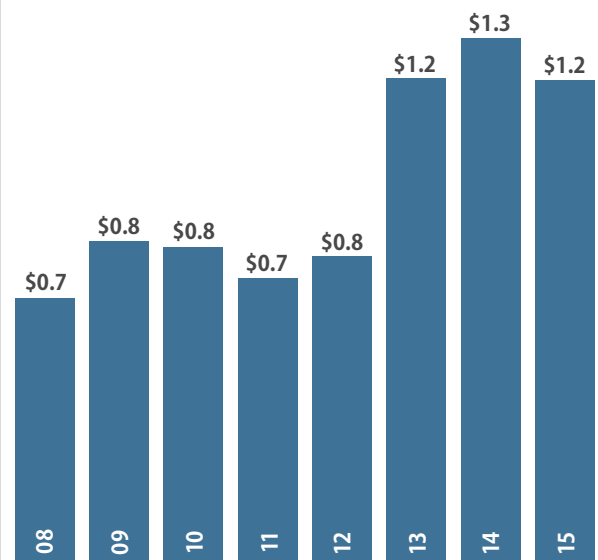


Top Contractors

(M=millions)

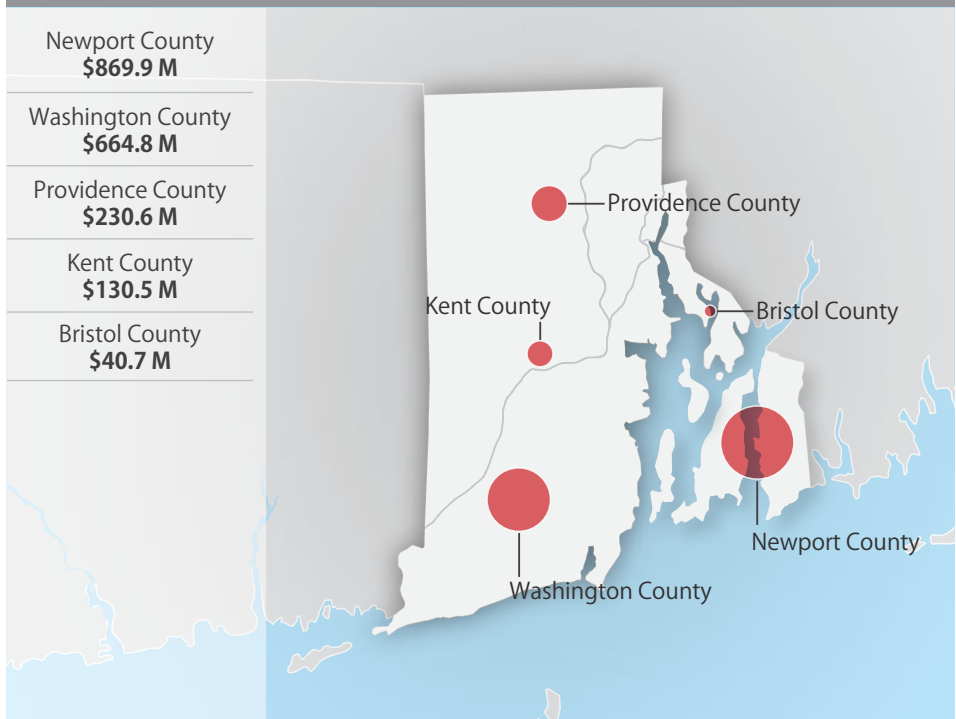
| | |
|----------------------------------|-----------|
| General Dynamics | \$523.4 M |
| Raytheon | \$189.2 M |
| Systems Engineering & Associates | \$44.7 M |
| L-3 Communications | \$35.5 M |
| McLaughlin Research Corporation | \$28.3 M |
| The Korte Company | \$21.1 M |
| BAE Systems | \$17.4 M |
| Rite-Solutions | \$13.0 M |
| Alion Science and Technology | \$12.3 M |
| Leidos | \$12.3 M |

Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

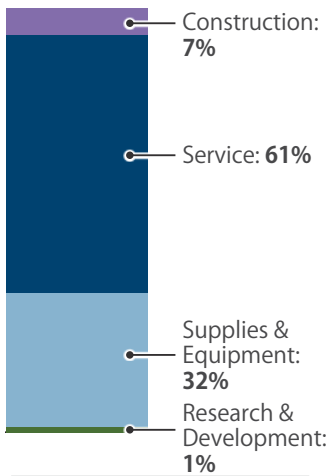
(M=millions)



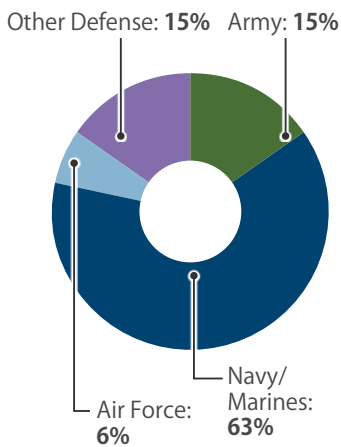
RHODE ISLAND

CONTRACTS

By Type



By Service

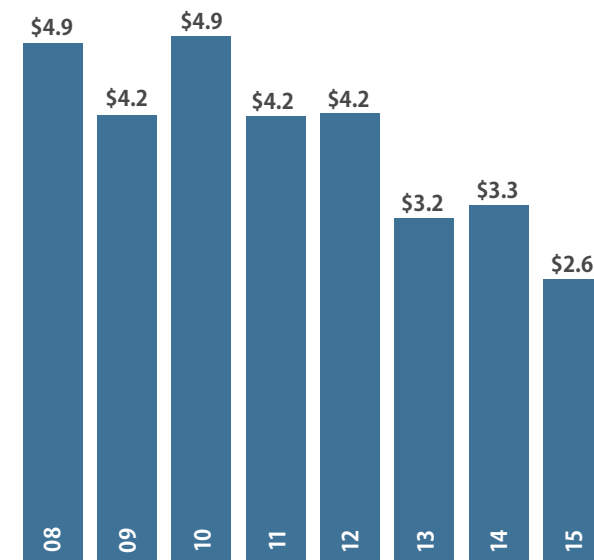


Top Contractors

(M=millions)

| | |
|------------------------------------------|-----------|
| SAIC | \$129.7 M |
| Detyens Shipyards | \$103.8 M |
| Leidos | \$100.5 M |
| General Dynamics | \$100.5 M |
| UNAKA | \$89.9 M |
| Lockheed Martin | \$80.4 M |
| Honeywell | \$69.8 M |
| L-3 Communications | \$68.3 M |
| Mercom | \$65.8 M |
| Cerberus Cptl Mgmt (Readiness Mgmt Sprt) | \$64.8 M |

Value of Contract Awards Performed (Billions)



\$5.3 BILLION
SPENT IN STATE

#23
IN NATION

2.7%
OF STATE GDP

#17
IN NATION

% OF TOTAL U.S.
DEFENSE SPENDING

1.3%

PER RESIDENT
SPENDING

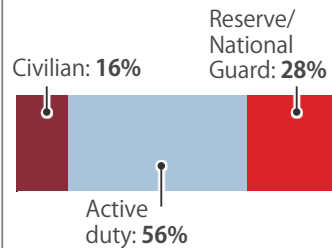
\$1,079

DEFENSE PERSONNEL

\$2.6 Billion
TOTAL PAYROLL

65,632
TOTAL PERSONNEL

Allocation, By Type

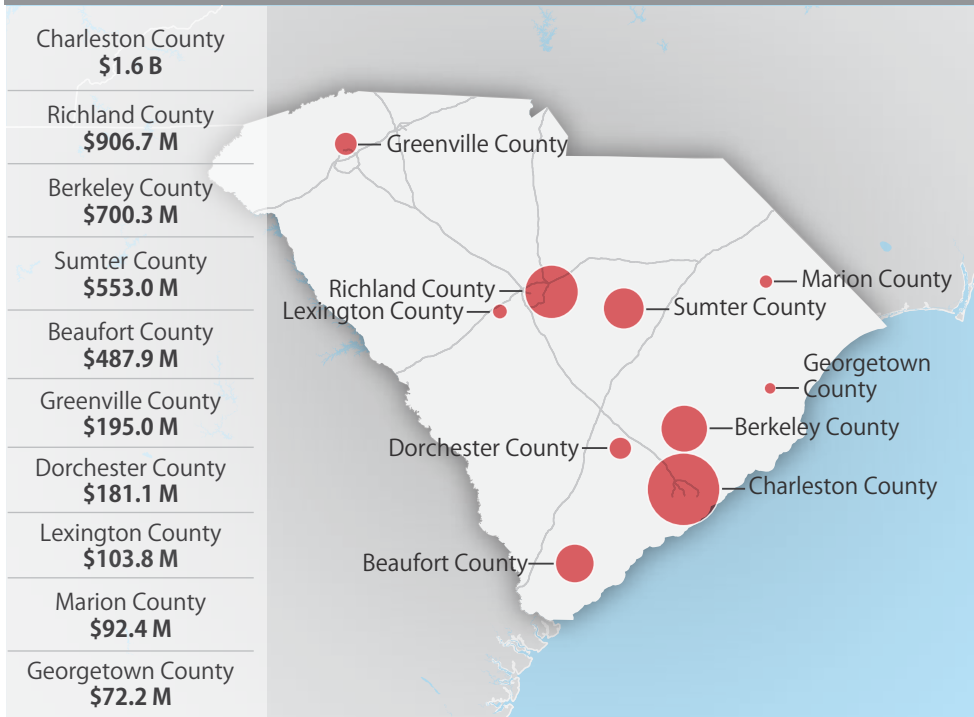


Top Personnel Locations

| | |
|----|-----------------------------------|
| 1 | Richland County 16,376 |
| 2 | Beaufort County 11,402 |
| 3 | Berkeley County 9,315 |
| 4 | Sumter County 7,012 |
| 5 | Charleston County 5,698 |
| 6 | Dorchester County 3,275 |
| 7 | Lexington County 1,854 |
| 8 | Greenville County 1,624 |
| 9 | Kershaw County 1,044 |
| 10 | Aiken County 659 |

TOP DEFENSE SPENDING LOCATIONS

(M=millions B=billions)



#49
IN NATION

\$456.8 MILLION
SPENT IN STATE

#40
IN NATION

1.0%
OF STATE GDP

0.1%

% OF TOTAL U.S.
DEFENSE SPENDING

\$532

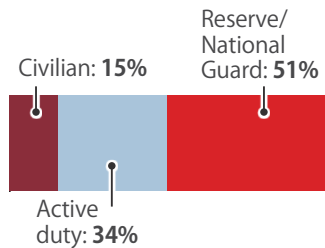
PER RESIDENT
SPENDING

DEFENSE PERSONNEL

\$319.9 Million
TOTAL PAYROLL

9,257
TOTAL PERSONNEL

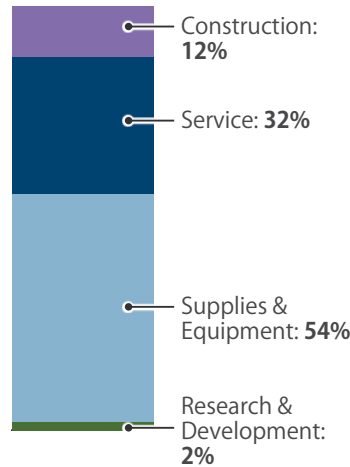
Allocation, By Type



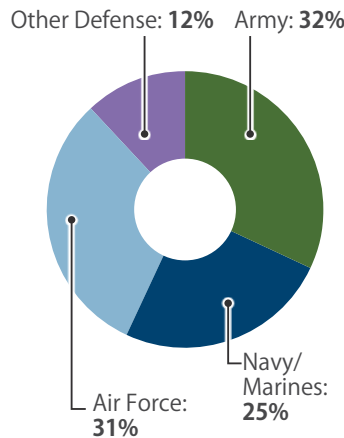
Top Personnel Locations

| | | |
|----|--------------------|-------|
| 1 | Pennington County | 2,624 |
| 2 | Meade County | 2,033 |
| 3 | Minnehaha County | 2,000 |
| 4 | Brown County | 261 |
| 5 | Codington County | 233 |
| 6 | Grant County | 230 |
| 7 | Yankton County | 163 |
| 8 | Lawrence County | 146 |
| 9 | Charles Mix County | 139 |
| 10 | Beadle County | 112 |

By Type



By Service

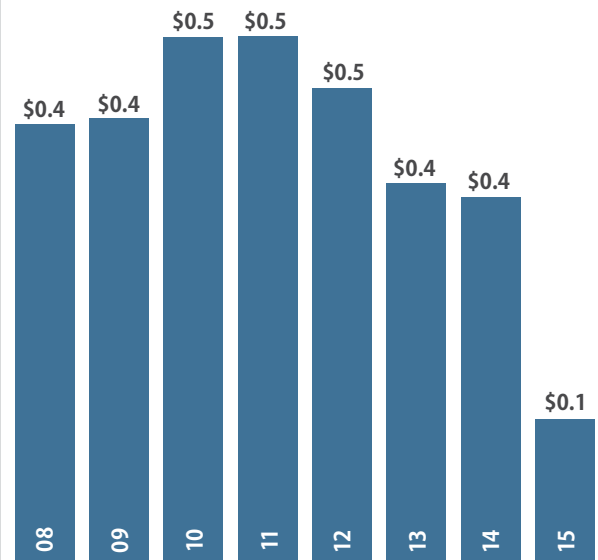


Top Contractors

(M=millions)

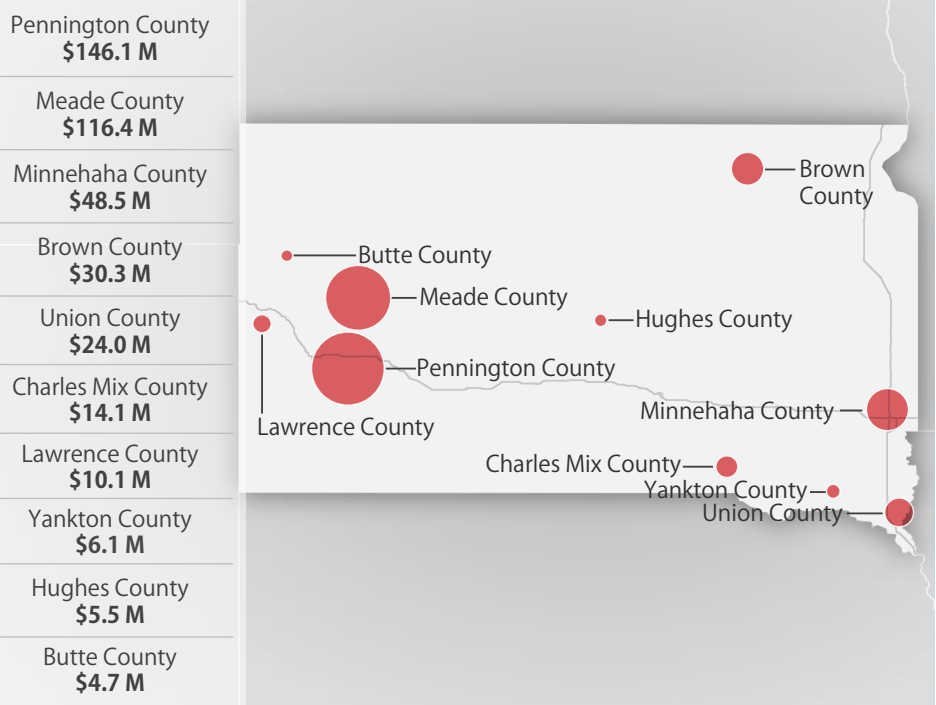
| | |
|-----------------------------------------|----------|
| BAE Systems | \$27.5 M |
| Sterling Computers | \$21.1 M |
| Morris | \$7.0 M |
| Forest Products Distributors | \$6.6 M |
| Royal Bridge | \$5.2 M |
| GBK, JV | \$3.9 M |
| Black Hills Ammunition | \$3.8 M |
| BH Services | \$2.5 M |
| Interstate Electrical Contractors, Inc. | \$2.4 M |
| J & J Asphalt Company | \$2.3 M |

Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

(M=millions)



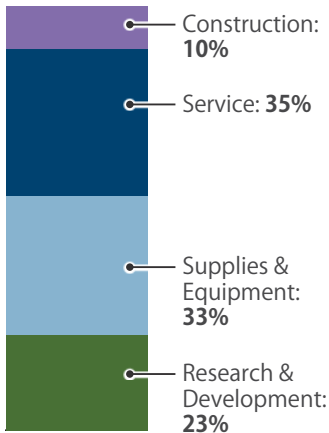
SOUTH DAKOTA

Defense Spending By State

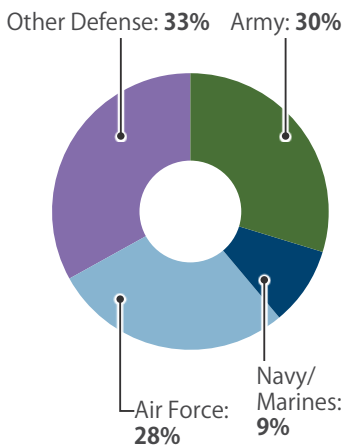
Fiscal Year 2015

CONTRACTS

By Type



By Service

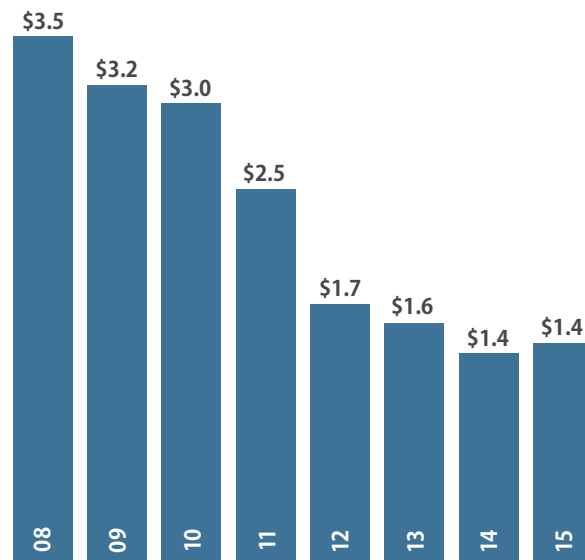


Top Contractors

(M=millions)

| | |
|-----------------------------------|-----------|
| Aerospace Testing Alliance | \$289.5 M |
| BAE Systems | \$140.4 M |
| Oak Ridge National Laboratory | \$102.3 M |
| Oak Ridge Associated Universities | \$92.1 M |
| FedEx | \$64.6 M |
| ECI Defense Group | \$38.5 M |
| Chemring Group | \$31.5 M |
| SecureHQ | \$28.6 M |
| Bauer AG | \$26.8 M |
| Tulahoma Industries | \$23.8 M |

Value of Contract Awards Performed (Billions)



\$2.4 BILLION
SPENT IN STATE

#35
IN NATION

0.8%
OF STATE GDP

#47
IN NATION

% OF TOTAL U.S.
DEFENSE SPENDING

0.6%

PER RESIDENT
SPENDING

\$361

DEFENSE PERSONNEL

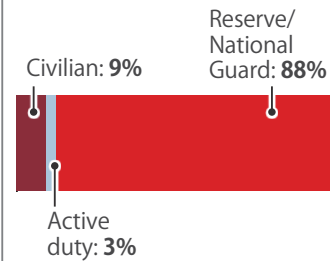
\$935.5 Million

TOTAL PAYROLL

71,441

TOTAL PERSONNEL

Allocation, By Type



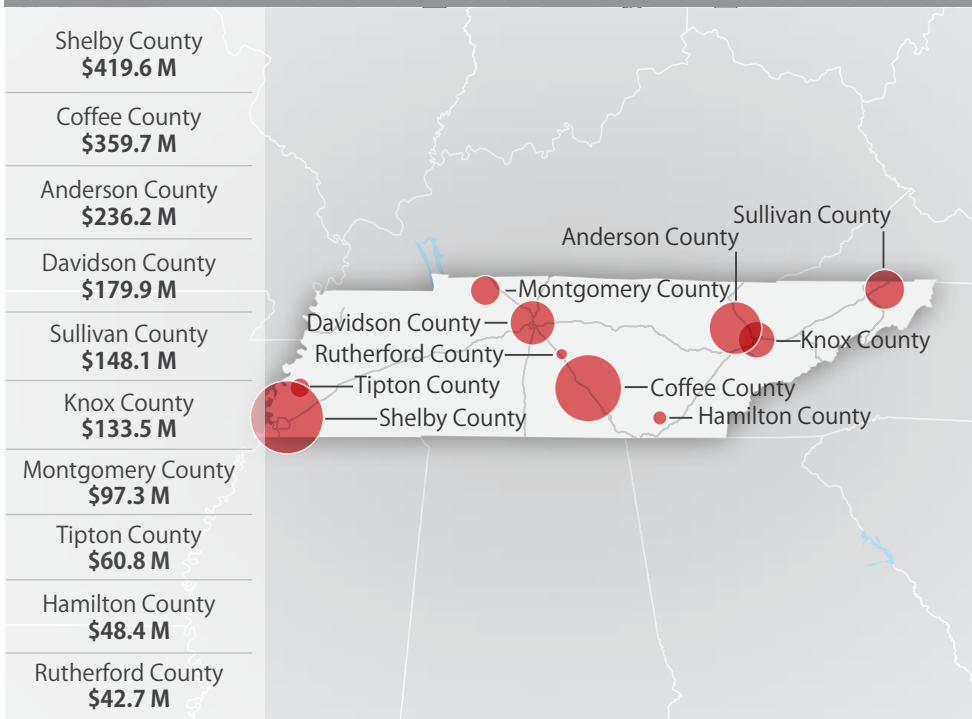
Top Personnel Locations

| | | |
|----|-------------------|--------|
| 1 | Shelby County | 32,972 |
| 2 | Tipton County | 13,146 |
| 3 | Davidson County | 4,942 |
| 4 | Hamilton County | 1,801 |
| 5 | Knox County | 1,674 |
| 6 | Montgomery County | 1,520 |
| 7 | Dyer County | 1,516 |
| 8 | Rutherford County | 1,108 |
| 9 | Fayette County | 917 |
| 10 | Crockett County | 669 |

TENNESSEE

TOP DEFENSE SPENDING LOCATIONS

(M=millions)



#3

IN NATION

#21

IN NATION

9.3%

% OF TOTAL U.S. DEFENSE SPENDING

\$1,378

PER RESIDENT SPENDING

\$37.9 BILLION

SPENT IN STATE

2.3%

OF STATE GDP

DEFENSE PERSONNEL

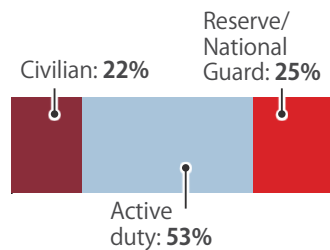
\$10.4 Billion

TOTAL PAYROLL

218,523

TOTAL PERSONNEL

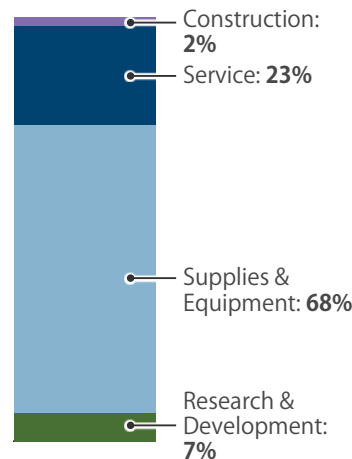
Allocation, By Type



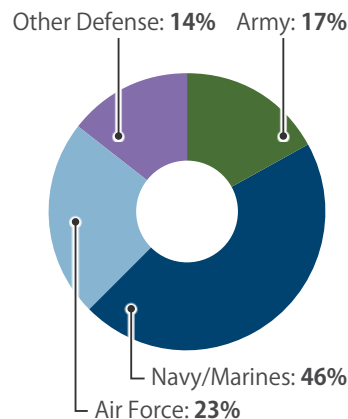
Top Personnel Locations

| | | |
|----|-------------------------|--------|
| 1 | Bexar County | 60,076 |
| 2 | Bell County | 34,167 |
| 3 | El Paso County | 32,357 |
| 4 | Tarrant County | 11,738 |
| 5 | Harris County | 8,908 |
| 6 | Wichita County | 5,462 |
| 7 | Taylor County | 4,917 |
| 8 | Dallas County | 3,816 |
| 9 | Travis County | 3,701 |
| 10 | Tom Green County | 3,680 |

By Type



By Service

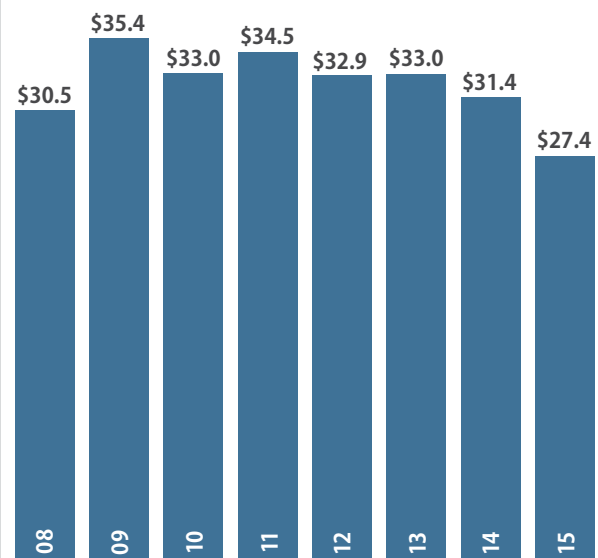


Top Contractors

(M=millions B=billions)

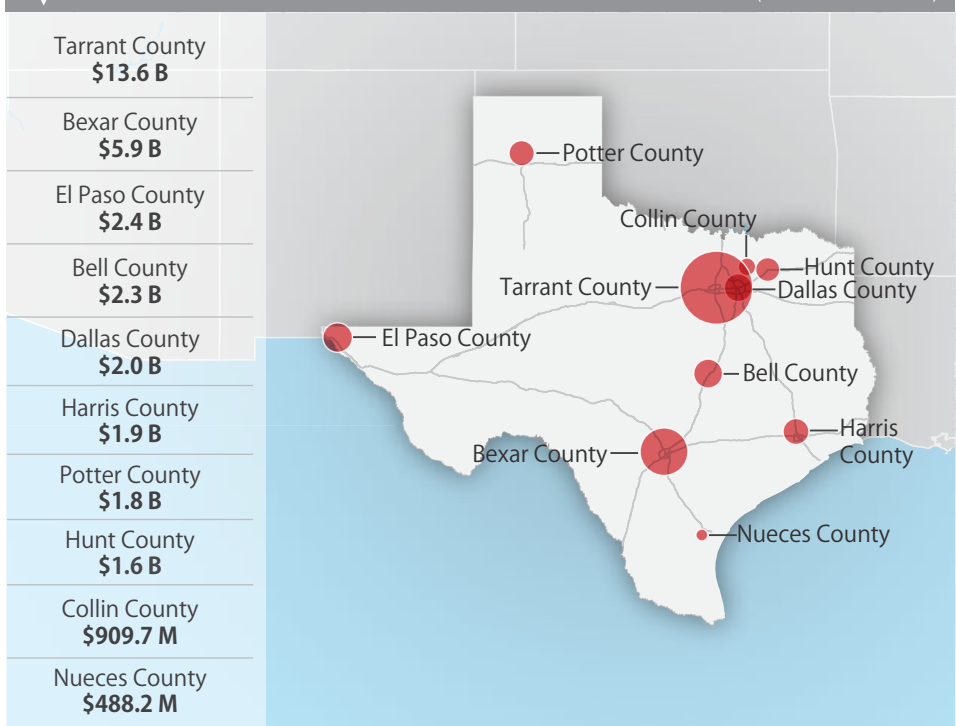
| | |
|-----------------------------------|-----------|
| Lockheed Martin | \$12.6 B |
| L-3 Communications | \$2.4 B |
| Bell Boeing Joint Project Office | \$1.8 B |
| Textron | \$940.0 M |
| Royal Dutch Shell | \$880.5 M |
| Raytheon | \$820.1 M |
| Valero | \$685.1 M |
| Cerberus Cptl Mgmt (DynCorp Intl) | \$382.5 M |
| Boeing | \$196.3 M |
| Elbit Systems | \$154.0 M |

Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

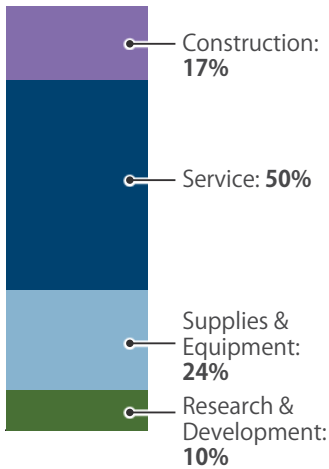
(M=millions B=billions)



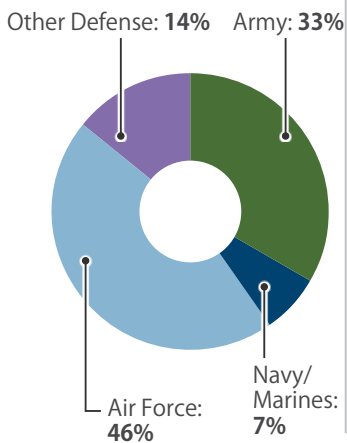
TEXAS

CONTRACTS

By Type



By Service

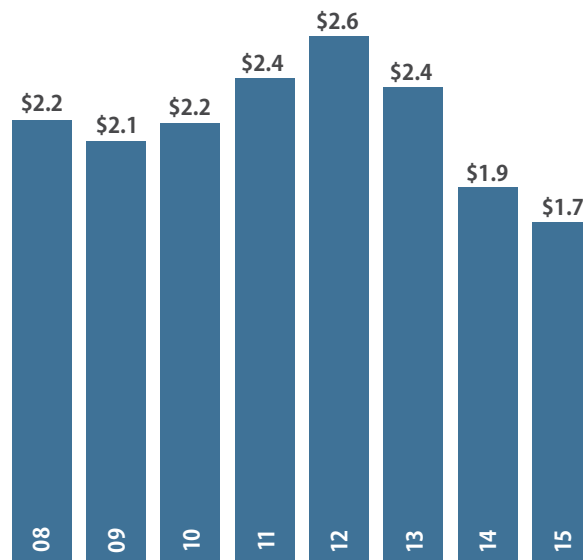


Top Contractors

(M=millions)

| | |
|--------------------------|-----------|
| L-3 Communications | \$284.9 M |
| Huntington Ingalls | \$236.8 M |
| AECOM Global II | \$232.5 M |
| Alliant Techsystems | \$73.5 M |
| Utah State University | \$41.8 M |
| Carlyle Partners IV | \$37.7 M |
| IMSAR | \$24.3 M |
| Grand Enterprises | \$22.8 M |
| Boeing | \$22.4 M |
| Jacobs Engineering Group | \$20.3 M |

Value of Contract Awards Performed (Billions)



\$3.2 BILLION
SPENT IN STATE

#31
IN NATION

2.2%
OF STATE GDP

#23
IN NATION

% OF TOTAL U.S.
DEFENSE SPENDING

0.8%

PER RESIDENT
SPENDING

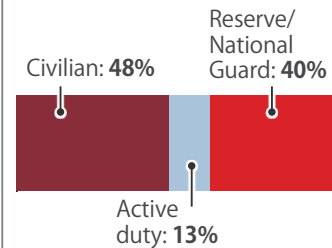
\$1,063

DEFENSE PERSONNEL

\$1.5 Billion
TOTAL PAYROLL

30,486
TOTAL PERSONNEL

Allocation, By Type



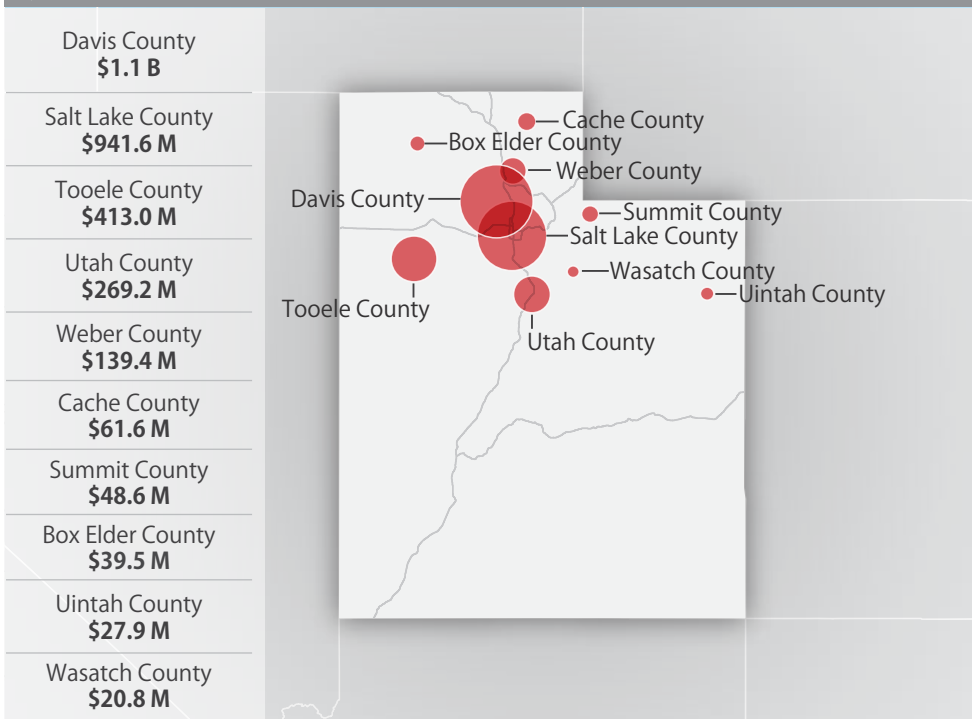
Top Personnel Locations

- Salt Lake County**
9,684
- Davis County**
8,472
- Utah County**
3,714
- Weber County**
2,248
- Tooele County**
1,702
- Uintah County**
470
- Summit County**
464
- Washington County**
298
- Wasatch County**
285
- Iron County**
272

UTAH

TOP DEFENSE SPENDING LOCATIONS

(M=millions B=billions)



#51
IN NATION

\$295.5 MILLION
SPENT IN STATE

#41
IN NATION

1.0%
OF STATE GDP

0.1%

% OF TOTAL U.S.
DEFENSE SPENDING

\$472

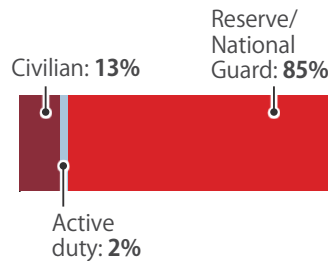
PER RESIDENT
SPENDING

DEFENSE PERSONNEL

\$127.3 Million
TOTAL PAYROLL

4,931
TOTAL PERSONNEL

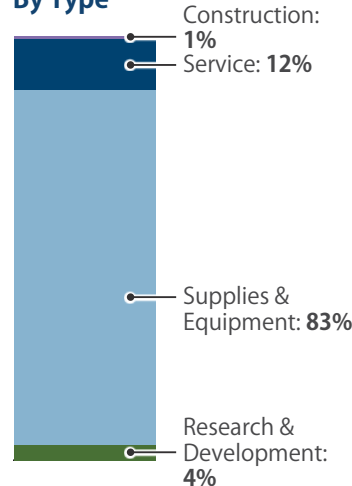
Allocation, By Type



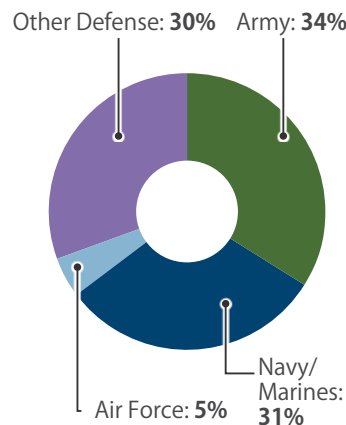
Top Personnel Locations

| | | |
|----|-------------------|-------|
| 1 | Chittenden County | 2,118 |
| 2 | Franklin County | 925 |
| 3 | Washington County | 512 |
| 4 | Orange County | 342 |
| 5 | Rutland County | 201 |
| 6 | Lamoille County | 164 |
| 7 | Addison County | 126 |
| 8 | Bennington County | 101 |
| 9 | Orleans County | 85 |
| 10 | Caledonia County | 73 |

By Type



By Service

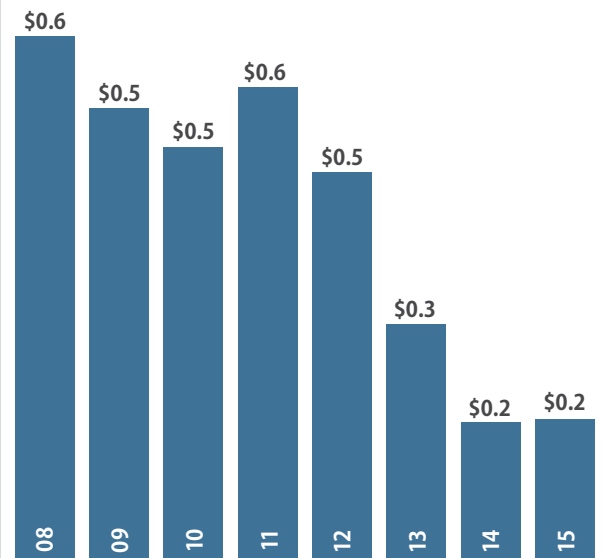


Top Contractors

(M=millions)

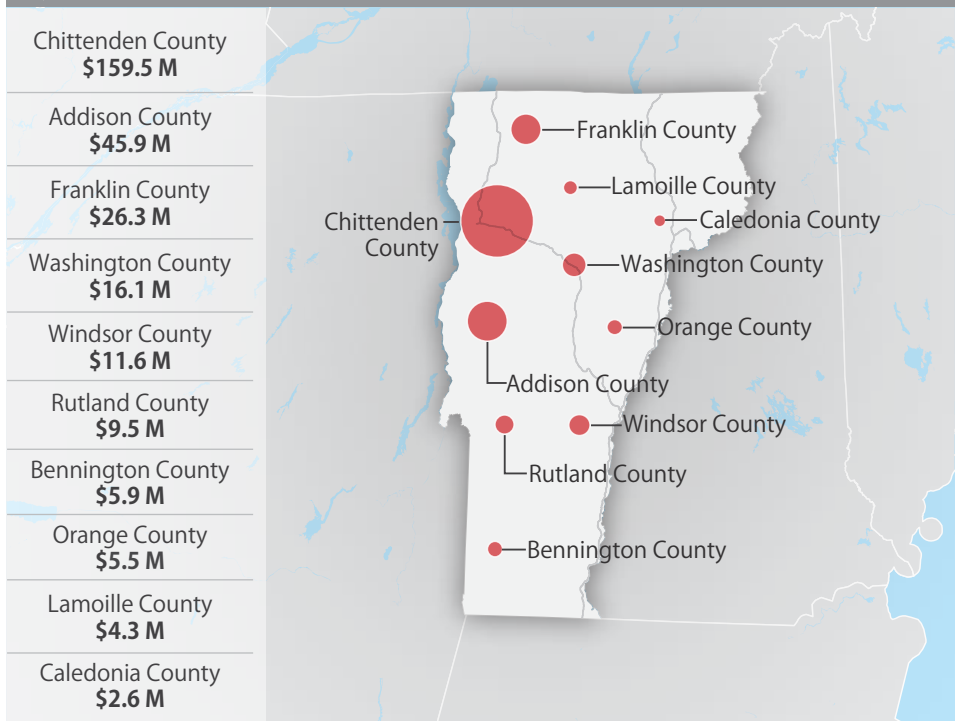
| | |
|--------------------------|----------|
| General Dynamics | \$67.6 M |
| United Technologies | \$41.2 M |
| Revision Military | \$10.0 M |
| New England Woodcraft | \$5.8 M |
| Concepts ETI | \$5.3 M |
| Preci-Manufacturing | \$3.8 M |
| Kibbutz Sasa | \$3.7 M |
| Wu & Associates | \$2.8 M |
| Task Source, Inc. | \$2.2 M |
| New England Construction | \$2.1 M |

Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

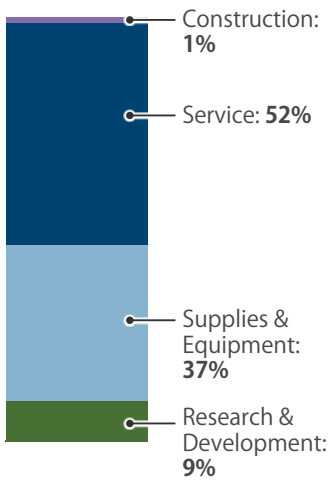
(M=millions)



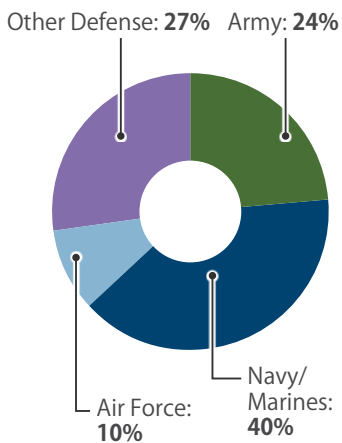
VERMONT

CONTRACTS

By Type



By Service

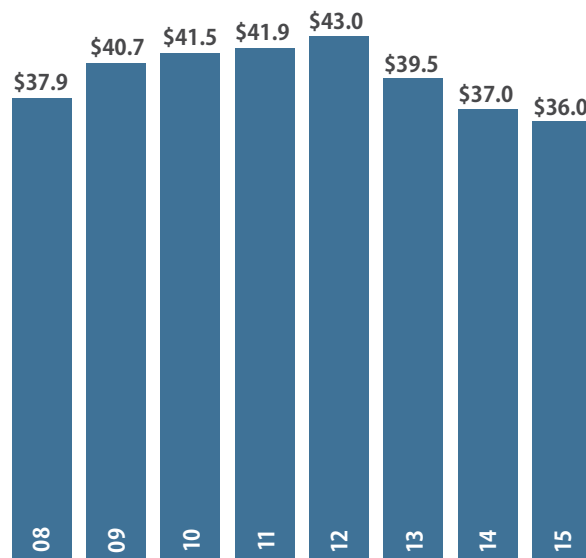


Top Contractors

(M=millions B=billions)

| | |
|------------------------|-----------|
| Huntington Ingalls | \$6.5 B |
| Booz Allen Hamilton | \$1.3 B |
| General Dynamics | \$1.1 B |
| Atlantic Diving Supply | \$1.1 B |
| Lockheed Martin | \$1.0 B |
| Leidos | \$823.8 M |
| CACI | \$783.2 M |
| Hewlett Packrad | \$719.8 M |
| Northrop Grumman | \$654.2 M |
| Exxon Mobil | \$573.2 M |

Value of Contract Awards Performed (Billions)



\$53.0 BILLION
SPENT IN STATE

11.2%
OF STATE GDP

% OF TOTAL U.S.
DEFENSE SPENDING

PER RESIDENT
SPENDING

#1
IN NATION

#1
IN NATION

13.0%

\$6,324

DEFENSE PERSONNEL

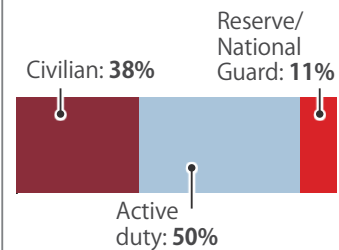
\$17.0 Billion

TOTAL PAYROLL

246,553

TOTAL PERSONNEL

Allocation, By Type



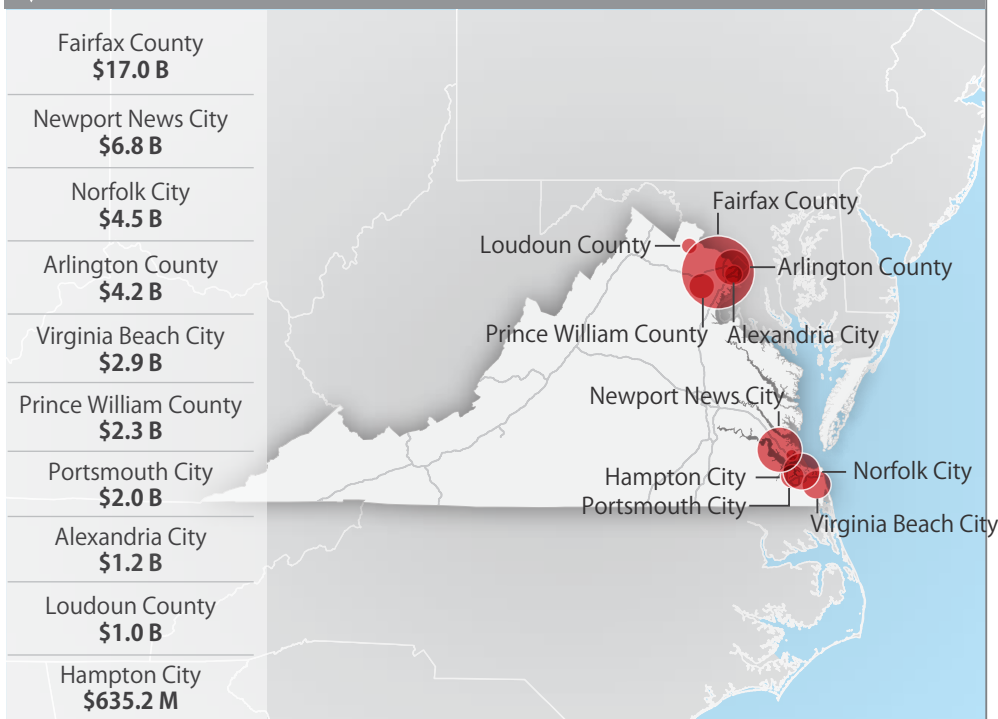
Top Personnel Locations

- Norfolk City**
37,732
- Fairfax County**
29,640
- Virginia Beach City**
18,712
- Portsmouth City**
17,734
- Prince William County**
15,620
- Newport News City**
12,340
- Arlington County**
8,684
- Hampton City**
5,639
- Prince George County**
5,229
- Chesterfield County**
4,498

VIRGINIA

TOP DEFENSE SPENDING LOCATIONS

(M=millions B=billions)



#8

IN NATION

\$12.6 BILLION
SPENT IN STATE

#15

IN NATION

2.9%
OF STATE GDP

3.1%

% OF TOTAL U.S.
DEFENSE SPENDING

\$1,758

PER RESIDENT
SPENDING

DEFENSE PERSONNEL

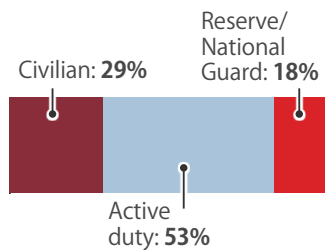
\$5.8 Billion

TOTAL PAYROLL

107,341

TOTAL PERSONNEL

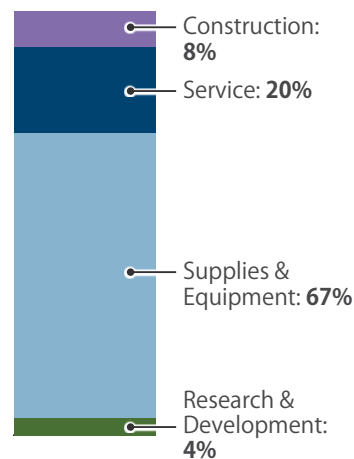
Allocation, By Type



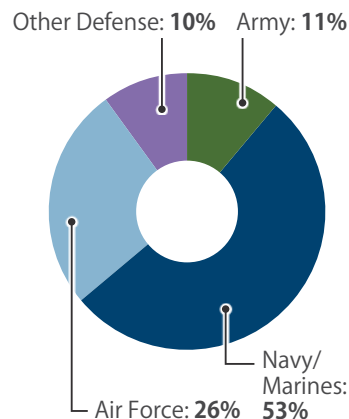
Top Personnel Locations

| | | |
|----|------------------|--------|
| 1 | Pierce County | 50,113 |
| 2 | Kitsap County | 6,944 |
| 3 | Spokane County | 6,093 |
| 4 | Island County | 4,441 |
| 5 | Snohomish County | 4,364 |
| 6 | King County | 2,748 |
| 7 | Benton County | 1,059 |
| 8 | Clallam County | 960 |
| 9 | Yakima County | 893 |
| 10 | Thurston County | 708 |

By Type



By Service

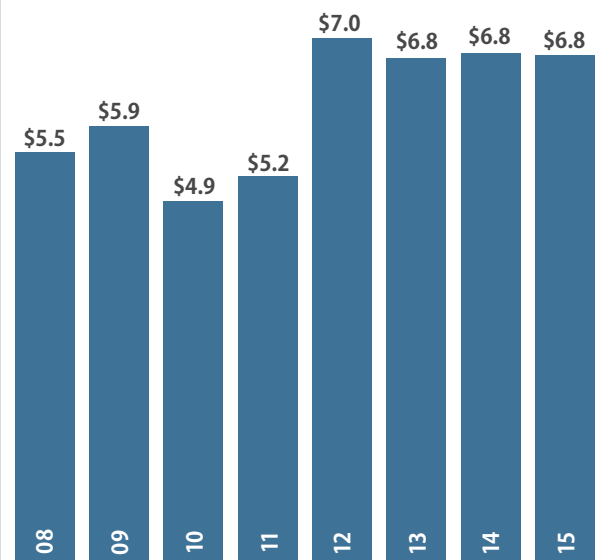


Top Contractors

(M=millions B=billions)

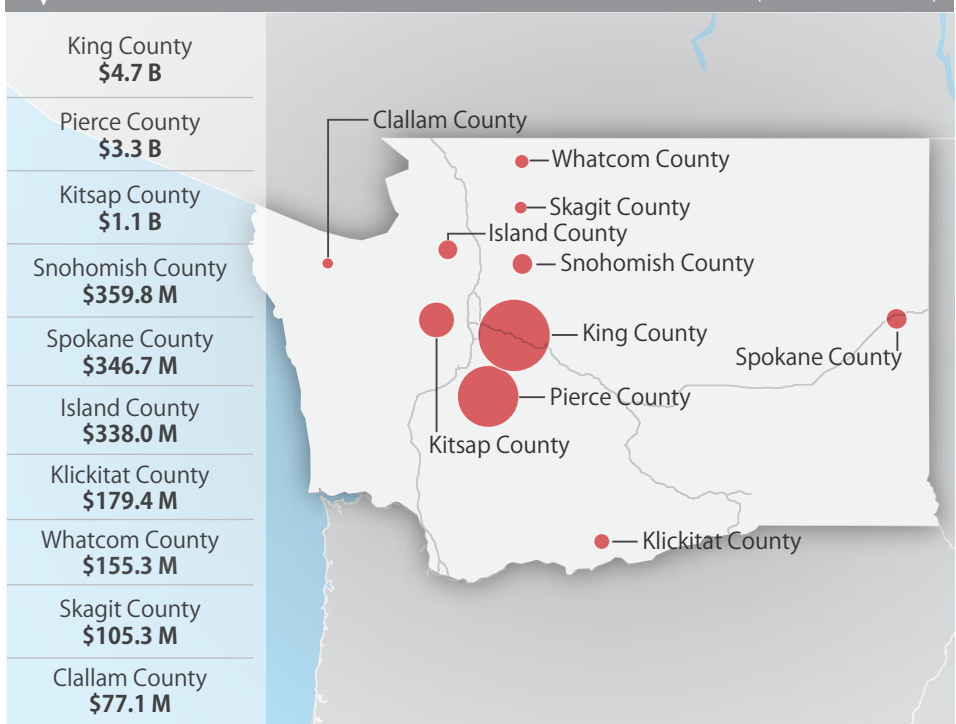
| | |
|----------------------------|-----------|
| Boeing | \$4.1 B |
| Pacific Medical Centers | \$145.8 M |
| EHW Constructors, JV | \$132.5 M |
| BP | \$113.0 M |
| U.S. Oil Trading | \$53.8 M |
| Chugach Alaska Corporation | \$46.0 M |
| Microsoft | \$42.2 M |
| Skookum Contract Services | \$40.5 M |
| CDM | \$37.4 M |
| University of Washington | \$36.7 M |

Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

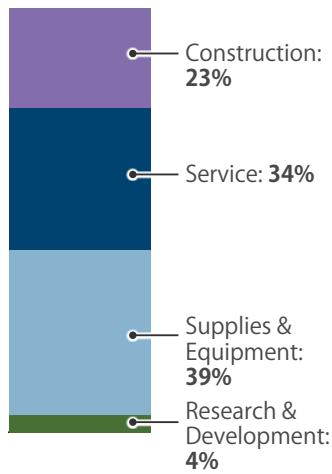
(M=millions B=billions)



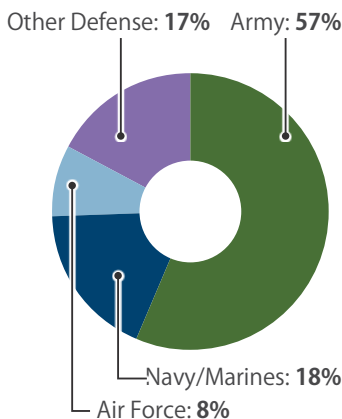
WASHINGTON

CONTRACTS

By Type



By Service

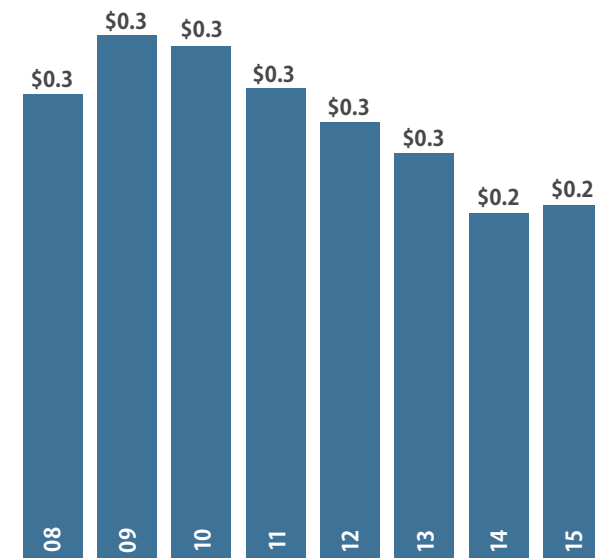


Top Contractors

(M=millions)

| | |
|---------------------------------|----------|
| Alliant Techsystems | \$57.5 M |
| McTech Corp. | \$20.9 M |
| Heeter Construction | \$17.3 M |
| AMERICAN SYSTEMS | \$16.1 M |
| Electronic Warfare Associates | \$11.8 M |
| Allied Defense Industries, Inc. | \$8.2 M |
| Future Research Corporation | \$6.9 M |
| B/E Aerospace | \$5.9 M |
| Shaka, Inc. | \$5.2 M |
| Tetra Tech, Inc. | \$3.2 M |

Value of Contract Awards Performed (Billions)



\$527.0 MILLION
SPENT IN STATE

#47
IN NATION

0.7%
OF STATE GDP

#48
IN NATION

% OF TOTAL U.S.
DEFENSE SPENDING

0.1%

PER RESIDENT
SPENDING

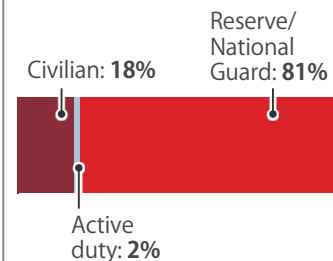
\$286

DEFENSE PERSONNEL

\$290.6 Million
TOTAL PAYROLL

10,204
TOTAL PERSONNEL

Allocation, By Type

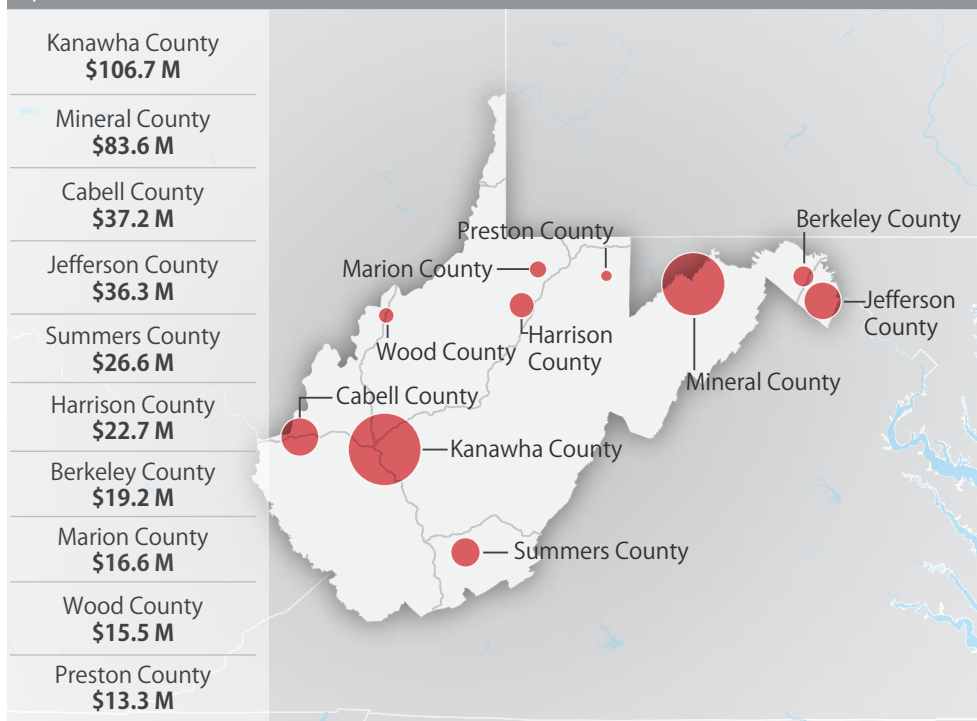


Top Personnel Locations

| | | |
|----|-------------------|-------|
| 1 | Kanawha County | 2,931 |
| 2 | Cabell County | 606 |
| 3 | Wood County | 554 |
| 4 | Preston County | 515 |
| 5 | Ohio County | 493 |
| 6 | Putnam County | 420 |
| 7 | Fayette County | 366 |
| 8 | Monongalia County | 344 |
| 9 | Harrison County | 341 |
| 10 | Berkeley County | 274 |

TOP DEFENSE SPENDING LOCATIONS

(M=millions)



WEST VIRGINIA

#36

IN NATION

\$2.3 BILLION
SPENT IN STATE

#46

IN NATION

0.8%
OF STATE GDP

0.6%

% OF TOTAL U.S.
DEFENSE SPENDING

\$402

PER RESIDENT
SPENDING

DEFENSE PERSONNEL

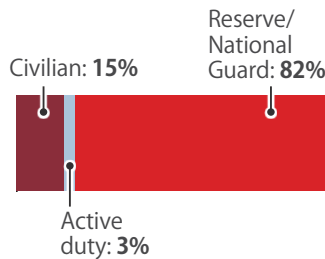
\$459.0 Million

TOTAL PAYROLL

18,035

TOTAL PERSONNEL

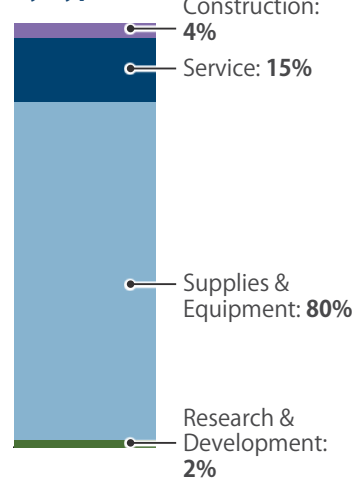
Allocation, By Type



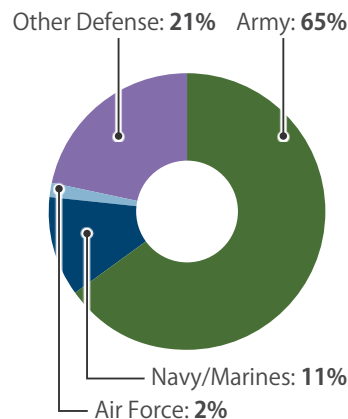
Top Personnel Locations

| | | |
|----|-------------------|-------|
| 1 | Dane County | 3,492 |
| 2 | Milwaukee County | 3,081 |
| 3 | Monroe County | 1,986 |
| 4 | La Crosse County | 978 |
| 5 | Brown County | 787 |
| 6 | Marathon County | 731 |
| 7 | Winnebago County | 697 |
| 8 | Kenosha County | 409 |
| 9 | Eau Claire County | 357 |
| 10 | Washington County | 353 |

By Type



By Service

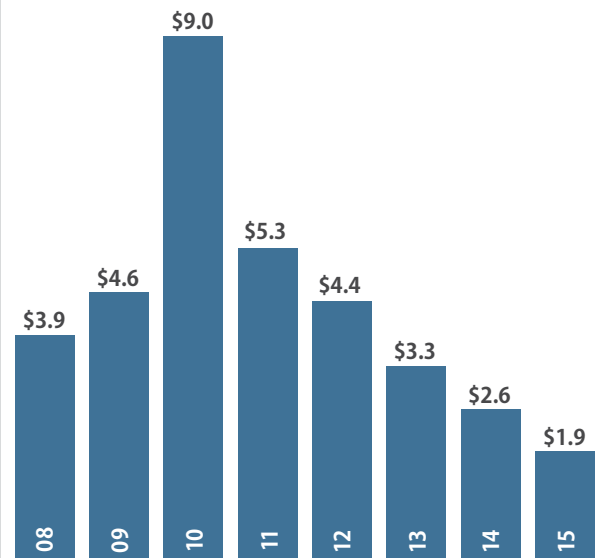


Top Contractors

(M=millions B=billions)

| | |
|----------------------------------------------|----------|
| Oshkosh Corporation | \$1.0 B |
| Wisconsin Physicians Service Insurance Corp. | \$76.7 M |
| United Technologies | \$68.6 M |
| National Presto Industries | \$66.1 M |
| UnitedHealth Group | \$33.0 M |
| General Electric | \$32.9 M |
| Snap-on Incorporated | \$30.3 M |
| EnPro Industries | \$22.3 M |
| Tower Industries, Inc. | \$14.0 M |
| Industries for the Blind | \$13.8 M |

Value of Contract Awards Performed (Billions)



TOP DEFENSE SPENDING LOCATIONS

(M=millions B=billions)

Winnebago County
\$1.0 B

Dane County
\$234.8 M

Milwaukee County
\$232.2 M

Monroe County
\$184.9 M

La Crosse County
\$103.4 M

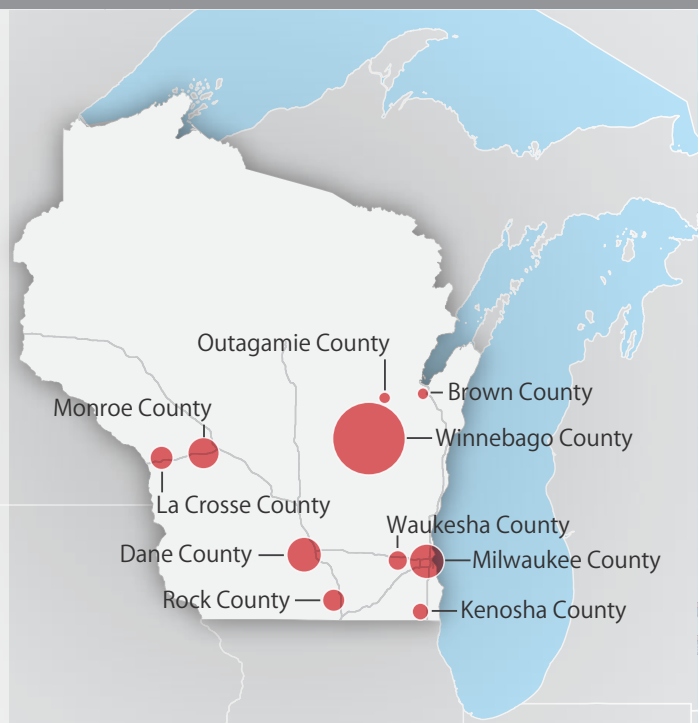
Rock County
\$97.8 M

Waukesha County
\$76.9 M

Kenosha County
\$54.0 M

Brown County
\$27.8 M

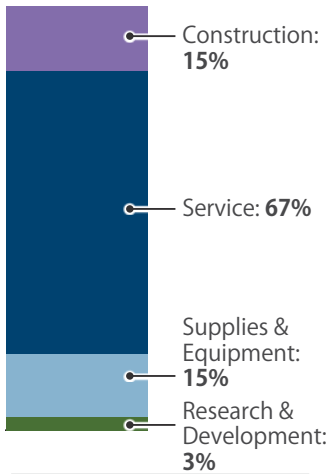
Outagamie County
\$26.7 M



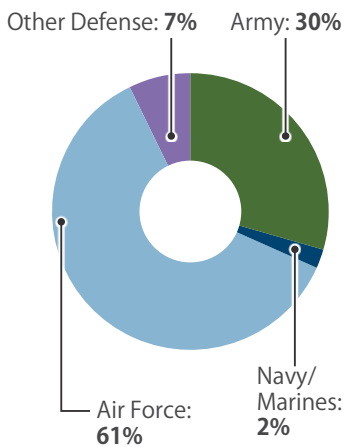
WISCONSIN

CONTRACTS

By Type



By Service

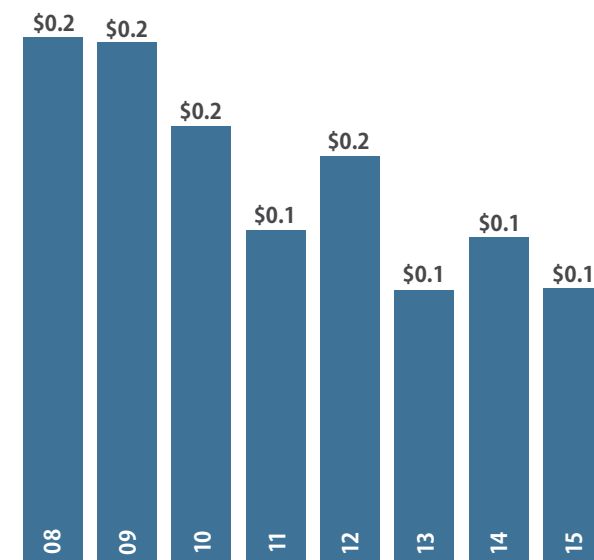


Top Contractors

(M=millions)

| | |
|-----------------------------------|----------|
| M1 Support Services | \$15.9 M |
| Bryan Construction | \$5.5 M |
| MDU Resources Group | \$4.9 M |
| Growing Bear | \$4.7 M |
| Shaw Environmental Infrastructure | \$3.8 M |
| RK Mechanical | \$3.4 M |
| High West Energy | \$3.3 M |
| Five-R Company | \$3.1 M |
| Hartland/Mass, JV | \$3.0 M |
| Faith Enterprises Incorporated | \$2.6 M |

Value of Contract Awards Performed (Billions)



\$370.0 MILLION
SPENT IN STATE

#50
IN NATION

0.9%
OF STATE GDP

#44
IN NATION

% OF TOTAL U.S.
DEFENSE SPENDING

0.1%

PER RESIDENT
SPENDING

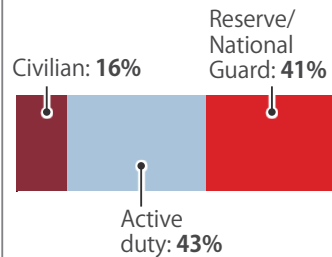
\$631

DEFENSE PERSONNEL

\$267.7 Million
TOTAL PAYROLL

7,171
TOTAL PERSONNEL

Allocation, By Type



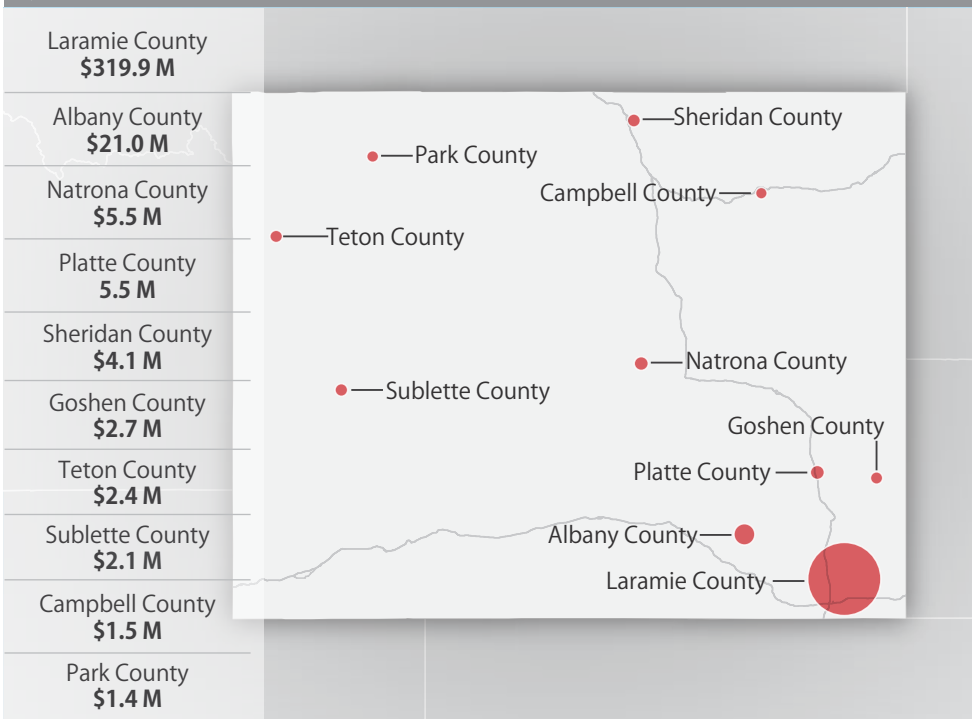
Top Personnel Locations

| | | |
|----|-------------------|-------|
| 1 | Laramie County | 5,747 |
| 2 | Albany County | 332 |
| 3 | Natrona County | 217 |
| 4 | Platte County | 170 |
| 5 | Park County | 123 |
| 6 | Sweetwater County | 119 |
| 7 | Goshen County | 98 |
| 8 | Campbell County | 84 |
| 9 | Sheridan County | 81 |
| 10 | Fremont County | 76 |

WYOMING

TOP DEFENSE SPENDING LOCATIONS

(M=millions)



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SUMMARY TABLE

How to Read and Use the Information in This Table

This table is designed to provide a summary of DoD contract and payroll spending in the 50 states and the District of Columbia. The data in this table inform the following question categories:

- How important is defense spending to a state's economic health? (Columns 1, 4, and 12)
- How does the amount of defense spending received by a state compare with other states and the national average? (Columns 2, 5, 11)
- Has a state's share of defense contract and payroll spending increased or decreased from a year earlier? (Column 3)
- What does the breakdown of contract spending versus payrolls say about the state's dependencies on defense industry employment or military installations? (Columns 5 - 10)

The table shows the states (listed alphabetically) followed by the average or total for the United States, which makes it easy to compare any individual state to the national average or the total for the nation.

The columns show the following variables:

- **Column 1: Defense Spending as a Share of GDP (%)** shows defense spending (i.e., contract spending + payrolls) as a share of state gross domestic product. This provides an understanding of the degree to which each state's economic health depends on defense contract spending and payrolls and therefore how vulnerable each state is to shifts in DoD spending.
- **Column 2: State Share of Total U.S. Defense Spending (%)** shows each state's share of total defense spending (i.e., contract spending + payrolls in the 50 states plus the District of Columbia) which helps to identify the largest and smallest recipients of DoD spending.

- **Column 3: Change in Share of Total Spending from Prior Year (Percentage Points)** shows how much the state's share of total U.S. defense spending increased or decreased from FY 2014 (in percentage points), indicating which states are gaining or losing share of U.S. defense spending.
- **Column 4: Defense Spending per Resident (\$)** is the amount the DoD spent in the state per resident on contracts and payrolls which, like Defense Spending as a Share of GDP, also shows a state's relative dependence on defense spending (e.g., a state with higher defense spending per resident than the U.S. average could be described as having an above-average dependency on defense spending).
- **Column 5: Total Payroll and Contracts (\$ Billions)** shows all DoD payroll and contract spending in a state.
- **Column 6: Total Contracts (\$ Billions)** shows all DoD contract spending performed in a state.
- **Column 7: Total Payroll Outlays (\$ Billions)** shows DoD payroll outlays for civilian, active duty, reserve and guard personnel. Pension payments are not included in these figures.
- **Column 8: Civilian Pay (\$ Billions)** shows pay (not including pension payments) to military civilians.
- **Column 9: Military Active Duty Pay (\$ Billions)** shows pay (not including pension payments) to active duty personnel.
- **Column 10: Reserve & National Guard Pay (\$ Billions)** shows pay (not including pension payments) to Reserve and National Guard personnel.
- **Column 11: Ranking by Total Defense Spending** shows how each state ranks in terms of total defense contract and payroll spending.
- **Column 12: Ranking by Defense Spending as a Share of State GDP** provides a ranking for what portion of a state's GDP is attributable to defense contract and payroll spending.

Sources: Defense Manpower Data Center, U.S. Bureau of Economic Analysis, U.S. Census Bureau, and Chmura Economics & Analytics.

| | ① | ② | ③ | ④ | ⑤ | ⑥ |
|----------------------|----------------------------------------|------------------------------------------------|-----------------------------------------------------------------------|------------------------------------|-----------------------------------------|-------------------------------|
| | DEFENSE SPENDING AS A SHARE OF GDP (%) | STATE SHARE OF TOTAL U.S. DEFENSE SPENDING (%) | CHANGE IN SHARE OF TOTAL SPENDING FROM PRIOR YEAR (Percentage Points) | DEFENSE SPENDING PER RESIDENT (\$) | TOTAL PAYROLL & CONTRACTS (\$ Billions) | TOTAL CONTRACTS (\$ Billions) |
| Alabama | 5.9 | 3.0 | 0.2 | 2,518 | 12.2 | 9.2 |
| Alaska | 6.1 | 0.8 | 0.0 | 4,446 | 3.3 | 1.6 |
| Arizona | 3.4 | 2.4 | -0.1 | 1,462 | 10.0 | 8.1 |
| Arkansas | 1.2 | 0.4 | 0.0 | 483 | 1.4 | 0.7 |
| California | 2.1 | 12.1 | 0.0 | 1,260 | 49.3 | 34.7 |
| Colorado | 2.8 | 2.1 | 0.0 | 1,597 | 8.7 | 5.5 |
| Connecticut | 3.8 | 2.4 | 0.0 | 2,701 | 9.7 | 9.0 |
| Delaware | 1.0 | 0.2 | 0.0 | 715 | 0.7 | 0.3 |
| District of Columbia | 5.7 | 1.7 | 0.1 | 10,134 | 6.8 | 4.5 |
| Florida | 2.0 | 4.3 | 0.2 | 866 | 17.6 | 11.0 |
| Georgia | 2.6 | 3.1 | 0.1 | 1,238 | 12.6 | 6.4 |
| Hawaii | 9.8 | 1.9 | 0.1 | 5,415 | 7.8 | 2.0 |
| Idaho | 1.0 | 0.2 | 0.0 | 389 | 0.6 | 0.3 |
| Illinois | 0.9 | 1.7 | 0.2 | 545 | 7.0 | 4.8 |
| Indiana | 1.2 | 1.0 | -0.1 | 592 | 3.9 | 2.8 |
| Iowa | 0.8 | 0.3 | 0.0 | 440 | 1.4 | 1.1 |
| Kansas | 2.3 | 0.8 | 0.0 | 1,139 | 3.3 | 1.3 |
| Kentucky | 4.7 | 2.2 | 0.0 | 2,034 | 9.0 | 6.2 |
| Louisiana | 1.5 | 0.9 | 0.0 | 805 | 3.8 | 2.1 |
| Maine | 4.7 | 0.6 | 0.0 | 1,958 | 2.6 | 2.0 |
| Maryland | 5.7 | 5.0 | 0.3 | 3,420 | 20.5 | 13.6 |
| Massachusetts | 2.6 | 3.0 | 0.1 | 1,795 | 12.2 | 11.2 |
| Michigan | 0.6 | 0.7 | -0.1 | 295 | 2.9 | 1.8 |
| Minnesota | 1.3 | 1.1 | 0.1 | 781 | 4.3 | 3.8 |
| Mississippi | 4.9 | 1.3 | 0.0 | 1,754 | 5.2 | 3.8 |
| Missouri | 3.7 | 2.6 | 0.0 | 1,739 | 10.6 | 9.1 |
| Montana | 1.1 | 0.1 | 0.0 | 502 | 0.5 | 0.2 |
| Nebraska | 1.3 | 0.4 | 0.0 | 781 | 1.5 | 0.7 |
| Nevada | 1.6 | 0.6 | 0.0 | 785 | 2.3 | 1.4 |
| New Hampshire | 2.0 | 0.3 | 0.0 | 1,074 | 1.4 | 1.2 |
| New Jersey | 1.2 | 1.6 | 0.1 | 736 | 6.6 | 4.9 |
| New Mexico | 3.4 | 0.8 | 0.0 | 1,475 | 3.1 | 1.9 |
| New York | 0.6 | 2.2 | -0.1 | 458 | 9.1 | 6.5 |
| North Carolina | 2.0 | 2.4 | 0.0 | 980 | 9.8 | 2.8 |
| North Dakota | 1.4 | 0.2 | 0.0 | 987 | 0.7 | 0.2 |
| Ohio | 1.2 | 1.7 | 0.0 | 593 | 6.9 | 4.1 |
| Oklahoma | 2.6 | 1.1 | 0.1 | 1,198 | 4.7 | 2.0 |
| Oregon | 0.6 | 0.3 | 0.1 | 335 | 1.3 | 0.9 |
| Pennsylvania | 1.9 | 3.1 | -0.3 | 996 | 12.7 | 10.3 |
| Rhode Island | 3.5 | 0.5 | 0.0 | 1,847 | 2.0 | 1.2 |
| South Carolina | 2.7 | 1.3 | -0.1 | 1,079 | 5.3 | 2.6 |
| South Dakota | 1.0 | 0.1 | -0.1 | 532 | 0.5 | 0.1 |
| Tennessee | 0.8 | 0.6 | 0.0 | 361 | 2.4 | 1.4 |
| Texas | 2.3 | 9.3 | -0.8 | 1,378 | 37.9 | 27.4 |
| Utah | 2.2 | 0.8 | 0.0 | 1,063 | 3.2 | 1.7 |
| Vermont | 1.0 | 0.1 | 0.0 | 472 | 0.3 | 0.2 |
| Virginia | 11.2 | 13.0 | 0.1 | 6,324 | 53.0 | 36.0 |
| Washington | 2.9 | 3.1 | 0.0 | 1,758 | 12.6 | 6.8 |
| West Virginia | 0.7 | 0.1 | 0.0 | 286 | 0.5 | 0.2 |
| Wisconsin | 0.8 | 0.6 | -0.2 | 402 | 2.3 | 1.9 |
| Wyoming | 0.9 | 0.1 | 0.0 | 631 | 0.4 | 0.1 |
| U.S. Average/Total | 2.3 | 100.0 | n/a | 1,270 | 408.3 | 273.5 |

| | 7 | 8 | 9 | 10 | 11 | 12 |
|----------------------|-------------------------------------------|-------------------------------|----------------------------------------------|-----------------------------------------------------|-----------------------------------------|--------------------------------------------------------------|
| | TOTAL PAYROLL OUTLAYS (\$ Billions) | CIVILIAN PAY (\$ Billions) | MILITARY ACTIVE DUTY PAY (\$ Billions) | RESERVE & NATIONAL GUARD PAY (\$ Billions) | RANKING BY TOTAL DEFENSE SPENDING | RANKING BY DEFENSE SPENDING AS A SHARE OF STATE GDP |
| Alabama | 3.0 | 2.1 | 0.6 | 0.4 | 9 | 4 |
| Alaska | 1.7 | 0.4 | 1.2 | 0.2 | 30 | 3 |
| Arizona | 1.9 | 0.6 | 1.0 | 0.3 | 12 | 13 |
| Arkansas | 0.7 | 0.2 | 0.3 | 0.2 | 40 | 35 |
| California | 14.6 | 4.6 | 8.9 | 1.1 | 2 | 24 |
| Colorado | 3.3 | 0.9 | 2.1 | 0.3 | 17 | 16 |
| Connecticut | 0.7 | 0.2 | 0.4 | 0.1 | 14 | 10 |
| Delaware | 0.4 | 0.1 | 0.2 | 0.1 | 45 | 39 |
| District of Columbia | 2.3 | 1.3 | 0.8 | 0.2 | 21 | 6 |
| Florida | 6.6 | 2.2 | 3.6 | 0.8 | 5 | 25 |
| Georgia | 6.2 | 2.1 | 3.5 | 0.5 | 7 | 20 |
| Hawaii | 5.7 | 1.5 | 3.9 | 0.2 | 18 | 2 |
| Idaho | 0.4 | 0.1 | 0.2 | 0.1 | 46 | 42 |
| Illinois | 2.2 | 0.9 | 0.8 | 0.4 | 19 | 43 |
| Indiana | 1.2 | 0.8 | 0.1 | 0.3 | 27 | 34 |
| Iowa | 0.3 | 0.1 | 0.0 | 0.2 | 42 | 45 |
| Kansas | 2.0 | 0.5 | 1.3 | 0.2 | 29 | 22 |
| Kentucky | 2.8 | 0.6 | 1.9 | 0.3 | 16 | 9 |
| Louisiana | 1.6 | 0.4 | 0.8 | 0.4 | 28 | 30 |
| Maine | 0.6 | 0.5 | 0.0 | 0.1 | 34 | 8 |
| Maryland | 6.9 | 4.3 | 2.2 | 0.5 | 4 | 5 |
| Massachusetts | 1.0 | 0.5 | 0.2 | 0.3 | 10 | 18 |
| Michigan | 1.1 | 0.8 | 0.1 | 0.3 | 33 | 49 |
| Minnesota | 0.5 | 0.2 | 0.0 | 0.3 | 26 | 33 |
| Mississippi | 1.5 | 0.6 | 0.5 | 0.3 | 24 | 7 |
| Missouri | 1.5 | 0.5 | 0.7 | 0.3 | 11 | 11 |
| Montana | 0.3 | 0.1 | 0.1 | 0.1 | 48 | 38 |
| Nebraska | 0.8 | 0.3 | 0.4 | 0.1 | 39 | 32 |
| Nevada | 0.9 | 0.2 | 0.6 | 0.1 | 37 | 29 |
| New Hampshire | 0.2 | 0.1 | 0.1 | 0.1 | 41 | 26 |
| New Jersey | 1.7 | 0.9 | 0.4 | 0.4 | 22 | 37 |
| New Mexico | 1.2 | 0.5 | 0.6 | 0.1 | 32 | 14 |
| New York | 2.6 | 0.7 | 1.2 | 0.6 | 15 | 50 |
| North Carolina | 7.0 | 1.3 | 5.3 | 0.5 | 13 | 27 |
| North Dakota | 0.5 | 0.1 | 0.3 | 0.1 | 44 | 31 |
| Ohio | 2.8 | 2.0 | 0.4 | 0.5 | 20 | 36 |
| Oklahoma | 2.7 | 1.5 | 0.9 | 0.2 | 25 | 19 |
| Oregon | 0.5 | 0.2 | 0.0 | 0.2 | 43 | 51 |
| Pennsylvania | 2.5 | 1.7 | 0.2 | 0.5 | 6 | 28 |
| Rhode Island | 0.8 | 0.4 | 0.2 | 0.1 | 38 | 12 |
| South Carolina | 2.6 | 0.7 | 1.6 | 0.3 | 23 | 17 |
| South Dakota | 0.3 | 0.1 | 0.2 | 0.1 | 49 | 40 |
| Tennessee | 0.9 | 0.4 | 0.2 | 0.3 | 35 | 47 |
| Texas | 10.4 | 3.3 | 6.2 | 1.0 | 3 | 21 |
| Utah | 1.5 | 1.0 | 0.2 | 0.3 | 31 | 23 |
| Vermont | 0.1 | 0.0 | 0.0 | 0.1 | 51 | 41 |
| Virginia | 17.0 | 7.9 | 8.4 | 0.8 | 1 | 1 |
| Washington | 5.8 | 2.2 | 3.3 | 0.4 | 8 | 15 |
| West Virginia | 0.3 | 0.1 | 0.0 | 0.2 | 47 | 48 |
| Wisconsin | 0.5 | 0.2 | 0.0 | 0.3 | 36 | 46 |
| Wyoming | 0.3 | 0.1 | 0.1 | 0.1 | 50 | 44 |
| U.S. Average/Total | 134.8 | 52.6 | 66.5 | 15.8 | n/a | n/a |

Sources: Defense Manpower Data Center, U.S. Bureau of Economic Analysis, U.S. Census Bureau, and Chmura Economics & Analytics.



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703-697-2130 | www.oea.gov